

# Operations Update

(Apr'14 – Jun'14)

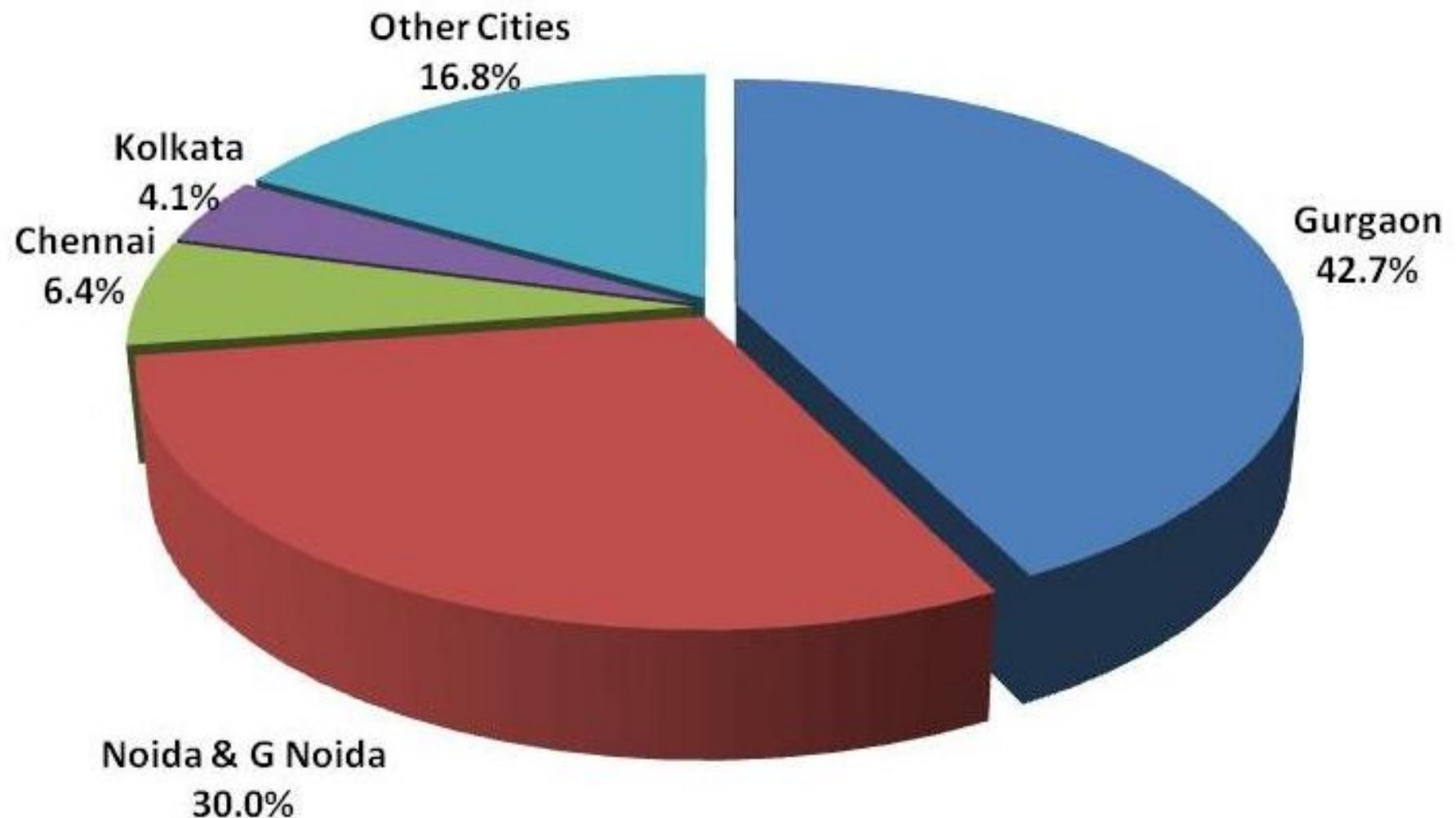
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SALES BOOKINGS (Apr' 14 – Jun' 14)			
City	Area Launched (mn sq ft)	Area sold (mn sq ft)	Sales Value (INR Cr)
Gurgaon	0.00	0.15	145
Noida & G Noida	0.00	0.08	102
Chennai	0.16	0.07	22
Kolkata	0.00	0.02	14
Other Cities	0.48	0.34	57
<b>Total</b>	<b>0.64</b>	<b>0.66</b>	<b>339</b>

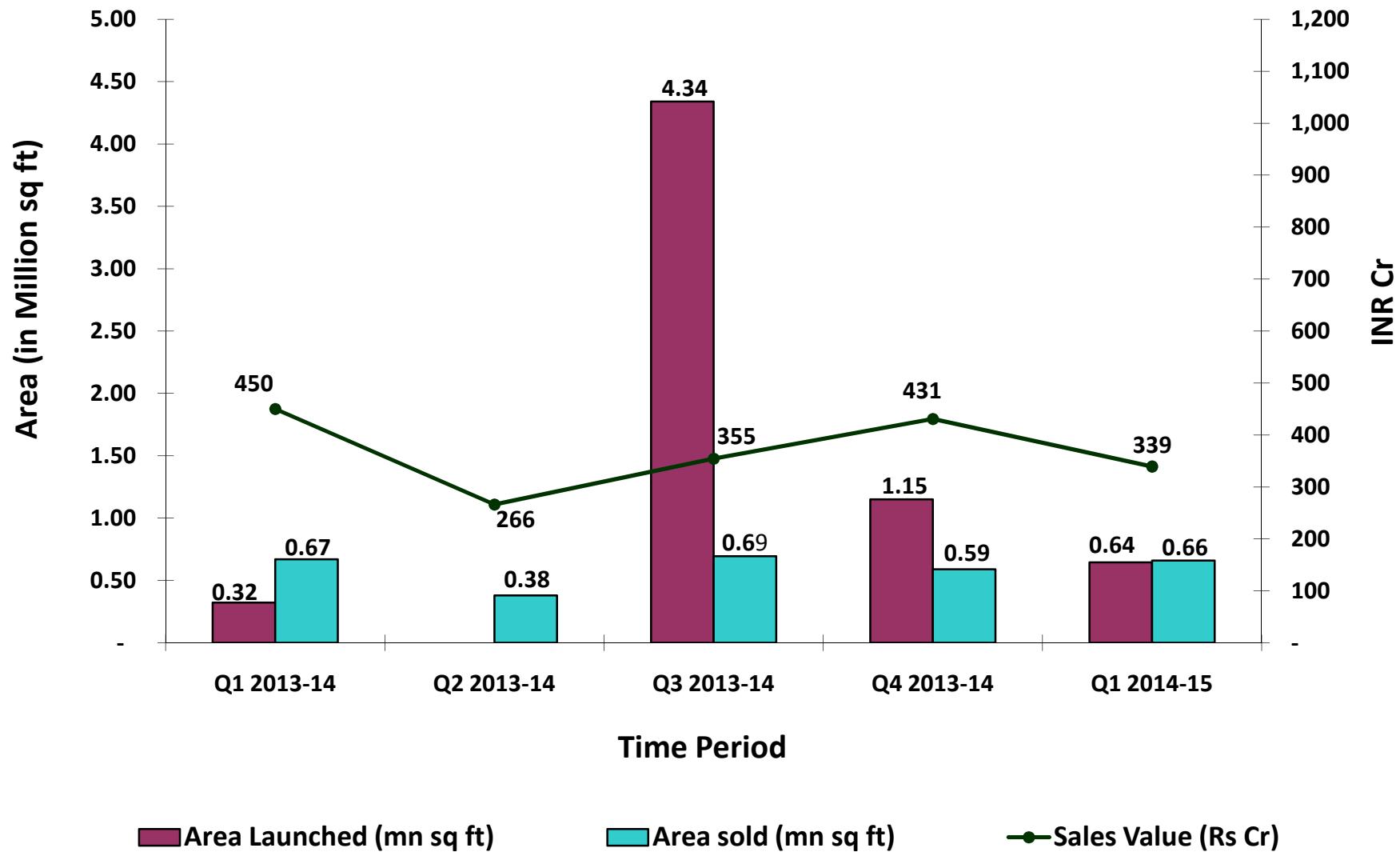
Segment	Area sold (mn sq ft)	Booked Value (INR Cr)	Avg. Realisation (INR per sq ft)
Non-Residential	0.40	195	4932
Residential	0.26	144	5430
<b>Total</b>	<b>0.66</b>	<b>339</b>	<b>5131</b>

**INR 339 Cr of sales bookings achieved during first quarter of F.Y. 2014-15**

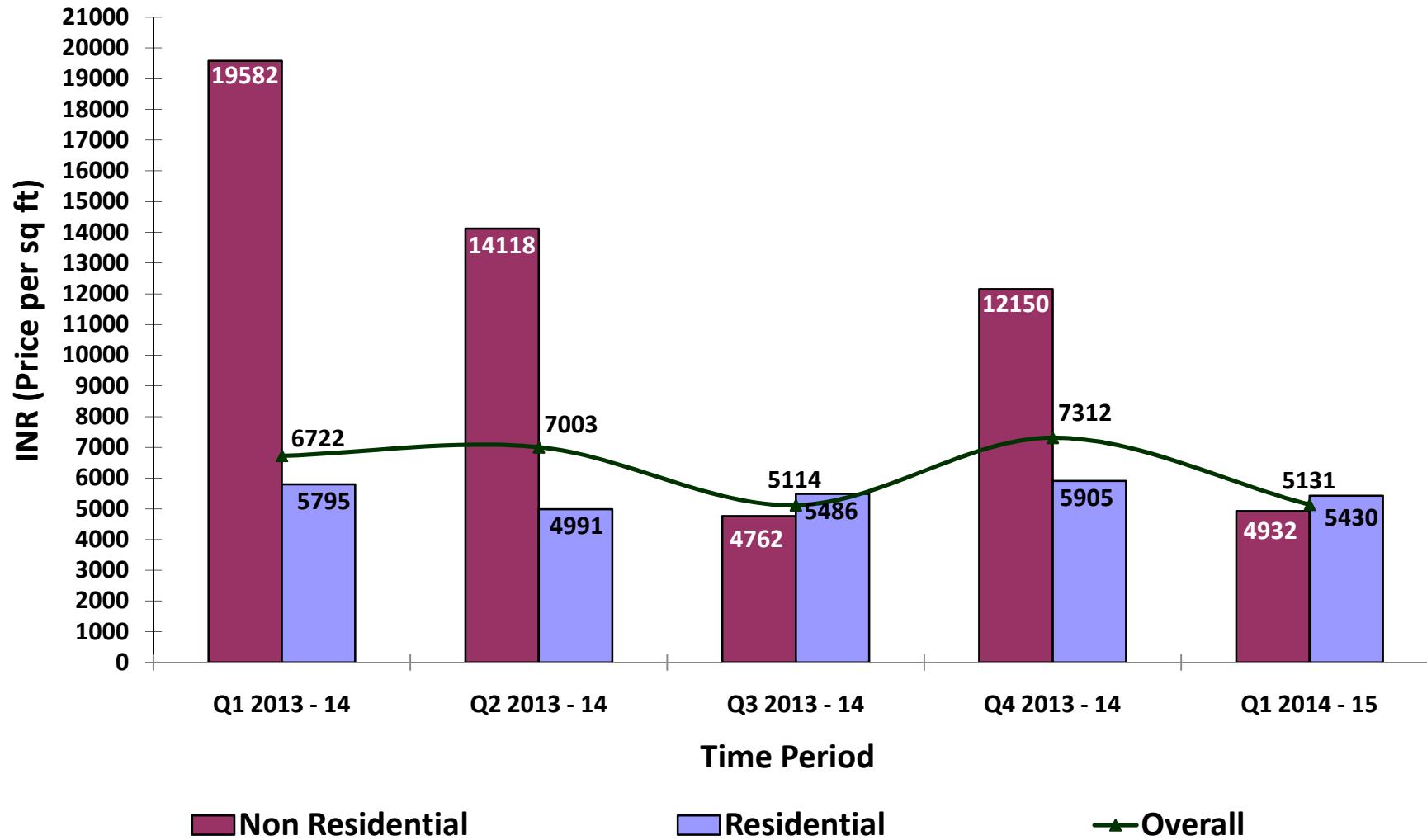
## REGIONWISE SALES BOOKINGS (VALUE) (Apr' 14 – Jun' 14)



## SALES BOOKINGS DURING LAST 5 QUARTERS



## AVERAGE REALIZATION PER SQ FT DURING LAST 5 QUARTERS

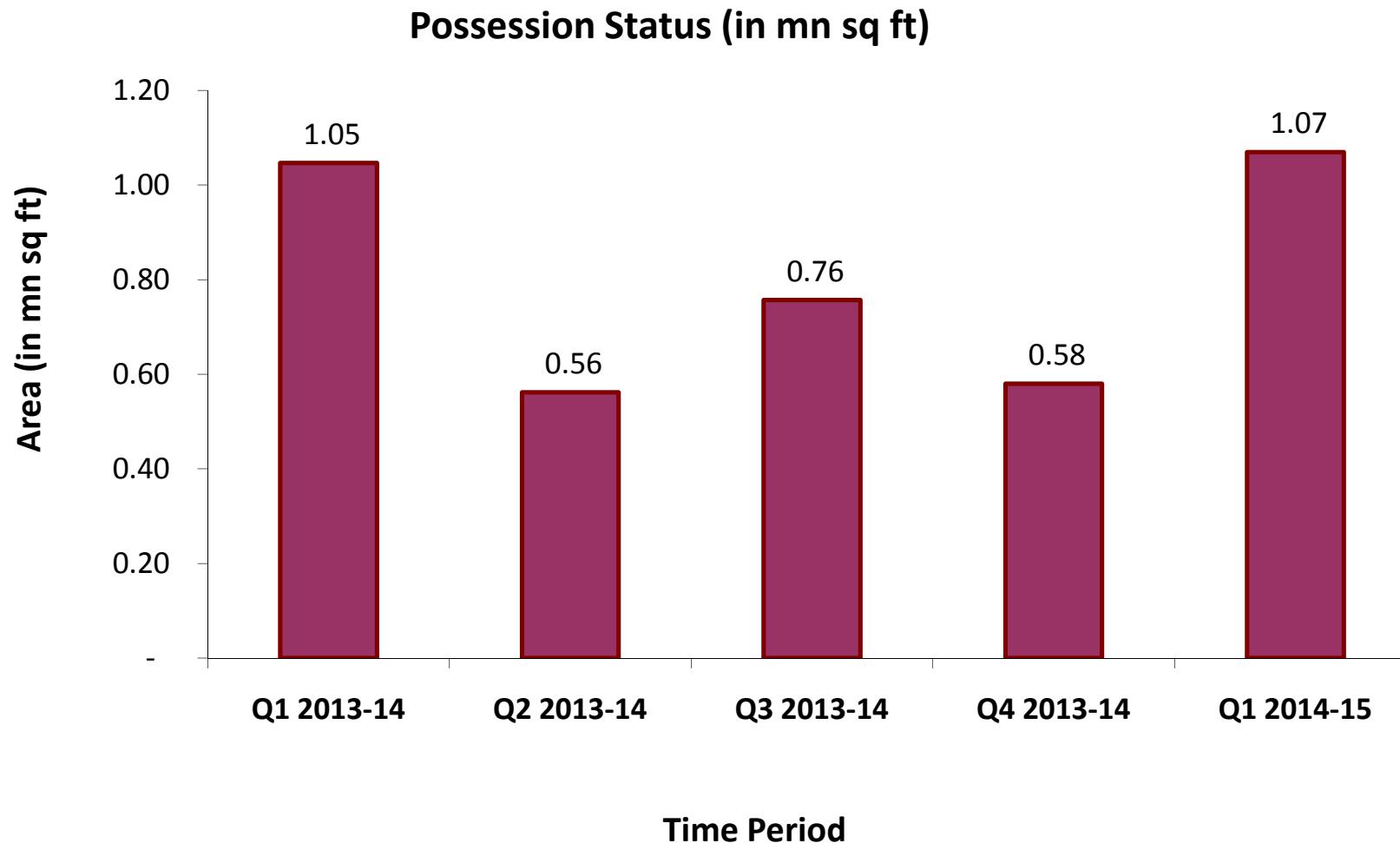


### DELIVERY STATUS OF PROJECTS

S No.	Particulars	Total Area under development* (in mn sq ft)	Area Delivered During Apr - Jun 2014	Area delivered till 30 <sup>th</sup> Jun 2014 (mn sq ft)	Balance Area to be developed (in mn sq ft.)
1	Sold Area	56.26	0.84	18.34	37.92
2	Leased Area	-	0.23	-	-
	<b>Total</b>	<b>56.26</b>	<b>1.07</b>	<b>18.34</b>	<b>37.92</b>

\* This is the total area sold till 30<sup>th</sup> Jun 2014 and only a part of this is due for delivery

- Over 1 million sq ft area delivered during first quarter of F.Y. 2014-15
- Handing over is in progress in 37 projects across regions
- Handing over started in one more projects during first quarter of F.Y. 2014-15

**POSSESSION STATUS OF PROJECTS FOR LAST 5 QUARTERS**

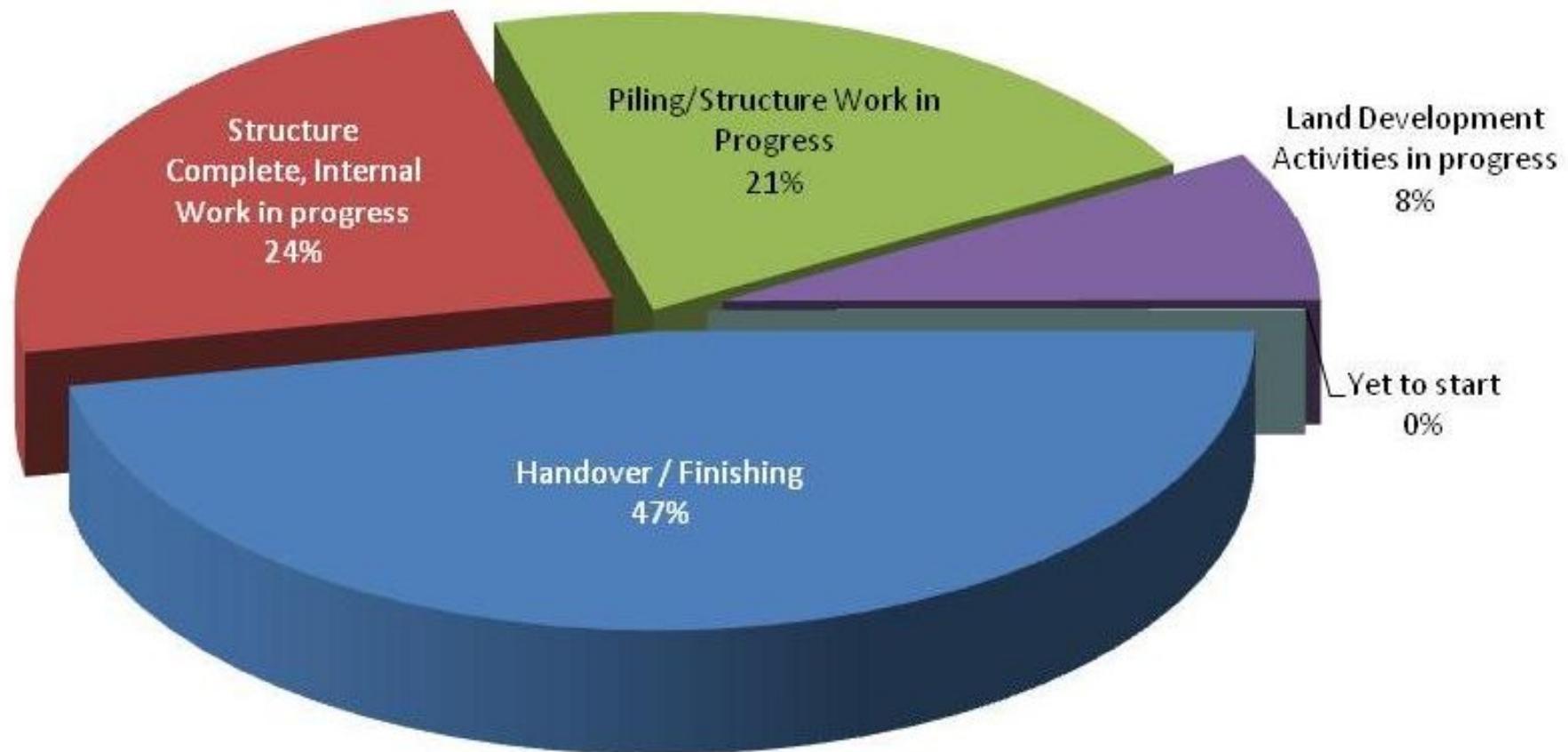
## CONSTRUCTION STATUS OF PROJECTS

Construction Stage	Number of projects	mn sq ft	% age of total	Projects
Handover / Finishing	37	26.47	47%	<b>Gurgaon:</b> The Close (South), The Close (North), World Spa, Fresco, Escape, Harmony, Espace, Nirvana Floors, South City Floors, Nirvana Courtyard, Arcadia, Business Zone, Comm Tower GW City, South City II Shops, Others; <b>Greater Noida/Noida:</b> Horizon, Heights, Cascades, Habitat, Verve; <b>Kolkata:</b> Gardens, Horizons, Heights, Downtown, Cascades, Vistas, Gateway Cluster I, Chambers, DT Retail; <b>Bhopal:</b> Unihomes; <b>Mohali:</b> Plotted Development; <b>Chennai:</b> Unihomes, Aspen, Palm Villas, Greenwood City, Birch Court; <b>Lucknow:</b> South City Gardens, Plots
Structure Complete, Internal work in progress	23	13.31	24%	<b>Gurgaon:</b> UW Resorts Villas, UW Gardens - II, Residences, Nirvana Country II, Exquisite, UW Towers, Signature Tower II, Arcadia 2; <b>Noida/Greater Noida:</b> Grande, Unihomes Ph-1, Unihomes Ph-2, Gardens Galleria; <b>Kolkata:</b> Air, Harmony; <b>Mohali:</b> Singleton Floors, Executive Floors, Unihomes, Gardens, <b>Chennai:</b> Ananda, Brahma, Gulmohur Avenue, Unihomes 2, <b>Lucknow:</b> Gardens Galleria
Structure work in progress	25	11.86	21%	<b>Gurgaon:</b> Sunbreeze, Vistas, Espace Premiere, South Park, The One, The Concourse, Signature Tower III, Global Gateway; <b>Noida/Greater Noida:</b> Burgundy, UW Gardens, Unihomes 3, The Residences, Exquisite; <b>Kolkata:</b> Gateway Cluster II, Fresco; <b>Bangalore:</b> UW Resorts, Gardens Galleria; <b>Bhopal:</b> The Great India Place; <b>Mohali:</b> Downtown; <b>Chennai:</b> Gardens, Chaitanya, Ekanta Phase-1; <b>Dehradun:</b> The Residences, The Great India Place; <b>Bhubneshwar:</b> Bhubneshwar One
Land development activities in progress	18	4.59	8%	<b>Gurgaon:</b> UW Resorts Plotted, The Willows, Anthea Floors, Crestview, The Spruce, Ivy Terraces, Institutional Plots, Nirvana Courtyard II; <b>Noida/Greater Noida:</b> UW City, Unihomes plotted, The Willows; <b>Mohali:</b> Gardens Galleria, Aspen Greens; <b>Rewari:</b> Unihomes, Ananda; <b>Ambala:</b> Unihomes, Ananda; <b>Dehradun:</b> Signature Towers
Yet to start	1	0.03	0%	<b>Noida:</b> Unihomes Superb
<b>Total</b>	<b>104</b>	<b>56.26</b>	<b>100%</b>	

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## CONSTRUCTION STATUS OF PROJECTS

Total area under construction - 56.26 mn sq ft

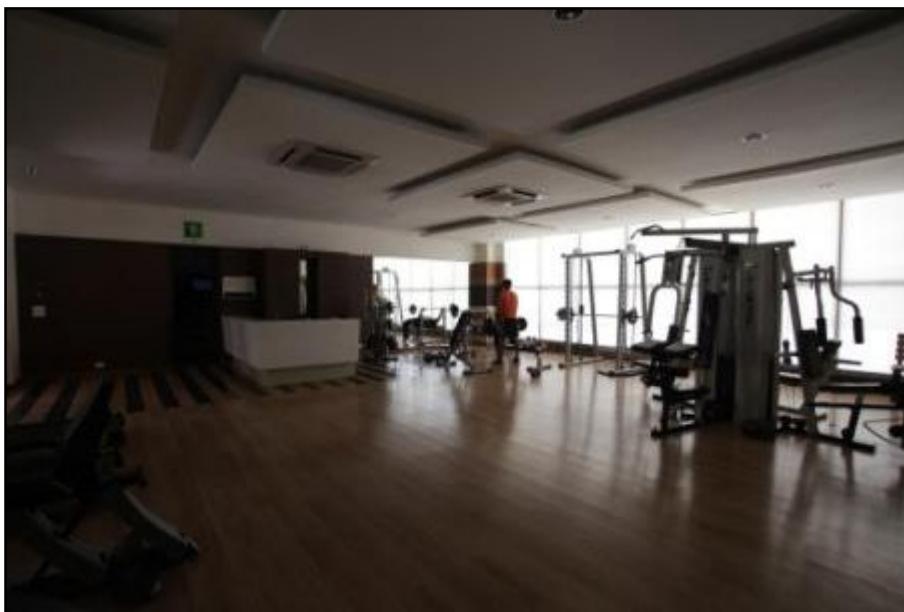




# **Site Photographs**

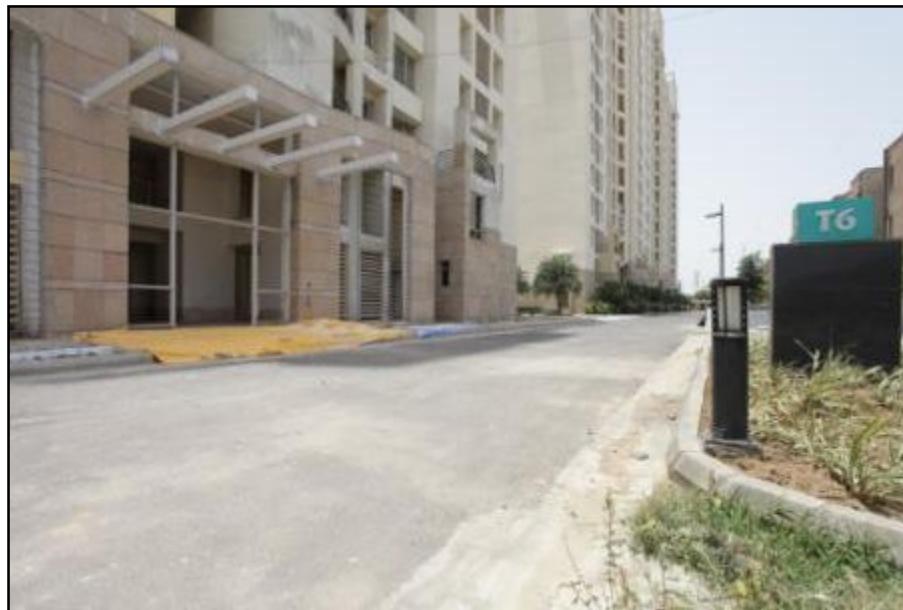
**Gurgaon Projects**

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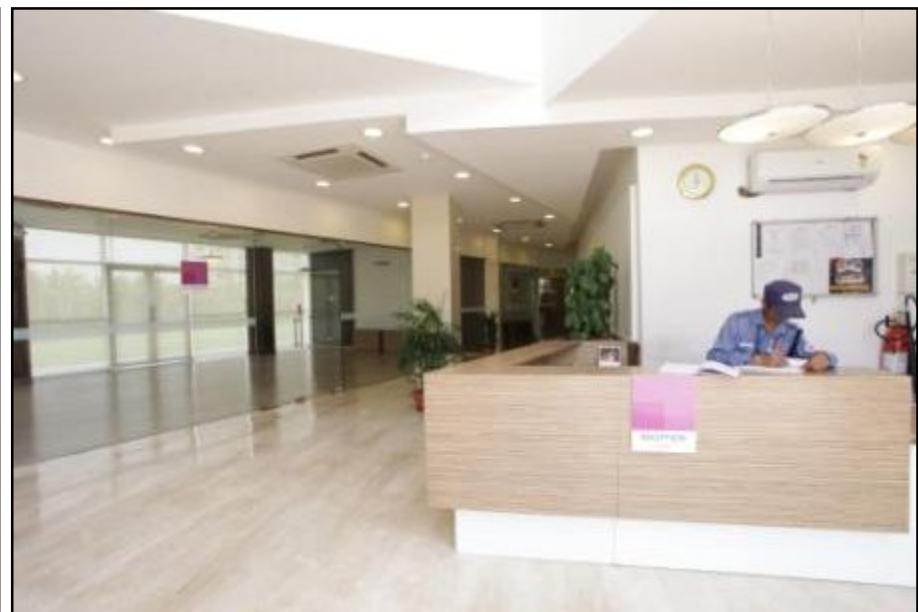
**FRESCO, GURGAON – Handover / Finishing in progress**

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**ESCAPE, GURGAON – Handover/Finishing in Progress**

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**HARMONY, GURGAON – Handover/Finishing in progress**

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**WOODSTOCK FLOORS, GURGAON – Handover/Finishing in progress**

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**UW GARDENS-II, GURGAON – Structure Complete, Internal work in progress**

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**RESIDENCES, GURGAON – Internal work in progress**

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**VISTAS, GURGAON – Structure in progress**

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**SUNBREEZE, GURGAON – Structure in progress**

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**EXQUISITE, GURGAON – Internal work in progress**

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**ALDER GROVE, GURGAON – Structure complete, internal work in progress**

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**ESPACE PREMIERE, GURGAON – Structure in progress, Show Villa ready**

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**RESORT VILLAS, GURGAON – Structure complete, internal work in progress**

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**ALDER GROVE, NC2, GURGAON – Structure complete, internal work in progress**



# Site Photographs

**G Noida and Noida**

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**UGCC Amber (formerly Grande), NOIDA – Structure complete, Internal work in progress for all towers, The Deck & Golf Course already operational**

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**UGCC Burgundy, NOIDA – Structure in progress**

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**UGCC The Willows, NOIDA – Development work in progress**

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**UNIHOMES, NOIDA – Structure complete, internal work in progress**

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**UNIHOMES 3, NOIDA – Structure in Progress**

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**UNIWORLD GARDENS, NOIDA – Structure in Progress**

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**CASCADES, GREATER NOIDA – Handover / Finishing in progress**

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**HABITAT, GREATER NOIDA – Handover / Finishing in progress**

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**VERVE, GREATER NOIDA – Handover / Finishing in progress**

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**HORIZON, GREATER NOIDA – Handover / Finishing in progress**



# Site Photographs

**Mohali**

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**EXECUTIVE FLOORS, MOHALI – Structure complete, internal work progress**

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**GARDENS, MOHALI – Structure complete, internal work in progress**

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**UNIHOMES, MOHALI – Structure Complete, Internal work in progress**

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**PLOTTED DEVELOPMENT, MOHALI – Development work in progress, Handover also started**



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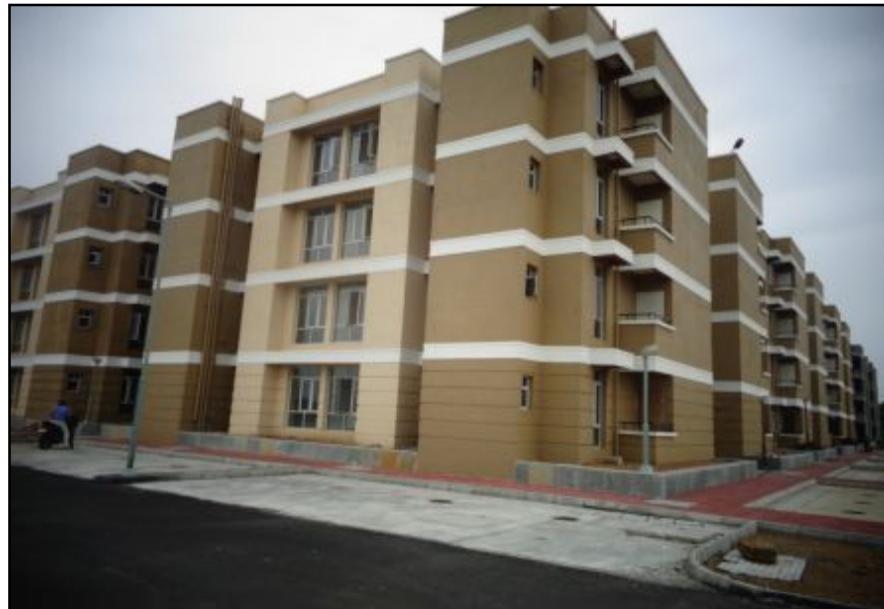
**Chennai**

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**UNIHOMES, CHENNAI – Handover / Finishing in progress**

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**UNIHOMES II, CHENNAI – Internal work in progress**

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**PALM VILLAS, CHENNAI – Handover / Finishing in progress**

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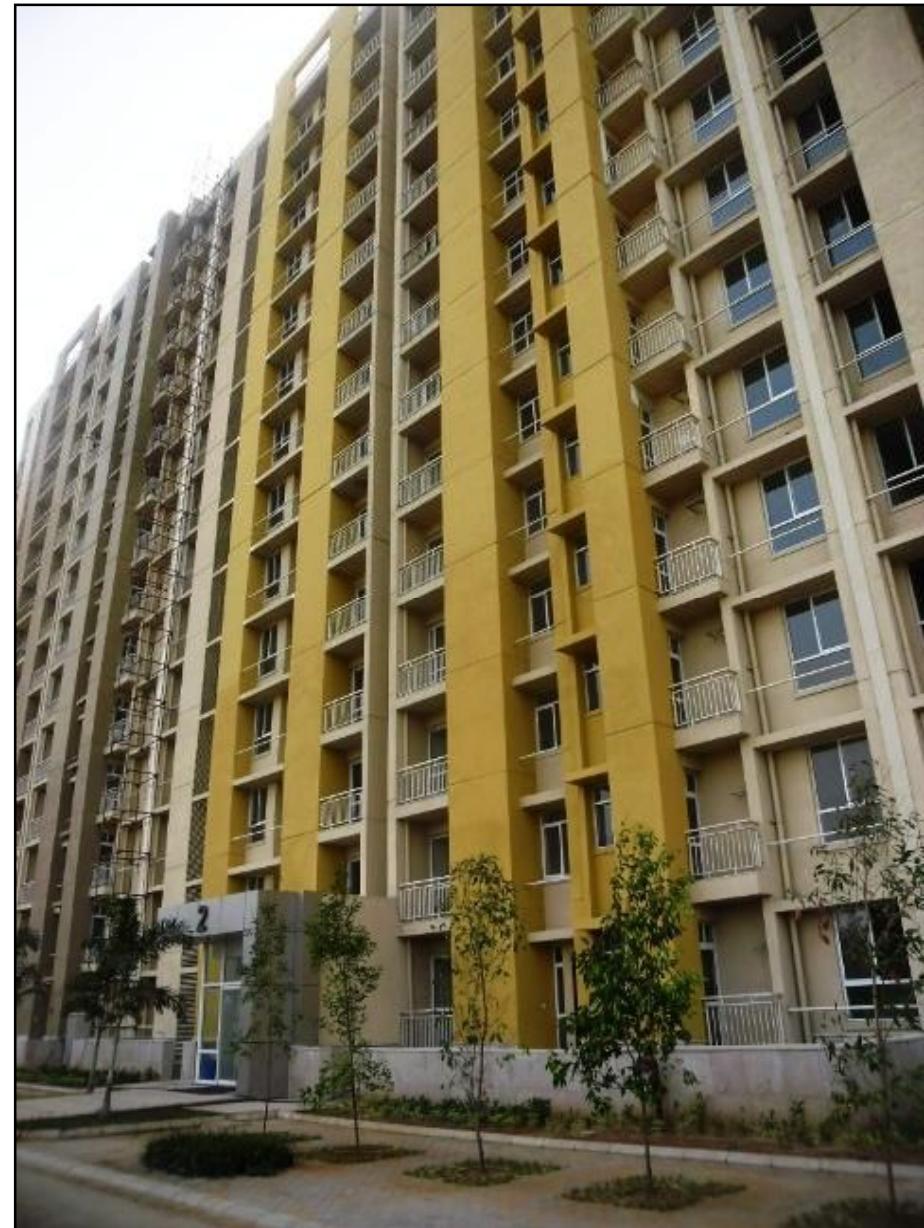
**UW GARDENS, CHENNAI – Structure work in progress**

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**BRAHMA - NORTH TOWN, CHENNAI – Structure complete, internal work in progress**

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**ANANDA - NORTH TOWN, CHENNAI – Internal work in progress**

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**GULMOHAR AVENUE, NORTH TOWN, CHENNAI – Internal work in progress**

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**CHAITANYA - NORTH TOWN, CHENNAI - Structure work in progress**



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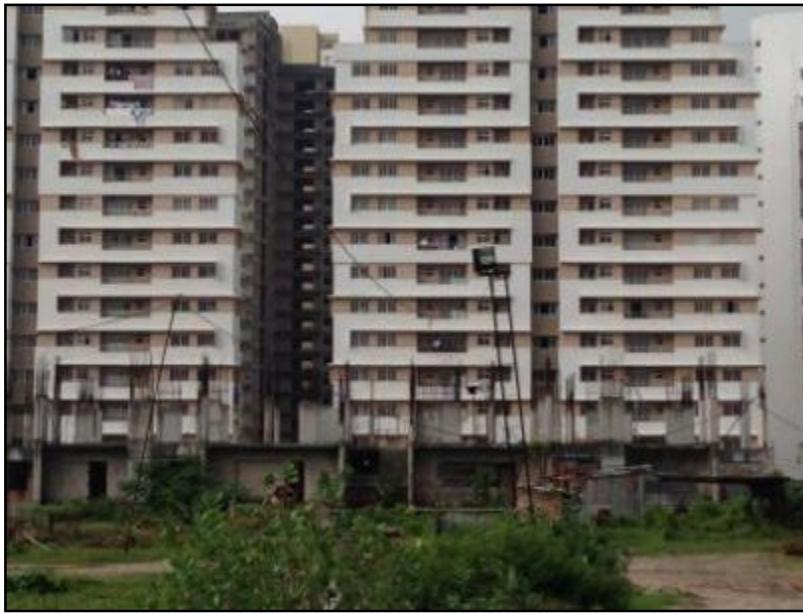
**Kolkata**

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**CASCADES, KOLKATA – Handover / Finishing in Progress**

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**HARMONY, KOLKATA – Structure complete, internal work in progress**

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**VISTAS, KOLKATA – Handover / Finishing in Progress**

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**AIR, KOLKATA – Structure Complete, Internal work in progress**

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**FRESCO, KOLKATA – Structure work in progress**

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**HEIGHTS, KOLKATA – Handover / Finishing in progress**

# Thank You

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