



OPERATIONS UPDATE
(April 2016 – September 2016)

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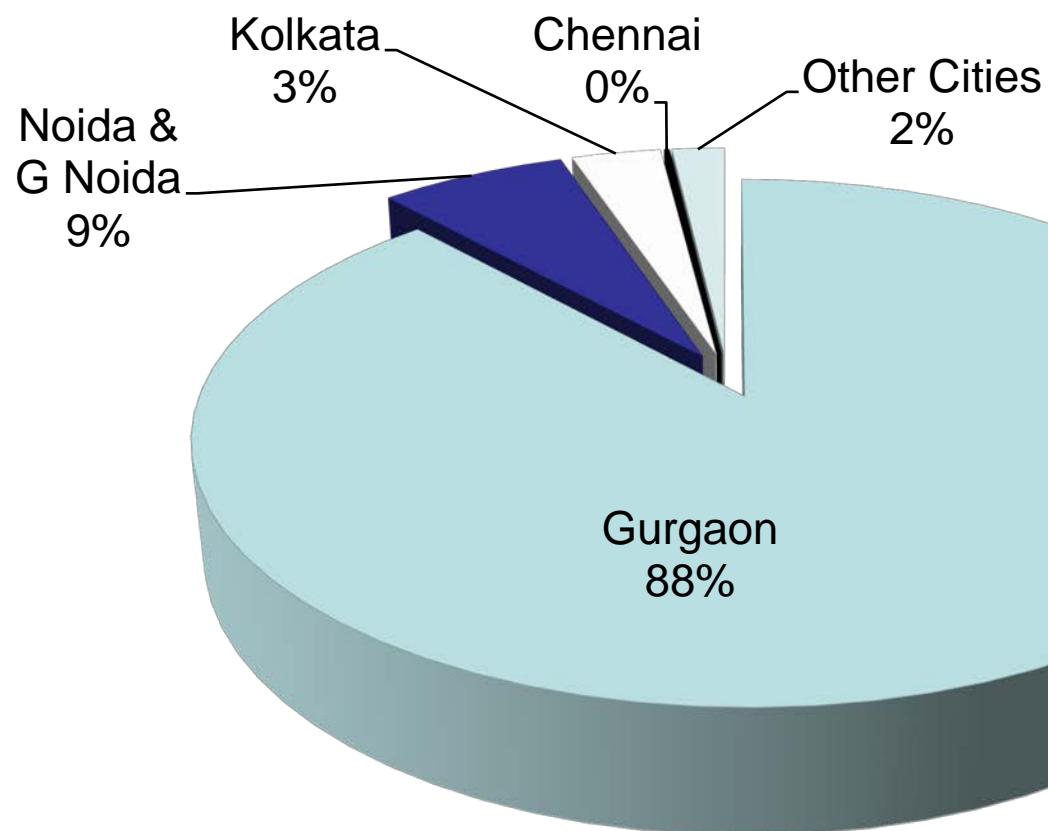
SALES BOOKINGS (Apr 2016 – Sep 2016)

City	Area Launched (mn sq ft)	Area sold (mn sq ft)	Sales Value (INR Cr)
Gurgaon	2.03	2.23	598
Noida & G Noida	0.00	0.06	45
Kolkata	0.00	0.04	21
Chennai	0.00	0.01	1
Other Cities	0.00	0.17	13
Total	2.03	2.50	678

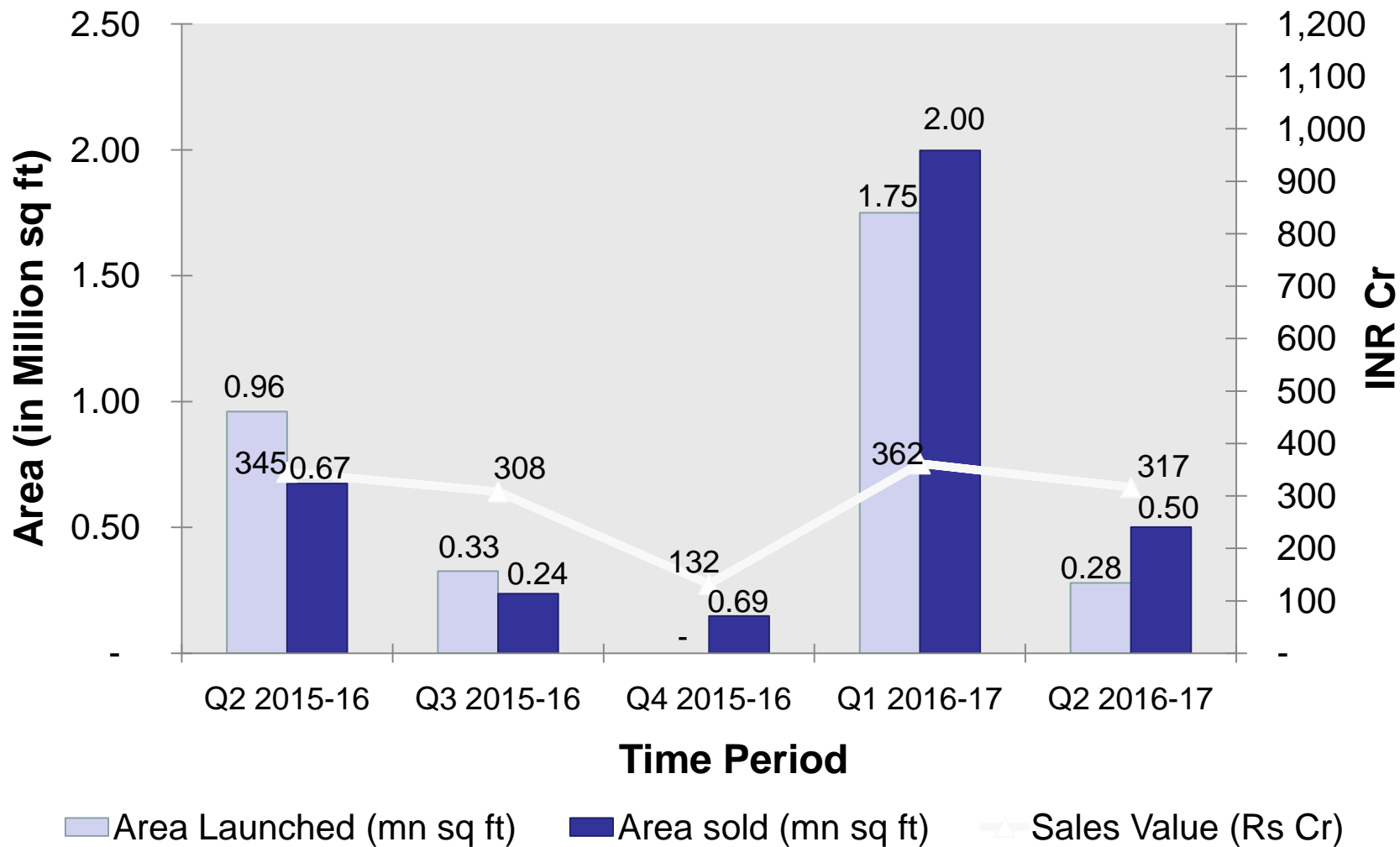
Segment	Area sold (mn sq ft)	Booked Value (INR Cr)	Avg. Realisation (INR per sq ft)
Non-Residential	2.15	539	2512
Residential	0.35	139	3940
Total	2.50	678	2714

REGIONWISE SALES BOOKINGS (VALUE) (Apr 2016 – Sep 2016)

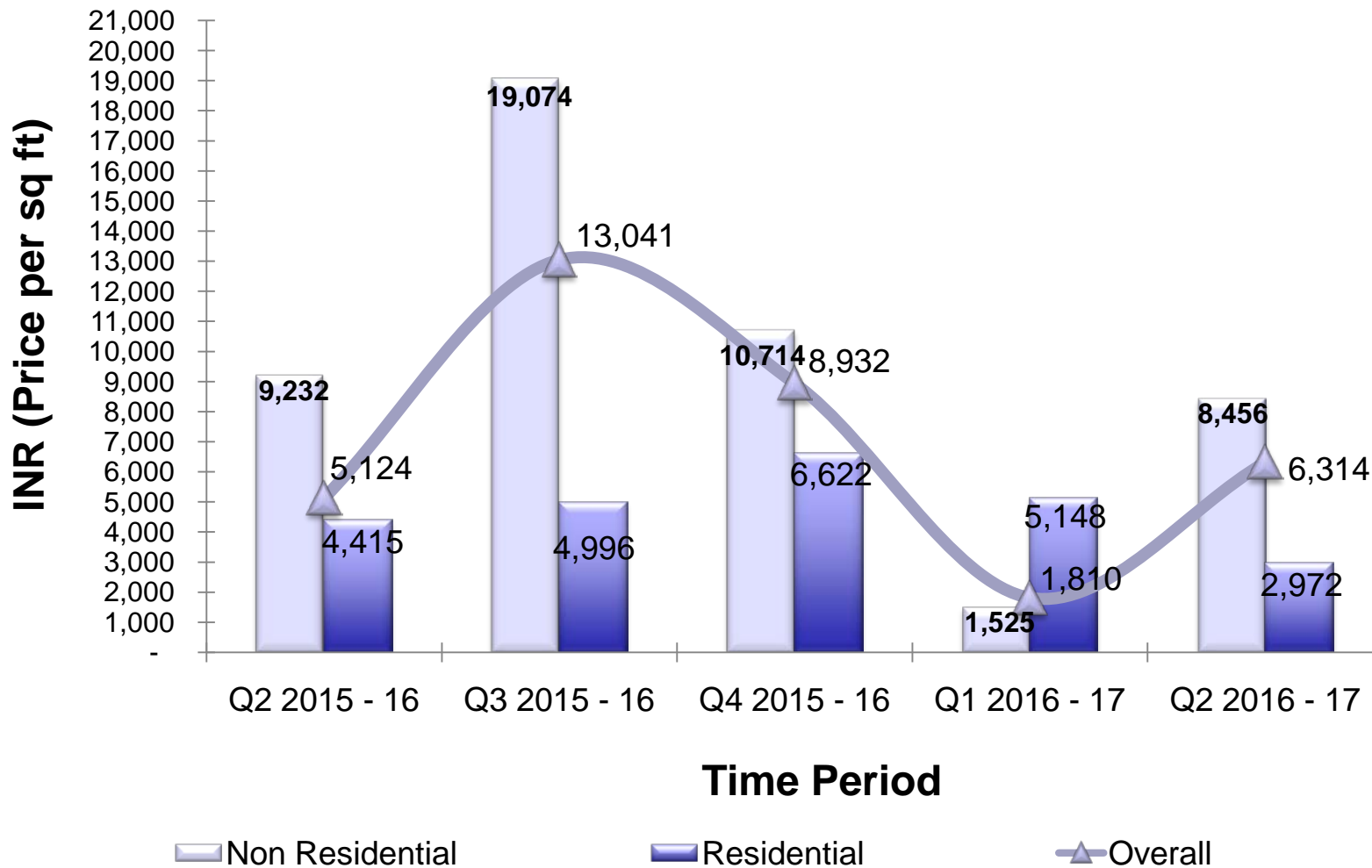
Sales Value (INR Cr)



SALES BOOKINGS DURING LAST 5 QUARTERS



AVERAGE REALIZATION PER SQ.FT. DURING LAST 5 QUARTERS



DELIVERY STATUS OF PROJECTS

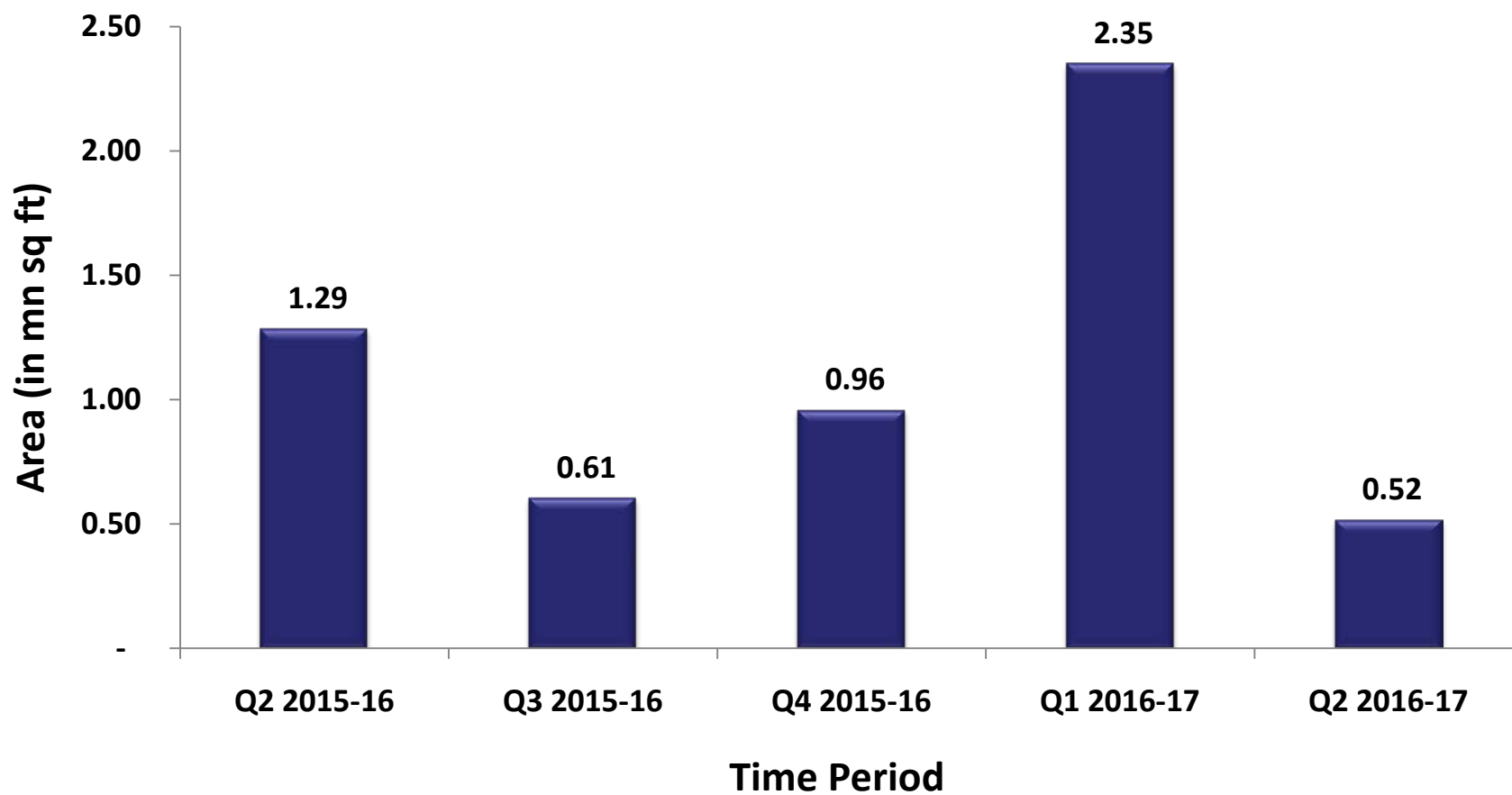
S No.	Particulars	Total Area *	Area Delivered During Apr - Sep 2016	Area delivered till 30th Sep 2016 (mn sq ft)	Balance Area under development (in mn sq ft.)
1	Sold Area	60.67	2.87	26.26	34.41
2	Leased Area	-	-	-	-
	Total	60.67	2.87	26.26	34.41

* This is the total area sold till 30th September 2016 and only a part of this is due for delivery

- 2.87 million sq ft area delivered during 1st two Quarters of F.Y. 2016-17
- Handing over is in progress in 55 projects across regions
- Handing over started in 1 more project in NCR, 1 in Chennai & 1 in Kolkata

POSSESSION STATUS OF PROJECTS FOR LAST 5 QUARTERS

Area delivered (mn sq ft)

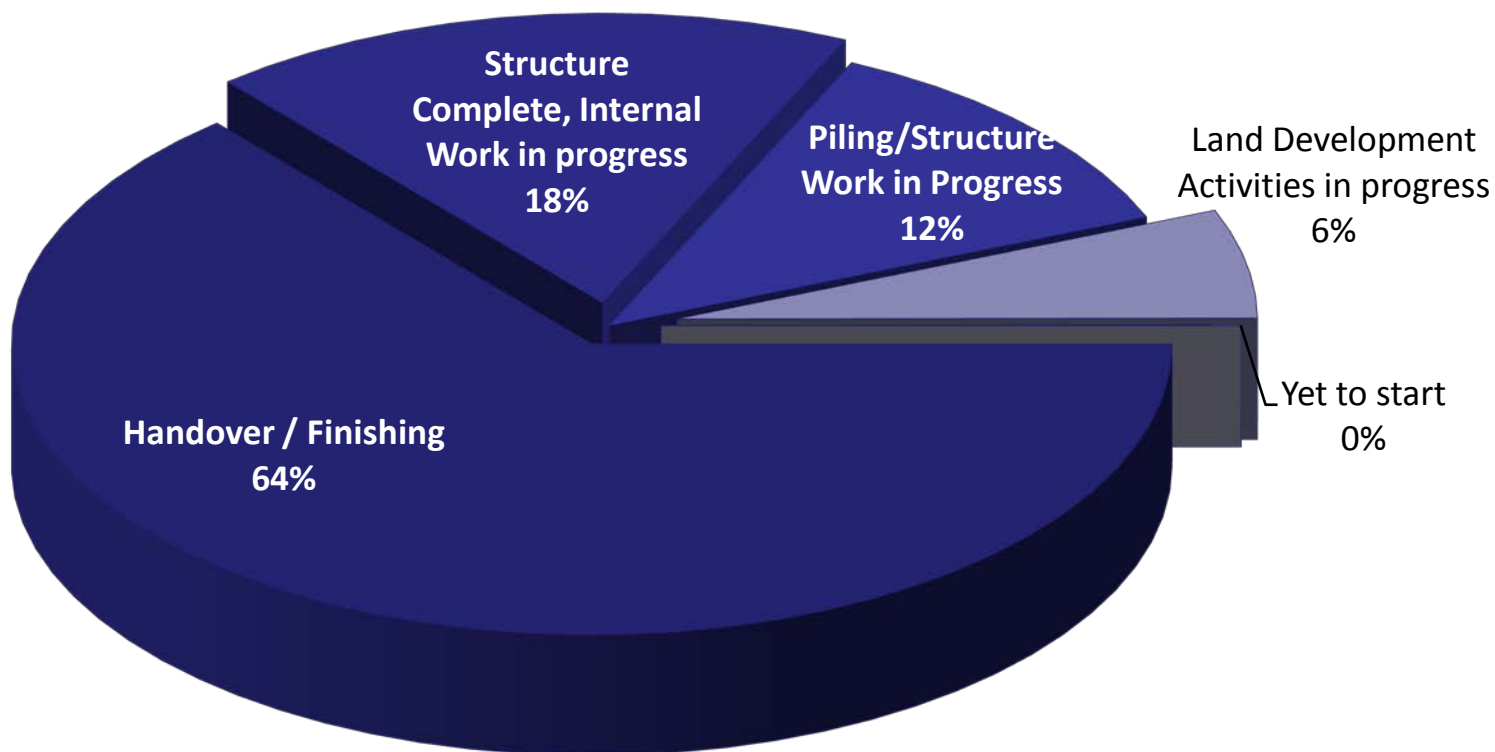


CONSTRUCTION STATUS OF PROJECTS

Construction Stage	Number of projects	mn sq ft	% age of total	Projects
Handover / Finishing	55	38.71	64%	<p>Gurgaon: The Close (South),The Close (North), World Spa, Fresco, Escape, Harmony, Espace, Nirvana Floors, The Residences, Signature Tower II, South City Floors, Nirvana Courtyard, Arcadia, Business Zone, Comm Tower GW City, South City II Shops, Others Sites, UW Gardens II, Institutional Plots, Arcadia 2; Greater Noida/Noida: Horizon, Heights, Cascades, Habitat, Verve, Unihomes 1, Gardens Galleria, Other Sites, The Willows; Kolkata: Gardens, Horizons, Heights, Downtown, Cascades, Vistas, Gateway Cluster I, Chambers, DT Retail, Fresco; Bhopal: Unihomes; Mohali: Plotted Development, Aspen Greens, Executive Floors; Chennai: Unihomes, Aspen, Palm Villas, Greenwood City, Birch Court, Ananda, Gulmohar Avenue, Brahma, Unihomes 2, Ekanta; Lucknow: South City Gardens, Plots</p>
Structure Complete, Internal work in progress	17	10.96	18%	<p>Gurgaon: UW Resorts Villas, Nirvana Country II, Exquisite, UW Towers, Sunbreeze, Vistas, Signature Tower III, The Concourse; Noida/Greater Noida: Grande, Unihomes Ph-2, UW Gardens; Kolkata: Air, Harmony; Mohali: Singleton Floors, Unihomes, Gardens; Lucknow: Gardens Galleria</p>
Structure work in progress	19	7.28	12%	<p>Gurgaon: Espace Premiere, South Park, The One, Global Gateway; Noida/Greater Noida: Burgundy, Unihomes 3, The Residences, Exquisite; Kolkata: Gateway Cluster II; Bangalore: UW Resorts, Gardens Galleria; Bhopal: The Great India Place; Mohali: Downtown; Chennai: Gardens, Chaitanya; Dehradun: The Residences,The Great India Place; Bhubneshwar: Bhubneshwar One</p>
Land development activities in progress	15	3.69	6%	<p>Gurgaon: UW Resorts Plotted, The Willows, Anthea Floors, Crestview, The Spruce, Ivy Terraces, Nirvana Courtyard II; Noida/Greater Noida: UW City, Unihomes plotted; Mohali: Gardens Galleria; Rewari: Unihomes, Ananda; Ambala: Unihomes, Ananda; Dehradun: Signature Towers</p>
Yet to start	1	0.03	0%	<p>Noida: Unihomes Superb</p>
Total	107	60.67	100%	

CONSTRUCTION STATUS OF PROJECTS

Total area under construction - 60.67 mn sq ft



THANK YOU

