

# UNITECH LIMITED

Regd. Office: 6, Community Centre, Saket, New Delhi 110017

## Statement of Consolidated Unaudited Results For the Quarter & Year Ended March 31, 2012

(Rupees in Crores except EPS)

Sl. No.	Particulars	Quarter Ended			Year Ended	
		31.03.2012 (Unaudited)	31.12.2011 (Unaudited)	31.03.2011 (Unaudited)	31.03.2012 (Unaudited)	31.03.2011 (Audited)
1.	<b>Income from Operations</b> (a) Net sales / Income from Operations (Net of Excise Duty)	<b>716.07</b>	508.61	1,054.26	<b>2,446.58</b>	<b>3,186.87</b>
	<b>Total income from Operations (Net)</b>	<b>716.07</b>	508.61	1,054.26	<b>2,446.58</b>	<b>3,186.87</b>
2.	<b>Expenses</b>					
	(a) Cost of Material Consumed	<b>68.26</b>	27.55	46.48	<b>143.25</b>	<b>148.97</b>
	(b) Real estate, Construction and Other Expenses	<b>596.02</b>	347.45	793.18	<b>1,763.81</b>	<b>1,978.98</b>
	(c) Changes in Inventories of Finished Goods and Work-in-progress	<b>(40.37)</b>	(6.14)	(0.20)	<b>(25.59)</b>	<b>(11.93)</b>
	(d) Employee Benefits Expense	<b>53.26</b>	36.88	43.99	<b>163.22</b>	<b>130.47</b>
	(e) Depreciation and Amortisation Expense	<b>17.18</b>	9.34	6.71	<b>43.35</b>	<b>31.86</b>
	<b>Total Expenses</b>	<b>694.35</b>	415.08	890.16	<b>2,088.04</b>	<b>2,278.35</b>
3.	<b>Profit/(Loss) from Operations before Other income, Finance costs &amp; Exceptional items (1-2)</b>	<b>21.72</b>	93.53	164.10	<b>358.54</b>	<b>908.52</b>
4.	Other income	<b>54.39</b>	38.71	41.48	<b>204.81</b>	<b>105.25</b>
5.	<b>Profit/(Loss) from Ordinary activities before Finance Costs &amp; Exceptional Items (3+4)</b>	<b>76.11</b>	132.24	205.58	<b>563.35</b>	<b>1,013.77</b>
6.	Finance Costs	<b>25.18</b>	27.90	35.75	<b>122.89</b>	<b>162.21</b>
7.	<b>Profit/(Loss) from Ordinary activities after Finance costs but before Exceptional and Prior Period items (5-6)</b>	<b>50.93</b>	104.34	169.83	<b>440.46</b>	<b>851.56</b>
8.	Exceptional items	-	-	-	-	-
9.	Prior Period Adjustments	<b>(0.17)</b>	0.11	(0.07)	<b>(0.08)</b>	<b>0.36</b>
10.	<b>Profit/(Loss) from Ordinary Activities before tax (7+8+9)</b>	<b>50.76</b>	104.45	169.76	<b>440.38</b>	<b>851.92</b>
11.	Tax Expense					
	(a) For Current Year	<b>33.07</b>	46.05	53.76	<b>168.12</b>	<b>268.39</b>
	(b) For Earlier Years	<b>0.91</b>	0.03	(2.01)	<b>0.93</b>	<b>(2.01)</b>
	(c) Deferred Tax	<b>13.50</b>	0.77	2.84	<b>14.44</b>	<b>1.99</b>
12.	<b>Net Profit/(Loss) from Ordinary Activities after tax (10-11)</b>	<b>3.28</b>	57.60	115.17	<b>256.89</b>	<b>583.55</b>
13.	Extraordinary items	-	-	-	-	-
14.	<b>Net Profit/(Loss) for the Period (12-13)</b>	<b>3.28</b>	57.60	115.17	<b>256.89</b>	<b>583.55</b>
15.	Share of Profit/ (Loss) of associates	<b>(0.20)</b>	(0.89)	(3.82)	<b>(0.77)</b>	<b>(5.51)</b>
16.	Minority interest	<b>0.82</b>	1.49	8.85	<b>7.82</b>	<b>10.38</b>
17.	<b>Net Profit/(Loss) for the Period (14+15-16)</b>	<b>2.26</b>	55.22	102.50	<b>248.30</b>	<b>567.66</b>
18.	Paid-up equity share capital (Face Value - Rs.2/- per share)	<b>523.26</b>	523.26	523.26	<b>523.26</b>	<b>523.26</b>
19.	Reserves excluding Revaluation Reserves as per Balance sheet of previous accounting year					<b>11,060.36</b>
20.i	<b>Earning Per share (Before Extraordinary Items) (of Rs. 2/- each ) ( Not Annualised)</b>					
	(a) Basic	<b>0.01</b>	0.21	0.38	<b>0.95</b>	<b>2.24</b>
	(b) Diluted	<b>0.01</b>	0.21	0.38	<b>0.95</b>	<b>2.24</b>
20.ii	<b>Earning Per share (After Extraordinary Items) (of Rs. 2/- each ) ( Not Annualised)</b>					
	(a) Basic	<b>0.01</b>	0.21	0.38	<b>0.95</b>	<b>2.24</b>
	(b) Diluted	<b>0.01</b>	0.21	0.38	<b>0.95</b>	<b>2.24</b>

Select Information for the Quarter & Year Ended March 31,2012

Sl. No.	Particulars	Quarter Ended			Year Ended	
		31.03.2012	31.12.2011	31.03.2011	31.03.2012	31.03.2011
<b>A</b>	<b>PARTICULARS OF SHAREHOLDING</b>					
1	<b>Public Shareholding</b> - Number of shares - Percentage of shareholding	<b>1351344179</b> <b>51.65</b>	1345455179 51.43	1345475979 51.43	<b>1351344179</b> <b>51.65</b>	<b>1345475979</b> <b>51.43</b>
2	<b>Promoters and Promoter Group Shareholding</b> <b>a) Pledged / Encumbered</b> - Number of shares - Percentage of shares (as a % of the total shareholding of promoter and promoter group) - Percentage of shares (as a % of the total share capital of the company) <b>b) Non - encumbered</b> - Number of shares - Percentage of shares (as a % of the total shareholding of promoter and promoter group) - Percentage of shares (as a % of the total share capital of the company)	<b>862809729</b> <b>68.21</b> <b>32.98</b> <b>402147139</b> <b>31.79</b> <b>15.37</b>	898914019 70.73 34.36 371931849 29.27 14.21	864935072 68.06 33.06 405889996 31.94 15.51	<b>862809729</b> <b>68.21</b> <b>32.98</b> <b>402147139</b> <b>31.79</b> <b>15.37</b>	<b>864935072</b> <b>68.06</b> <b>33.06</b> <b>405889996</b> <b>31.94</b> <b>15.51</b>
<b>B</b>	<b>Investor Complaints</b> - Pending at the beginning of the Quarter - Received during the Quarter - Disposed of during the Quarter - Remaining unresolved at the End of the Quarter	<b>Quarter Ended 31.03.2012</b>			<b>NIL</b> <b>23</b> <b>23</b> <b>NIL</b>	

Consolidated Unaudited Segment-wise Revenue, Results and Capital Employed for the Quarter & Year Ended March 31,2012

(Rupees in Crores)

S. No.	Particulars	Quarter Ended			Year Ended	
		31.03.2012 (Unaudited)	31.12.2011 (Unaudited)	31.03.2011 (Unaudited)	31.03.2012 (Unaudited)	31.03.2011 (Audited)
1.	<b>Segment Revenue</b> (a) Real estate (b) Construction (c) Consultancy (d) Transmission Towers (e) Property Management (d) Hospitality (f) Others <b>Total</b> <b>Less: Inter segment revenue</b> <b>Net sales / Income from operations</b>	<b>540.21</b> - <b>33.57</b> <b>96.88</b> <b>26.05</b> <b>7.35</b> <b>12.01</b> <b>716.07</b> - <b>716.07</b>	407.56 0.75 19.48 27.76 26.84 9.57 16.65 508.61 - 508.61	908.47 7.68 26.29 62.84 28.99 3.75 16.24 1,054.26 - 1,054.26	<b>1,957.26</b> <b>0.98</b> <b>86.09</b> <b>200.84</b> <b>116.96</b> <b>24.72</b> <b>59.73</b> <b>2,446.58</b> - <b>2,446.58</b>	<b>2,700.17</b> <b>34.83</b> <b>101.49</b> <b>183.56</b> <b>94.31</b> <b>14.68</b> <b>57.83</b> <b>3,186.87</b> - <b>3,186.87</b>
2.	<b>Segment Results</b> (Profit before tax, Interest and Unallocable overheads) (a) Real estate (b) Construction (c) Consultancy (d) Transmission Towers (e) Property Management (d) Hospitality (f) Others <b>Total</b> <b>Less:</b> (i) Finance Cost (ii) Unallocable Overheads net of unallocable Income <b>Total profit before Tax</b>	<b>92.14</b> <b>(4.92)</b> <b>33.57</b> <b>2.83</b> <b>5.82</b> <b>(3.62)</b> <b>(3.11)</b> <b>122.71</b> <b>25.18</b> <b>46.60</b> <b>50.93</b>	110.24 3.68 19.48 4.40 7.78 (0.50) (1.67) 143.41 27.90 11.17 104.34	155.50 7.29 26.28 2.57 6.80 (1.87) (2.55) 194.02 35.75 (11.56) 169.83	<b>486.47</b> <b>(1.72)</b> <b>86.09</b> <b>13.63</b> <b>30.07</b> <b>(4.35)</b> <b>(8.48)</b> <b>601.71</b> <b>122.89</b> <b>38.36</b> <b>440.46</b>	<b>956.05</b> <b>0.70</b> <b>101.48</b> <b>14.44</b> <b>16.84</b> <b>(3.72)</b> <b>(7.90)</b> <b>1,077.89</b> <b>162.21</b> <b>64.12</b> <b>851.56</b>
3.	<b>Capital employed</b> -Unallocable	<b>12,012.69</b>	12,111.96	11,583.62	<b>12,012.69</b>	<b>11,583.62</b>

**Notes:**

I.	The segment results have been prepared in accordance with the accounting principles laid down under Accounting Standard - 17 on 'Segment Reporting' notified pursuant to the Companies (Accounting Standard) Rules'2006 issued by the Central Government in exercise of the powers conferred under sub section (1) (a) of Section 642 of the Companies Act,1956.
II.	The figures of previous periods have been re-grouped/re-arranged wherever considered necessary for the purposes of comparison.
III.	The above unaudited consolidated results & the unaudited Standalone results have been reviewed by the Audit Committee and approved by the Board of Directors at their respective meetings held on May 15, 2012 and the statutory auditors have carried out Limited Review of the said Standalone Financial Results.
IV.	Pursuant to Clause 41 of the Listing Agreement, the Company has opted to publish only the consolidated financial results. The said consolidated financial results present the results of the business operations of the Company, its subsidiaries, joint ventures and associates. Investors can view the standalone results of the Company on its website ( <a href="http://www.unitechgroup.com">www.unitechgroup.com</a> ) or on the websites of BSE Limited ( <a href="http://www.bseindia.com">www.bseindia.com</a> ) and National Stock Exchange of India Limited ( <a href="http://www.nseindia.com">www.nseindia.com</a> ).
V	The above consolidated results have been prepared in accordance with the principles and procedures as set out in the Accounting Standard - 21 on 'Consolidated Financial Statements', Accounting Standard - 27 on 'Financial reporting of interests in Joint Ventures' and Accounting Standard - 23 on 'Accounting for Investments in Associates in Consolidated Financial Statements' notified pursuant to the Companies (Accounting Standard) Rules'2006 issued by the Central Government in exercise of the powers conferred under sub section (1) (a) of Section 642 of the Companies Act,1956.
VI	The Company has an investment/exposure to Unitech Wireless Companies amounting to Rs. 912.86 Crores. Since the licenses are operative till 7 <sup>th</sup> September 2012, the investments have been shown at cost in the financial results for the year ended 31 <sup>st</sup> March 2012.
VII	Telenor group has filed claim against the company for indemnification of amount invested by them. The Company believes that these claims are not maintainable because the Hon'ble Supreme Court has ordered cancellation of 2G licenses held by all 122 licensees by questioning the telecom policy of the Government of India.
VIII.	In reference to the Statutory Auditors' observation in the Limited Review Report on the unaudited Standalone results for the Quarter and year ended on March 31, 2012, the management is of the opinion that advances against projects pending commencement and advances for purchase of Land disclosed under the head Short Term Loans are in the normal course of business and are considered good for recovery in due course.

Place: Gurgaon

For Unitech Limited

Date : 15<sup>th</sup> May 2012

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Ramesh Chandra  
Chairman