

Operations Update

(Apr - Sep 2012)



SALES BOOKINGS (Apr – Sep 2012)

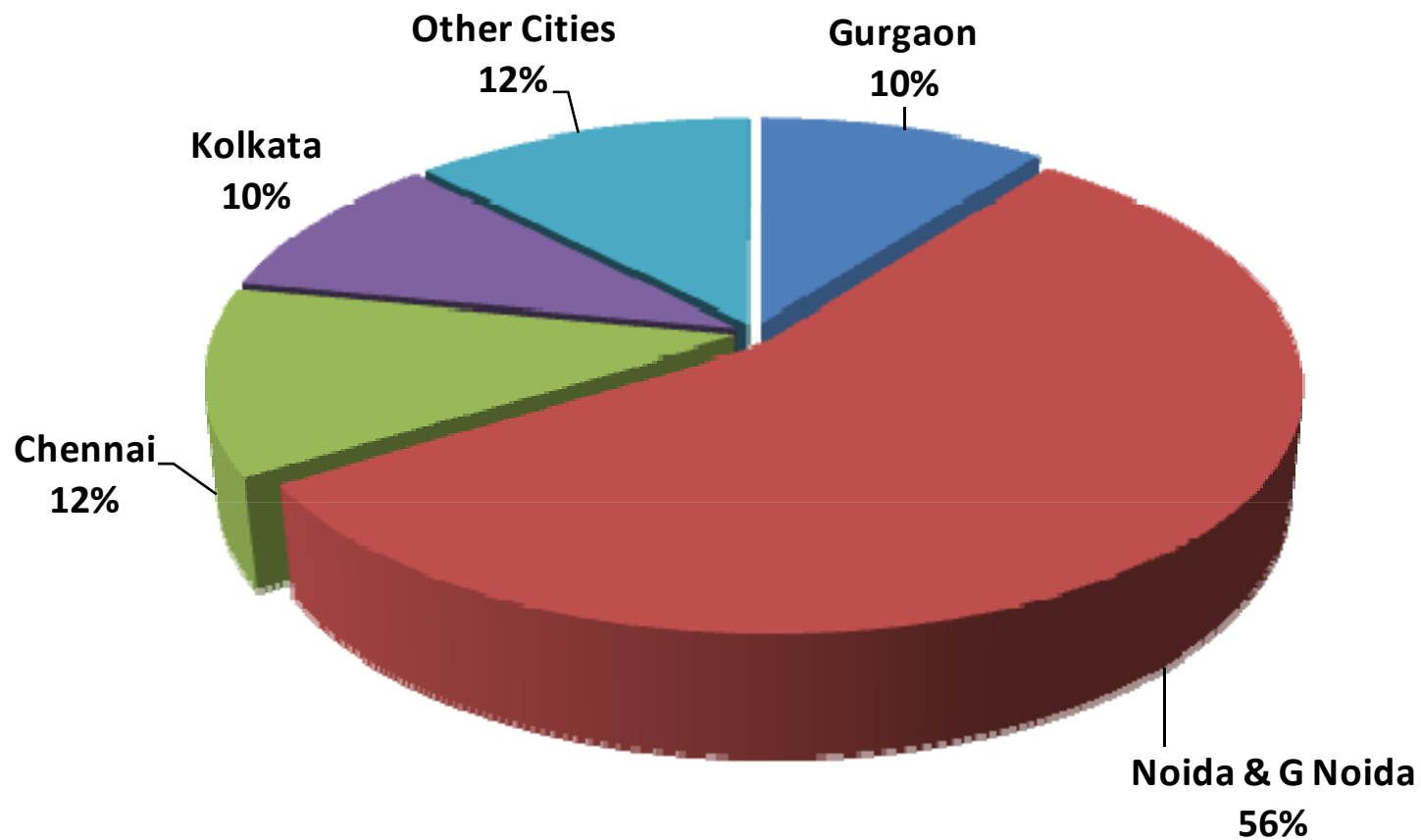
City	Area Launched (mn sq ft)	Area sold (mn sq ft)	Sales Value (INR Cr)
Gurgaon	0.01	0.32	287
Noida & G Noida	1.97	1.71	870
Chennai	0.05	0.36	95
Kolkata	0.00	0.30	149
Other Cities	0.87	0.37	136
Total	2.91	3.06	1537

Segment	Area sold (mn sq ft)	Booked Value (INR Cr)	Avg. Realisation (INR per sq ft)
Non-Residential	0.24	328	13383
Residential	2.81	1210	4300
Total	3.06	1537	5027

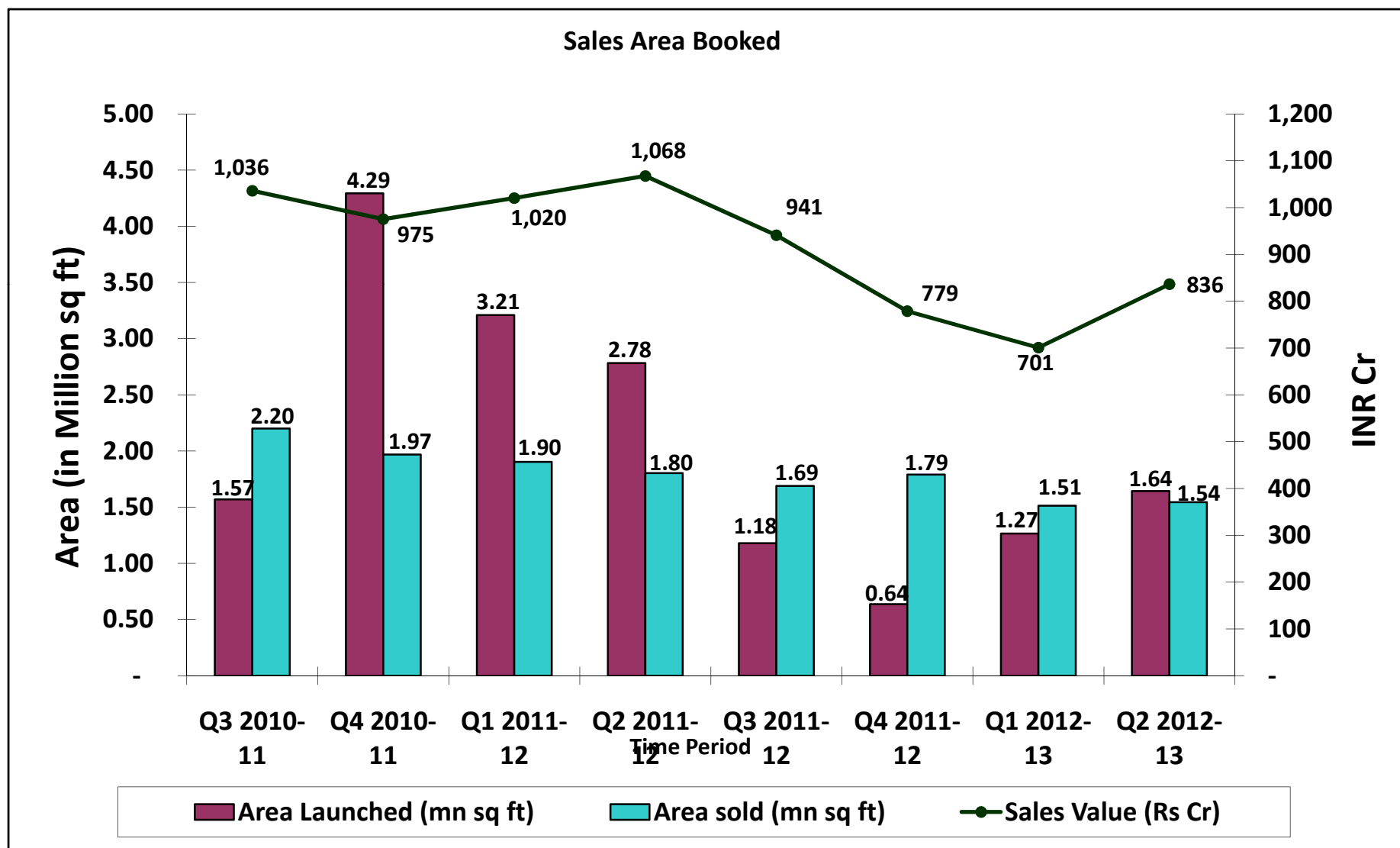
Over INR 1500 Cr of sales bookings achieved during First half of F.Y. 2012-13

REGIONWISE SALES BOOKINGS (Apr – Sep 2012)

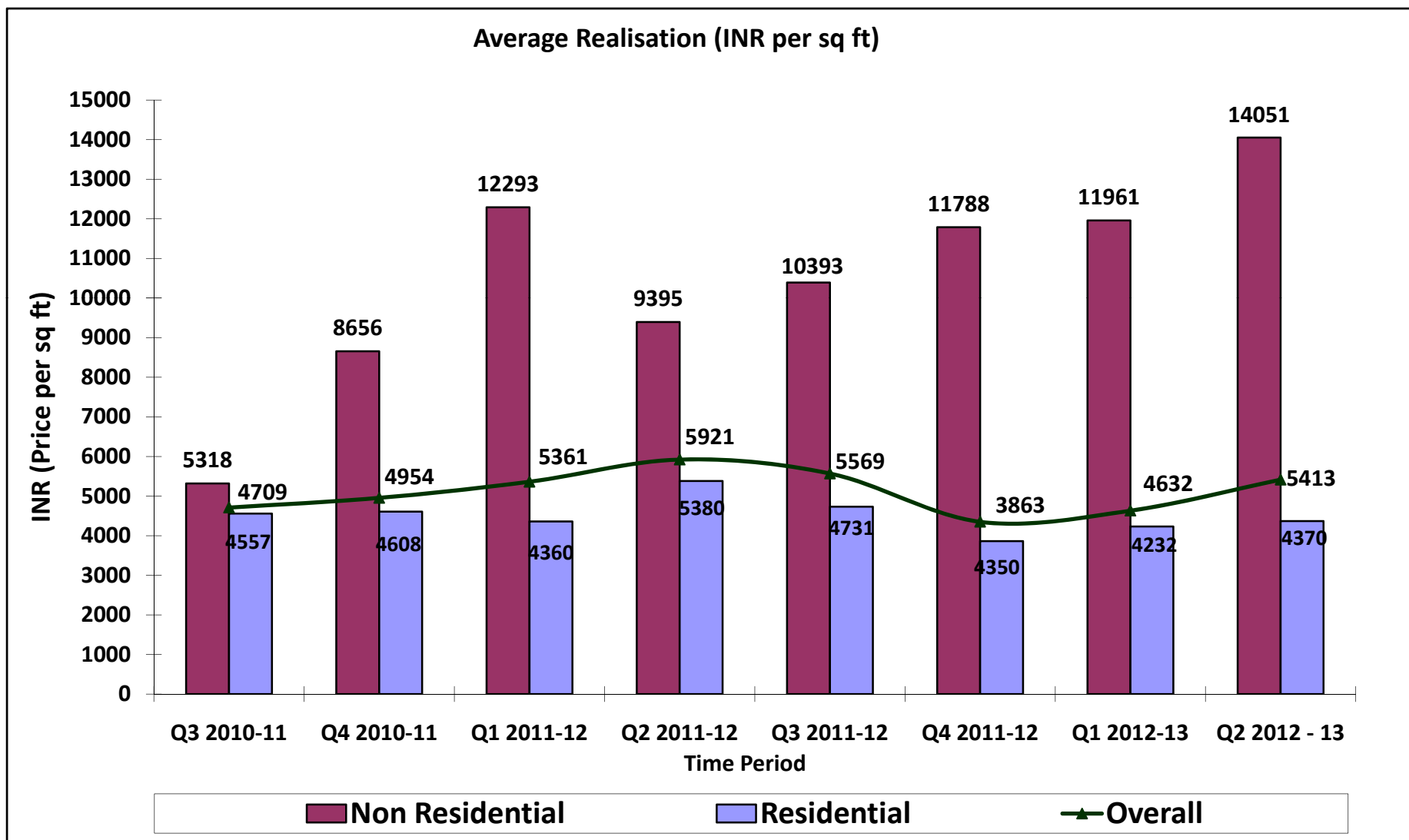
Area sold during Apr - Sep 2012



SALES BOOKINGS DURING LAST 8 QUARTERS



AVERAGE REALIZATION PER SQ FT DURING LAST 8 QUARTERS

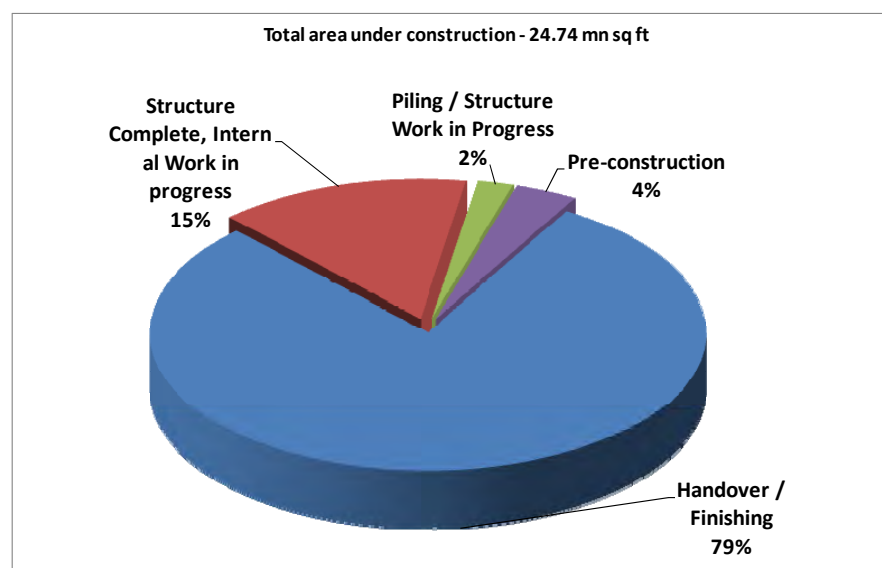


DELIVERY STATUS OF PROJECTS					
S No.	Particulars	Total Deliverable Area (in mn sq ft)	Area delivered (mn sq ft)	Area Delivered During Apr - Sep 2012	Balance Area (in mn sq ft.)
1	Projects launched before Mar' 2009	24.74	13.28	0.60	11.46
2	Projects launched since Mar' 2009	26.43	0.67	0.46	25.76
3	Leased Area	-	-	0.36	-
	Total	51.17	13.95	1.42	37.22

- 1.42 mn sq ft. area delivered during first half of F.Y. 2012-13
- Handing over is in progress in 22 projects (out of 32) launched before March 2009
- Projects launched since March 2009, handing over started in 4 projects and rest are progressing as per schedule.

CONSTRUCTION STATUS OF PROJECTS LAUNCHED BEFORE MAR '09

Construction Stage	Number of projects	mn sq ft	% age	Projects
Handover / Finishing	22	19.69	80%	Gurgaon - The Close (South), The Close (North), World Spa (East), World Spa (West), Espace, Fresco, Nirvana Courtyard, Escape, Harmony, Arcadia, South City 2 Retail, Business Zone; G Noida - Horizon, Heights, Cascades, Habitat; Kolkata - Gardens, Horizons, Heights, Downtown, Cascades; Lucknow - South City Gardens
Structure Complete, Internal Work in progress	6	3.63	15%	Gurgaon - UW Resorts Villas; G Noida - Verve; Noida - UGCC Amber; Kolkata - Harmony, Air; Mohali - Executive Floors
Piling / Structure Work in Progress	1	0.52	2%	Kolkata - Gateway Cluster I
Pre-construction	3	0.90	4%	G Noida - UW City; Gurgaon - UW Resorts Plotted and Mohali - Plotted Development
Total	32	24.74	100%	



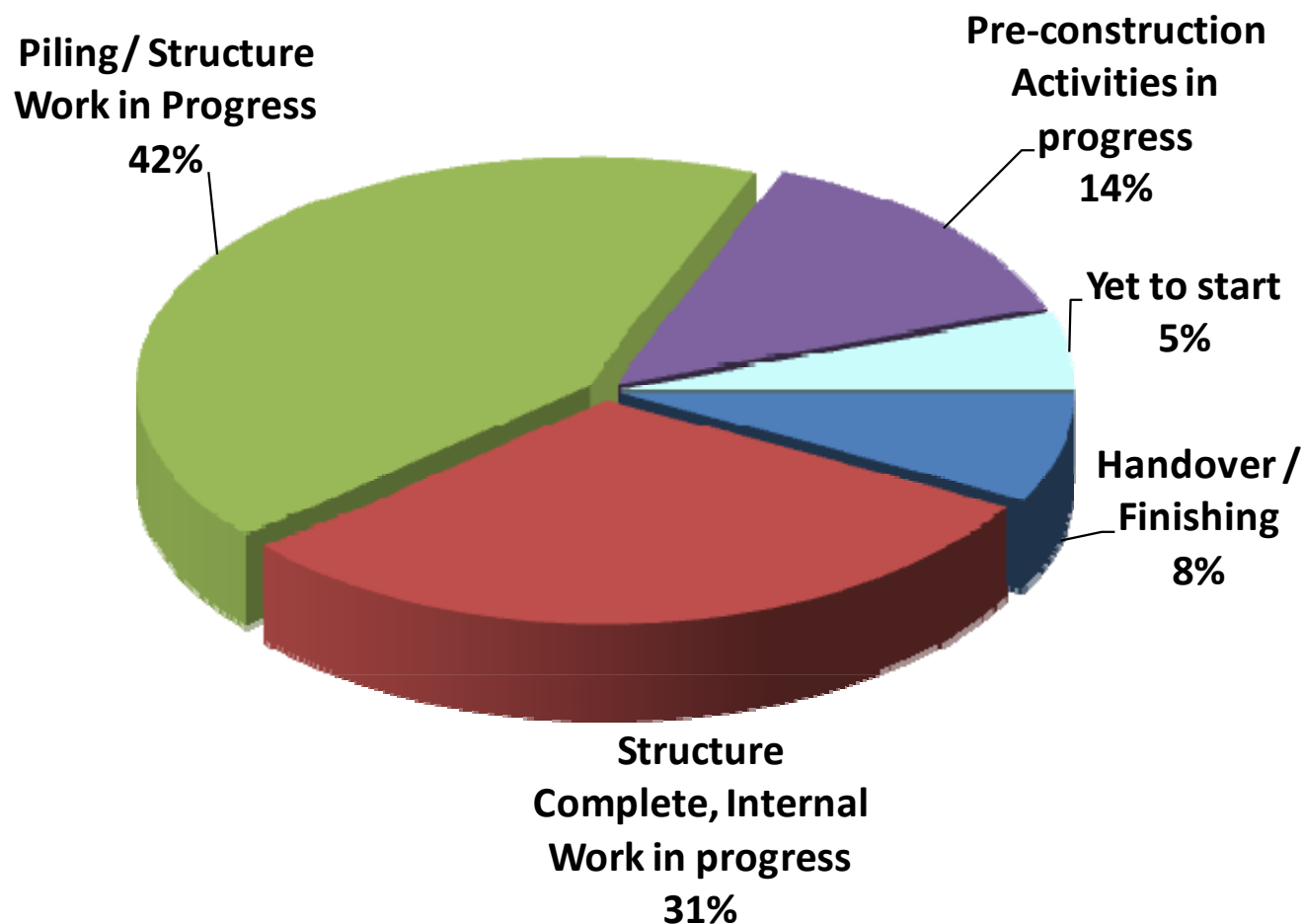
95% of our past projects are in finishing/ handing over stages or where structure is complete and internal work is in progress

CONSTRUCTION PROGRESS OF PROJECTS LAUNCHED SINCE MAR'09

Construction Stage	Number of projects	Area (mn sq ft)	% age of total	Projects
Handover / Finishing	4	2.05	8%	Chennai - Aspen, Unihomes; Gurgaon - Commercial Tower Sec-45; Kolkata - Vistas
Structure Complete, Internal Work in progress	12	8.16	31%	Gurgaon - Nirvana Floors, Gardens II, Residences, Arcadia 2; Noida - Unihomes Ph 1, Unihomes Ph 2; Bhopal - Unihomes; Mohali - Unihomes; Chennai - Ananda, Gulmohar Avenue, Palm Villas, Unihomes 2
Piling/ Structure Work in Progress	29	11.20	42%	Gurgaon - Sunbreeze, Vistas, Nirvana Country 2, South City II Floors, Exquisite, Espace Premiere, Commercial Center Sec 71, UW Towers, Signature Tower 2; Kolkata - Chambers, Gateway CI II, Fresco, DT Retail; Chennai - Brahma, Gardens, Chaitanya, Ekanta; Noida - UGCC Burgundy, UW Gardens, Unihomes 3, The Residences; Mysore - Palace Court; Mohali - Singleton Floors, UW Gardens; Lucknow - Gardens Galleria; Bhopal - Great India Place; Bangalore - Gardens Galleria; Dehradun - Great India Place; Bhubneswar - Bhubneswar 1
Pre-construction Activities in progress	18	3.64	14%	Gurgaon - South Park, The Willows, Nirvana Courtyard 2, Institutional Plots; Mohali - Aspen Greens, Gardens Galleria, Downtown; G Noida - Unihomes Plotted; Noida - The Willows, Exquisite; Rewari - Unihomes, Ananda; Ambala - Unihomes, Ananda; Chennai - Birch Court, Greenwood City; Bangalore - UW Resorts; Dehradun - The Residences, Signature Towers
Yet to start	5	1.38	5%	Gurgaon - Anthea Floors, Crestview, The Spruce; Kochi - The Great India Place; Noida - Gardens Galleria
Total	68	26.43	100%	

CONSTRUCTION PROGRESS OF PROJECTS LAUNCHED SINCE MAR'09

Total area under construction - 26.43 mn sq ft



Structure complete, Internal work in progress in 31% projects, Handover started in 4 projects.

Site Photographs

Gurgaon



THE CLOSE (NORTH), GURGAON – Handover in progress



THE CLOSE (SOUTH), GURGAON – Handover/ Finishing in progress



FRESCO, GURGAON – Handover / Finishing in progress



ESCAPE, GURGAON – Handover/Finishing in Progress



HARMONY, GURGAON – Handover/Finishing in progress



WOODSTOCK FLOORS, GURGAON – Internal work in progress



UW GARDENS-II, GURGAON – Structure Complete, Internal work in progress



RESIDENCES, GURGAON – Structure / Internal work in progress



VISTAS, GURGAON – Structure in progress



SUNBREEZE, GURGAON – Structure in progress



EXQUISITE, GURGAON – Structure in progress



UW RESORT VILLAS, GURGAON – Internal work in progress

Site Photographs

G Noida and Noida



UGCC, NOIDA – Structure work of all towers in progress, The Deck & Golf Course operational



UNIHOMES, NOIDA – Structure complete, internal work in progress



UNIHOMES 2, NOIDA – Structure in progress



UNIWORLD GARDENS, NOIDA – Structure in Progress



EXQUISITE, NOIDA – Show Flat Ready



HEIGHTS, GREATER NOIDA – Handover / Finishing in progress



HORIZON, GREATER NOIDA – Handover/ Finishing in progress



CASCADES, GREATER NOIDA – Handover / Finishing in progress



HABITAT, GREATER NOIDA – Handover / Finishing in progress



VERVE, GREATER NOIDA – Structure complete, Internal work in progress

Site Photographs

Mohali



EXECUTIVE FLOORS, MOHALI – structure complete, internal work progress



GARDENS, MOHALI – Structure work in progress



UNIHOMES, MOHALI – Structure Complete, Internal work in progress



ASPEN GREENS, MOHALI – Development work in progress

Site Photographs

Chennai



UNIHOMES, CHENNAI – Handover / Finishing in progress



PALM VILLAS, CHENNAI – Structure Complete, Internal work in progress



ASPEN GREENS, CHENNAI – Handover in progress



UW GARDENS, CHENNAI – Structure work in progress



BRAHMA - NORTH TOWN, CHENNAI – Structure work in progress



ANANDA - NORTH TOWN, CHENNAI – Internal work in progress



**GULMOHAR AVENUE - NORTH TOWN, CHENNAI – Structure
Compete, Internal work in progress**



CHAITANYA - NORTH TOWN, CHENNAI – Piling / Structure work in progress



EKANTA - NORTH TOWN, CHENNAI – Piling / Structure work in progress

Site Photographs

Kolkata



DOWNTOWN, KOLKATA – Structure complete, internal work in progress



CASCADES, KOLKATA – Handover / Finishing in Progress



HARMONY, KOLKATA – Structure work in progress



VISTAS, KOLKATA – Handover / Finishing in Progress



AIR, KOLKATA – Structure Complete, Internal work in progress



FRESCO, KOLKATA – Structure work in progress



HEIGHTS, KOLKATA – Handover / Finishing in progress



GARDENS, KOLKATA – Handover / Finishing in progress

Site Photographs

Bhopal



UNIHOMES, Bhopal – Structure Complete, Internal work in progress

Site Photographs

Dehradun



THE GREAT INDIA PLACE, Dehradun – Piling / Structure in progress

Thank You

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