

Operations Update

(Apr - Sep 2013)

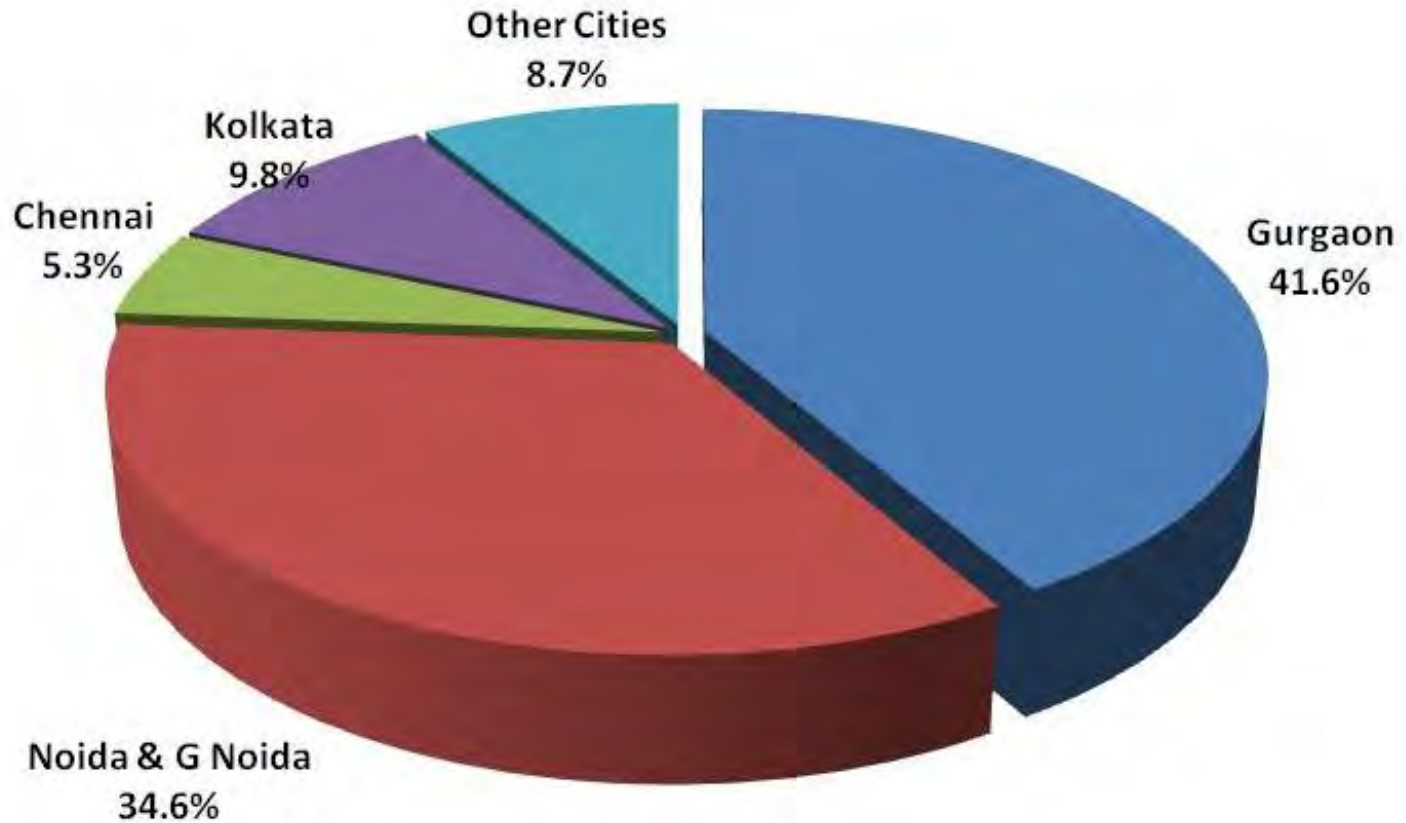


SALES BOOKINGS (Apr – Sep 2013)			
City	Area Launched (mn sq ft)	Area sold (mn sq ft)	Sales Value (INR Cr)
Gurgaon	0.32	0.31	298
Noida & G Noida	0.00	0.28	248
Chennai	0.00	0.12	38
Kolkata	0.00	0.12	70
Other Cities	0.00	0.21	62
Total	0.32	1.05	717

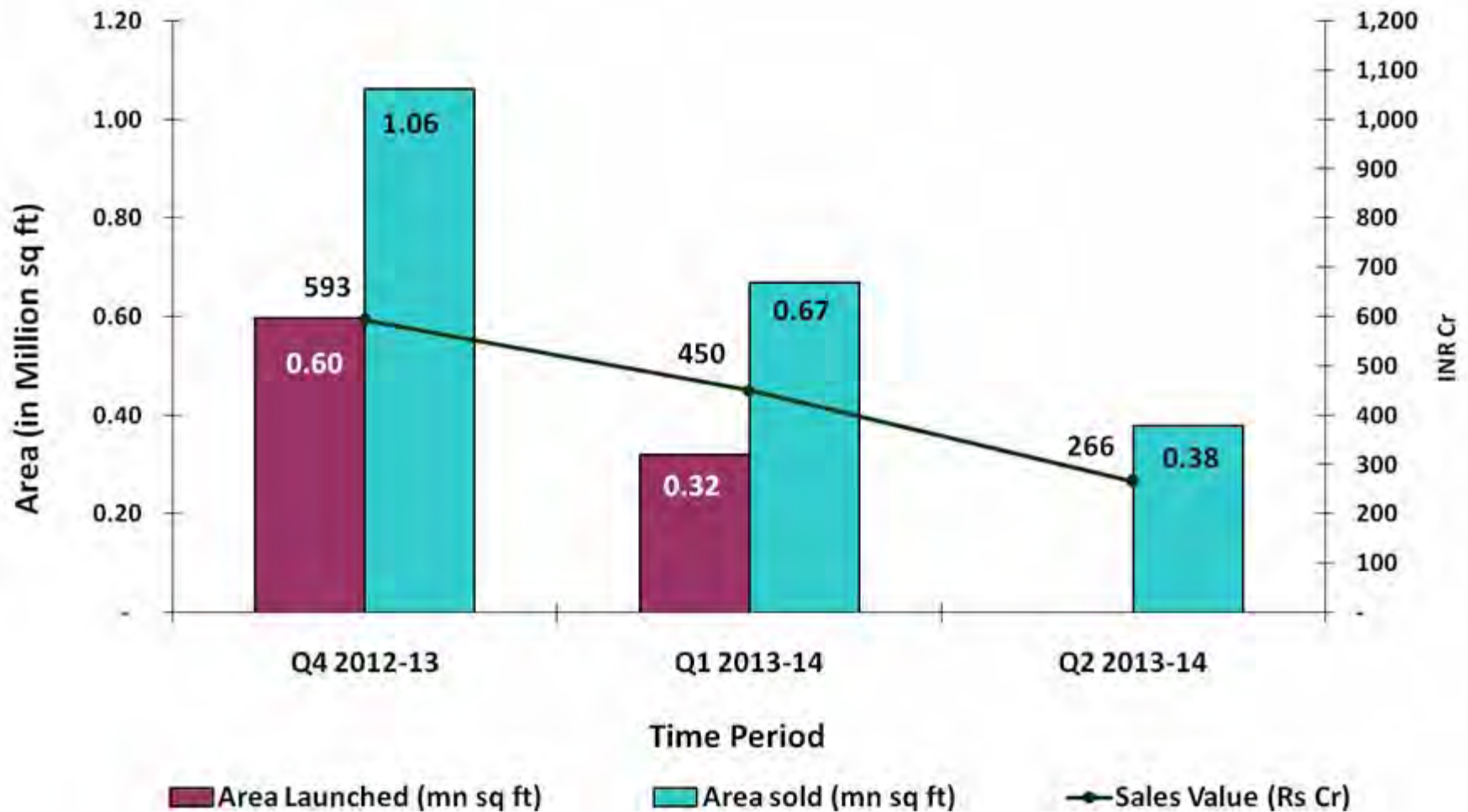
Segment	Area sold (mn sq ft)	Booked Value (INR Cr)	Avg. Realisation (INR per sq ft)
Non-Residential	0.13	207	16027
Residential	0.92	510	5543
Total	1.05	717	6830

INR 717 Cr of sales bookings achieved during first two quarters of F.Y. 2013-14

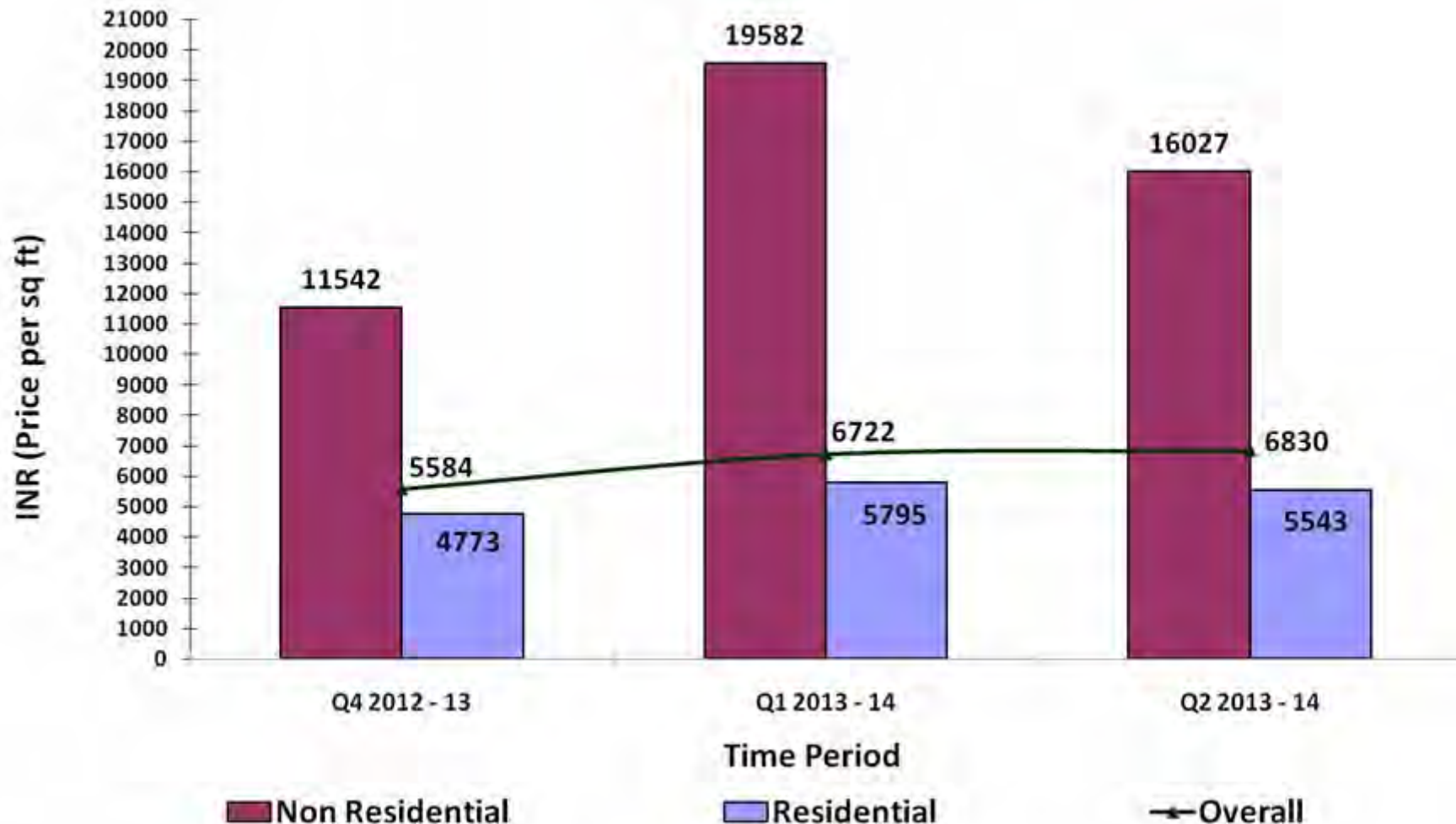
REGIONWISE SALES BOOKINGS (VALUE) (Apr – Sep 2013)



SALES BOOKINGS DURING LAST 3 QUARTERS



AVERAGE REALIZATION PER SQ FT DURING LAST 3 QUARTERS

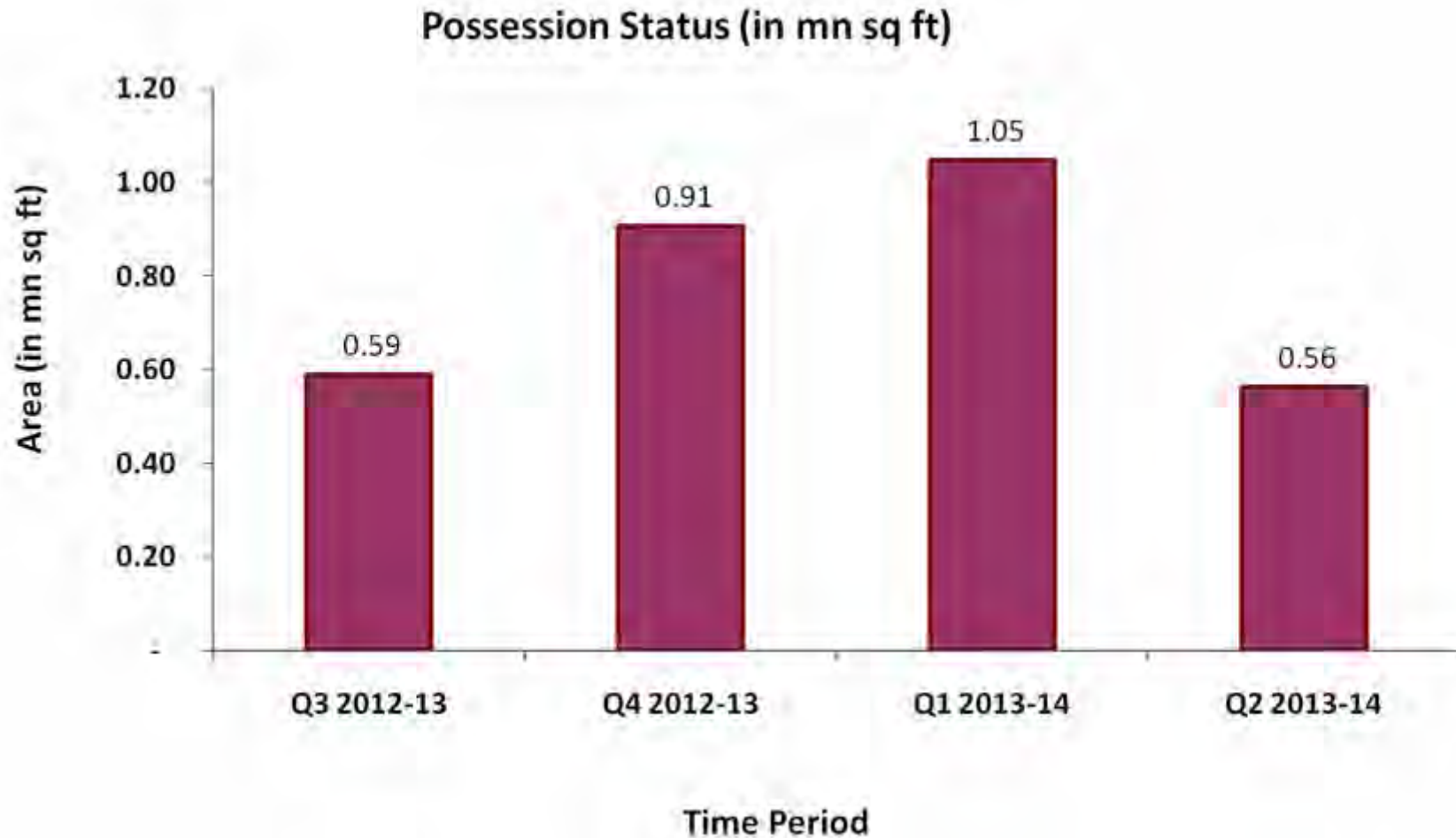


DELIVERY STATUS OF PROJECTS

S No.	Particulars	Total Area under development (in mn sq ft)	Area Delivered During Apr - Sep 2013 (in mn sq ft)	Area delivered till 30th Sep 2013 (mn sq ft)	Balance Area under development (in mn sq ft.)
1	Projects launched before Mar' 2009	25.04	0.95	15.22	9.82
2	Projects launched since Mar' 2009	29.58	0.51	1.50	28.09
3	Leased Area	-	0.14	-	-
	Total	54.62	1.61	16.71	37.91

- Over 1.6 mn sq ft area delivered during first two quarters of F.Y. 2013-14
- Handing over is in progress in 23 projects (out of 32) launched before March 2009
- Projects launched since March 2009, handing over started in 9 projects

POSSESSION STATUS OF PROJECTS FOR LAST 4 QUARTERS



CONSTRUCTION STATUS OF PROJECTS LAUNCHED BEFORE MAR '09

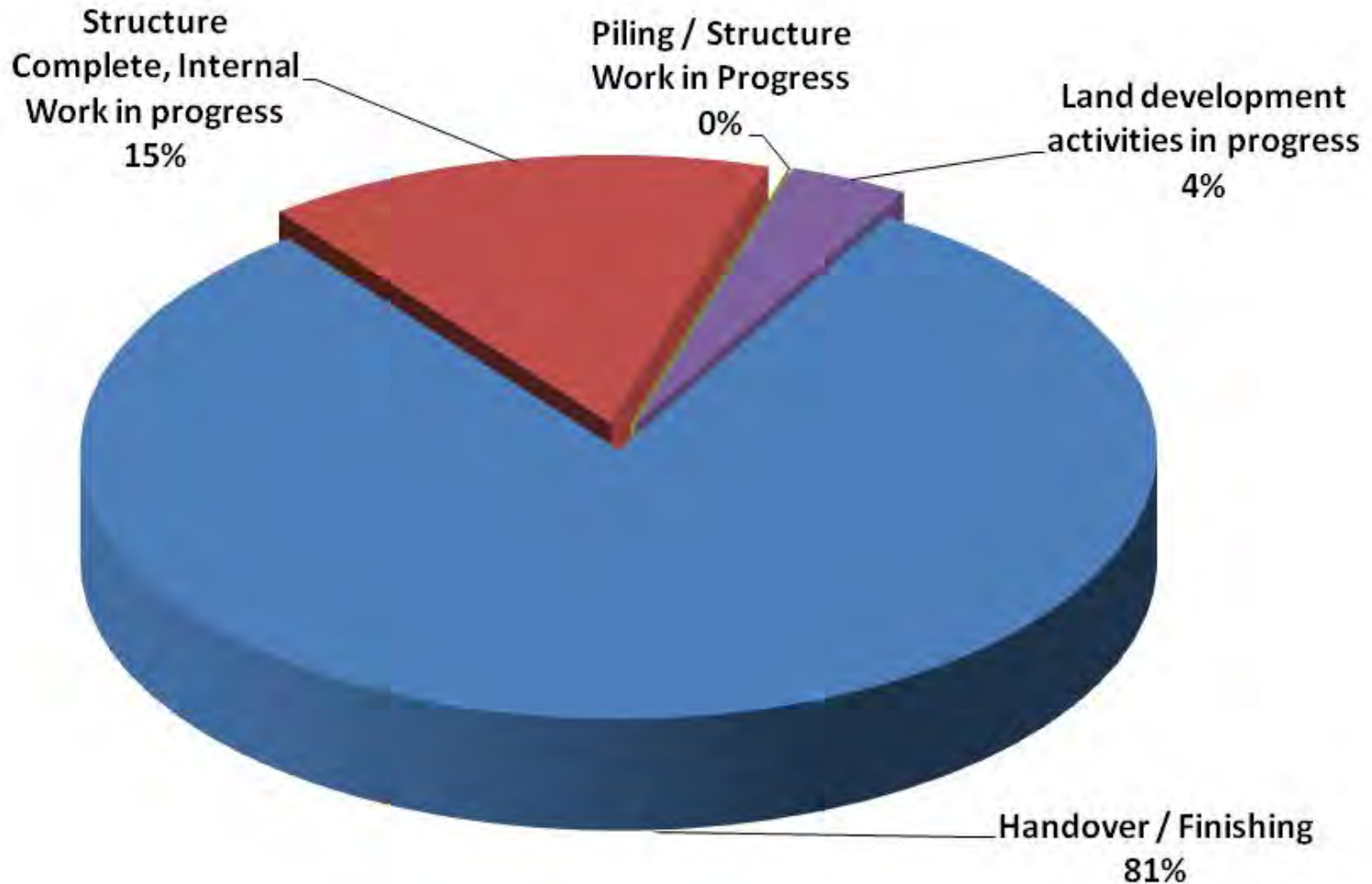
Construction Stage	Number of projects	mn sq ft	% age	Projects
Handover / Finishing	23	20.31	81%	Gurgaon - The Close (South), The Close (North), World Spa (East), World Spa (West), Espace, Fresco, Nirvana Courtyard, Escape, Harmony, Arcadia, South City 2 Retail, Business Zone; G Noida - Horizon, Heights, Cascades, Habitat; Kolkata - Gardens, Horizons, Heights, Downtown, Cascades, Gateway Cluster 1; Lucknow - South City Gardens
Structure Complete, Internal Work in progress	6	3.83	15%	Gurgaon - UW Resorts Villas; G Noida - Verve; Noida - UGCC Amber; Kolkata - Harmony, Air; Mohali - Executive Floors
Piling / Structure Work in Progress	0	0.00	0%	None
Land development activities in progress	3	0.90	4%	G Noida - UW City; Gurgaon - UW Resorts Plotted and Mohali - Plotted Development
Total	32	25.04	100%	

More than 95% of our past projects are in finishing/handing over stages or where structure is complete and internal work is in progress

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CONSTRUCTION STATUS OF PROJECTS LAUNCHED BEFORE MAR '09

Total area under construction - 25.04 mn sq ft

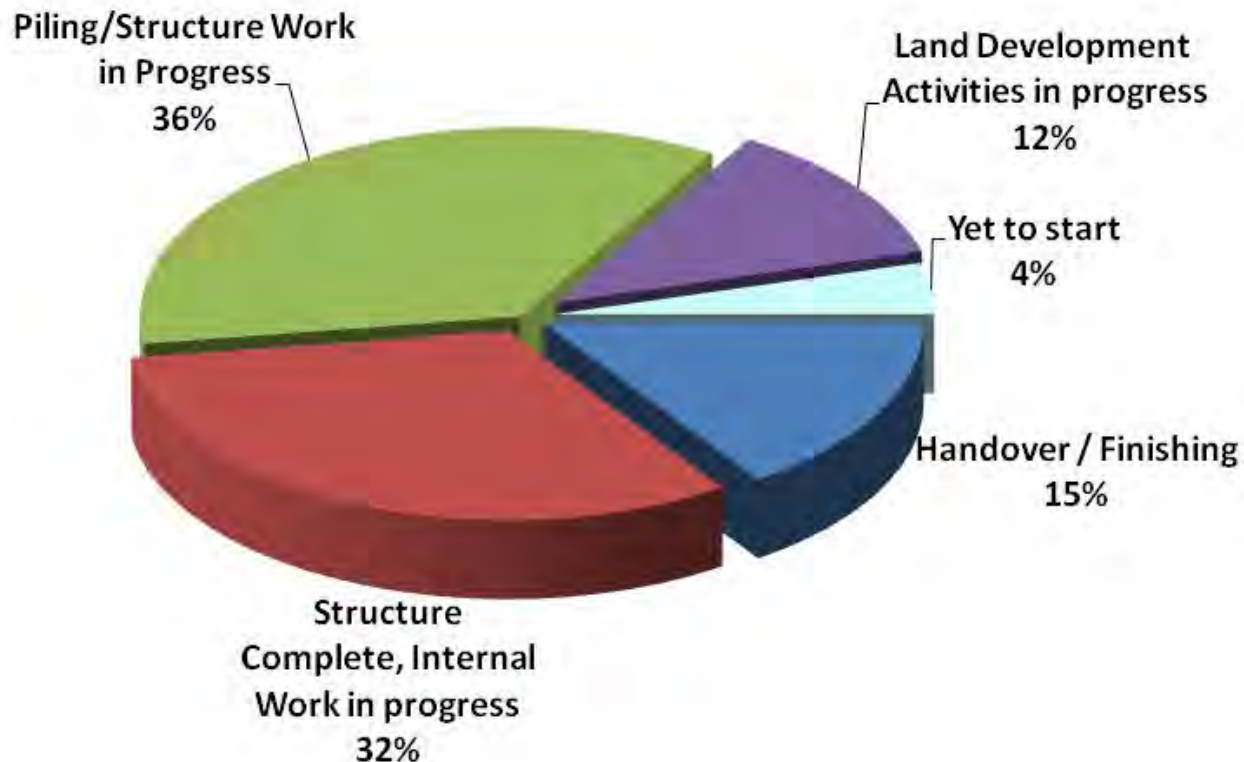


CONSTRUCTION PROGRESS OF PROJECTS LAUNCHED SINCE MAR'09

Construction Stage	Number of projects	mn sq ft	% age of total	Projects
Handover / Finishing	9	4.57	15%	Chennai - Aspen, Unihomes, Palm Villas, Greenwood City; Gurgaon - Commercial Tower Sec-45, Nirvana Floors; Kolkata - Vistas, Chambers; Bhopal – Unihomes
Structure Complete, Internal Work in progress	17	9.54	32%	Gurgaon - Gardens II, Residences, Arcadia 2, UW Towers, Exquisite, Nirvana Country 2; Noida - Unihomes Ph 1, Unihomes Ph 2, Gardens Galleria; Kolkata - DT Retail; Mohali - Unihomes, Singleton Floors, Gardens; Chennai - Ananda, Brahma, Gulmohar Avenue, Unihomes 2
Piling/ Structure Work in Progress	27	10.58	36%	Gurgaon - Sunbreeze, Vistas, South City II Floors, Espace Premiere, Commercial Center Sec 71, Signature Tower 2, The One, Signature Tower 3; Kolkata - Gateway Cl 2, Fresco; Chennai - Gardens, Chaitanya, Ekanta; Noida - UGCC Burgundy, UW Gardens, Unihomes 3, The Residences, Exquisite; Mohali - Downtown; Lucknow - Gardens Galleria; Bhopal - Great India Place; Bangalore - Gardens Galleria, UW Resorts; Dehradun - The Residences, Great India Place; Bhubneswar - Bhubneswar 1
Land Development Activities in progress	14	3.60	12%	Gurgaon - South Park, The Willows, Nirvana Courtyard 2, Institutional Plots; Mohali - Aspen Greens, Gardens Galleria; G Noida - Unihomes Plotted; Noida - The Willows; Rewari - Unihomes, Ananda; Ambala - Unihomes, Ananda; Chennai - Birch Court; Dehradun - Signature Towers
Yet to start	4	1.30	4%	Gurgaon - Anthea Floors, Crestview, The Spruce; Kochi - The Great India Place
Total	71	29.58	100%	

CONSTRUCTION PROGRESS OF PROJECTS LAUNCHED SINCE MAR'09

Total area under construction - 29.58 mn sq ft



Structure complete, Internal work in progress in 28% projects, Handover started in 9 projects.

Site Photographs

Gurgaon Projects



FRESCO, GURGAON – Handover / Finishing in progress



ESCAPE, GURGAON – Handover/Finishing in Progress



HARMONY, GURGAON – Handover/Finishing in progress



WOODSTOCK FLOORS, GURGAON – Handover/Finishing in progress



UW GARDENS-II, GURGAON – Structure Complete, Internal work in progress



RESIDENCES, GURGAON – Internal work in progress



VISTAS, GURGAON – Structure in progress



SUNBREEZE, GURGAON – Structure in progress



EXQUISITE, GURGAON – Structure in progress



ALDER GROVE, GURGAON – Structure complete, internal work in progress



ESPACE PREMIERE, GURGAON – Structure in progress, Show Villa ready



RESORT VILLAS, GURGAON – Structure complete, internal work in progress

Site Photographs

G Noida and Noida



UGCC Amber (formerly Grande), Noida – Structure complete, Internal work in progress for all towers, The Deck & Golf Course already operational



UGCC Burgundy, NOIDA – Structure in progress



UNIHOMES, NOIDA – Structure complete, internal work in progress



UNIHOMES 2, NOIDA – Structure complete, internal work in progress



UNIWORLD GARDENS, NOIDA – Structure in Progress



UNIHOMES 3, NOIDA – Structure in Progress



EXQUISITE, NOIDA – Show Flat Ready



HEIGHTS, GREATER NOIDA – Handover / Finishing in progress



HORIZON, GREATER NOIDA – Handover/ Finishing in progress



CASCADES, GREATER NOIDA – Handover / Finishing in progress



HABITAT, GREATER NOIDA – Handover / Finishing in progress



VERVE, GREATER NOIDA – Structure complete, Internal work in progress

Site Photographs

Mohali



EXECUTIVE FLOORS, MOHALI – Structure complete, internal work progress



GARDENS, MOHALI – Structure complete, internal work in progress



UNIHOMES, MOHALI – Structure Complete, Internal work in progress



ASPEN GREENS, MOHALI – Development work in progress

Site Photographs

Chennai



UNIHOMES, CHENNAI – Handover / Finishing in progress



UNIHOMES II, CHENNAI – Internal work in progress



PALM VILLAS, CHENNAI – Handover / Finishing in progress



UW GARDENS, CHENNAI – Structure work in progress



BRAHMA - NORTH TOWN, CHENNAI – Structure work in progress



ANANDA - NORTH TOWN, CHENNAI – Internal work in progress



GULMOHAR AVENUE, NORTH TOWN, CHENNAI – Internal work in progress



CHAITANYA - NORTH TOWN, CHENNAI – Piling / Structure work in progress

Site Photographs

Kolkata



DOWNTOWN, KOLKATA – Handover / Finishing in progress



CASCADES, KOLKATA – Handover / Finishing in Progress



HARMONY, KOLKATA – Structure complete, internal work in progress



VISTAS, KOLKATA – Handover / Finishing in Progress



AIR, KOLKATA – Structure Complete, Internal work in progress



FRESCO, KOLKATA – Structure work in progress



HEIGHTS, KOLKATA – Handover / Finishing in progress



GATEWAY CLUSTER 1, KOLKATA – Handover / Finishing in progress



CHAMBERS, KOLKATA – Handover / Finishing in progress

Site Photographs

Bhopal



UNIHOMES, Bhopal – Handover / Finishing in progress

Thank You

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