

Operations Update

(Apr - Mar 2013)

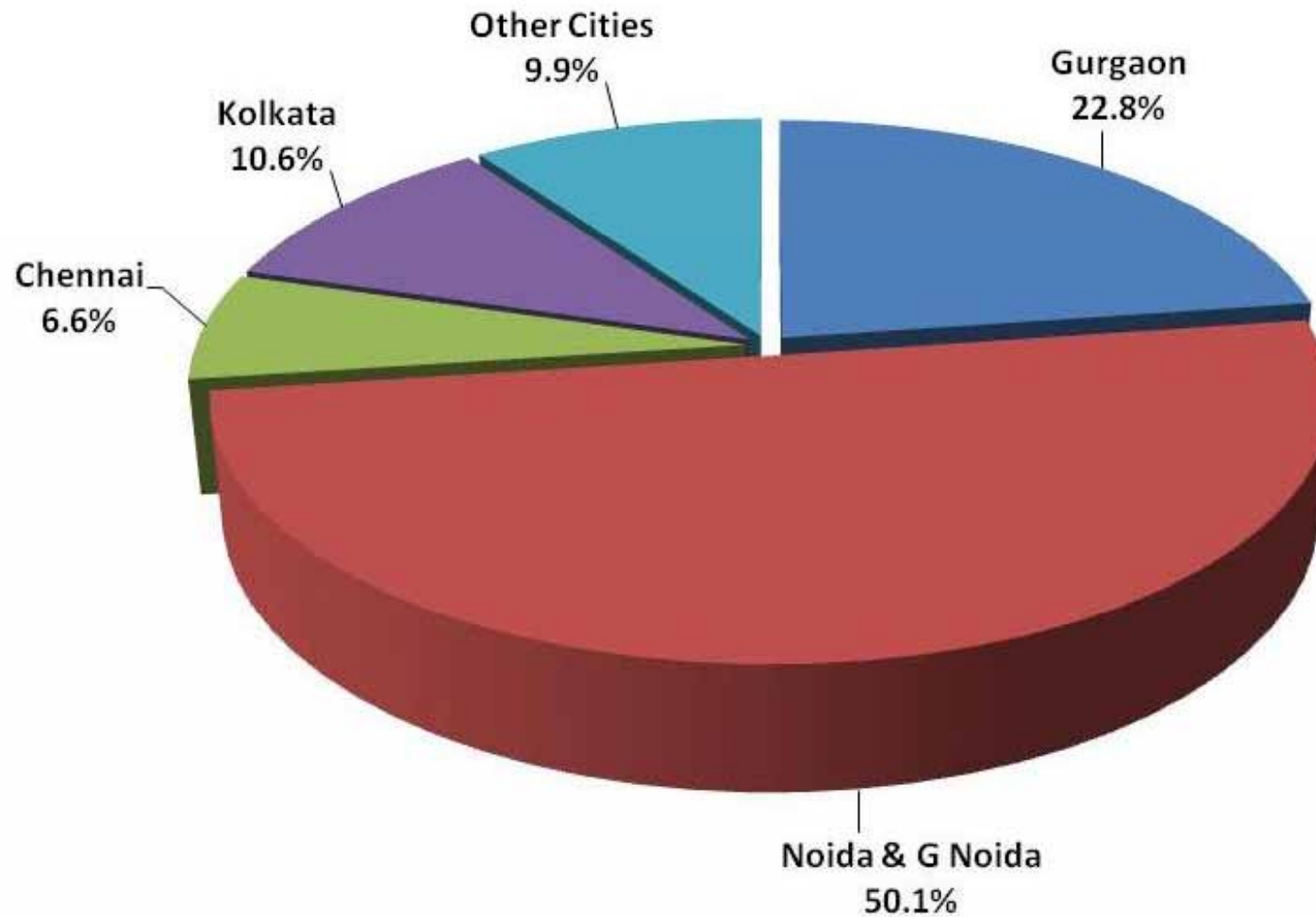


SALES BOOKINGS (Apr – Mar 2013)			
City	Area Launched (mn sq ft)	Area sold (mn sq ft)	Sales Value (INR Cr)
Gurgaon	0.43	0.75	639
Noida & G Noida	2.17	2.71	1407
Chennai	0.21	0.69	186
Kolkata	0.10	0.56	297
Other Cities	1.06	0.76	278
Total	3.98	5.48	2807

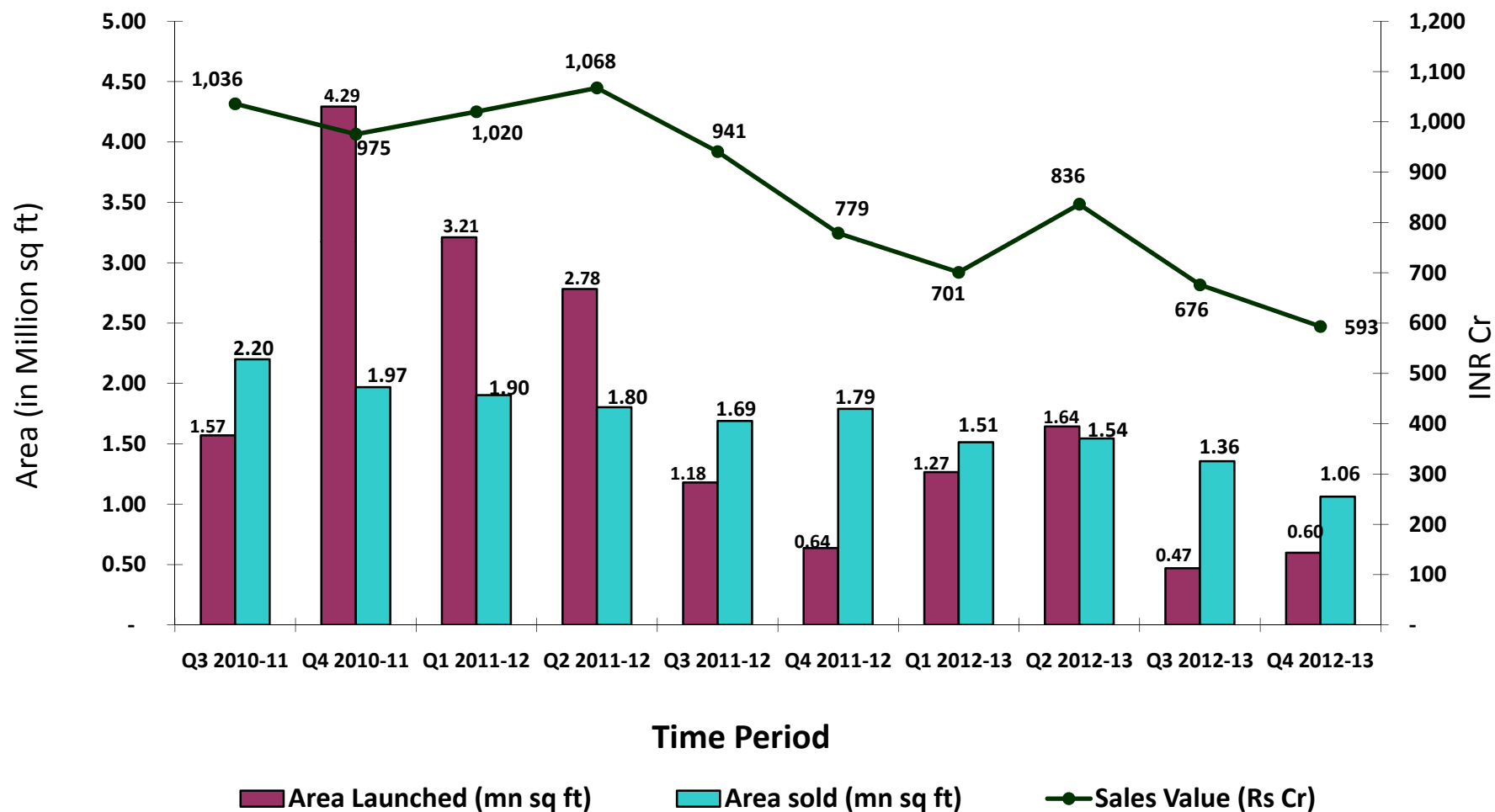
Segment	Area sold (mn sq ft)	Booked Value (INR Cr)	Avg. Realisation (INR per sq ft)
Non-Residential	0.45	576	12748
Residential	5.03	2231	4440
Total	5.48	2807	5125

Over INR 2800 Cr of sales bookings achieved during F.Y. 2012-13

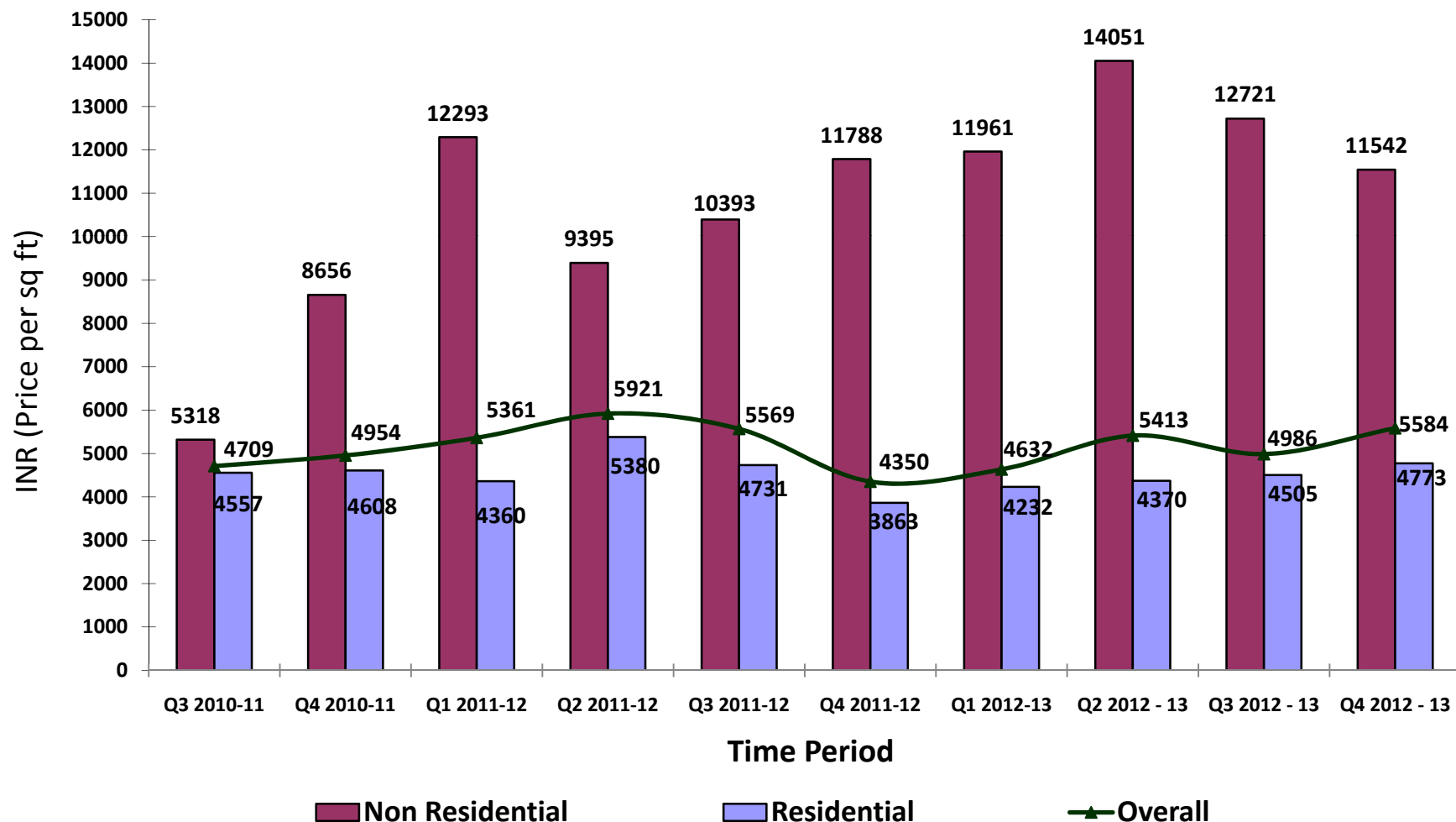
REGIONWISE SALES BOOKINGS (VALUE) (Apr – Mar 2013)



SALES BOOKINGS DURING LAST 10 QUARTERS



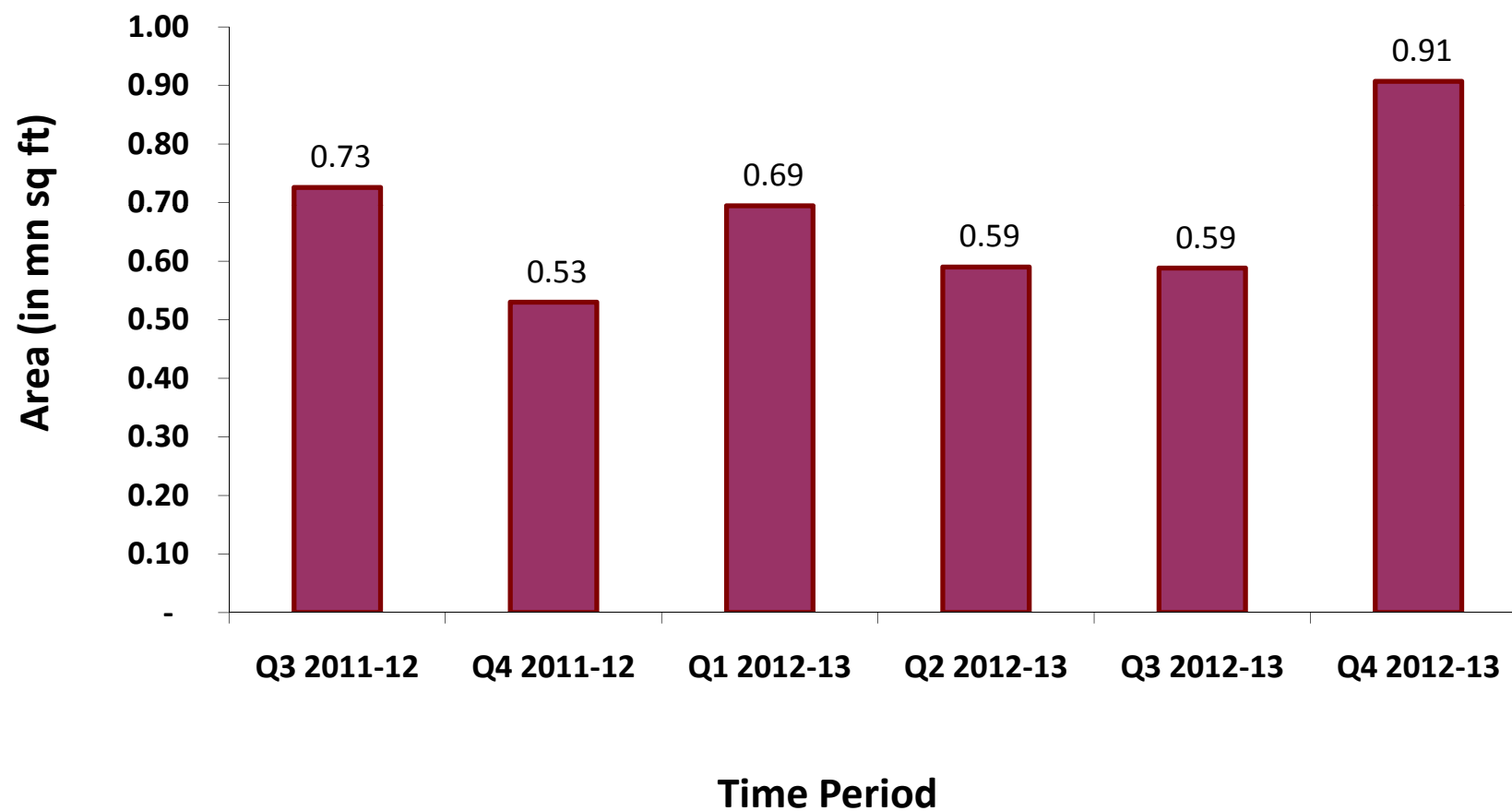
AVERAGE REALIZATION PER SQ FT DURING LAST 10 QUARTERS



DELIVERY STATUS OF PROJECTS					
S No.	Particulars	Total Deliverable Area (in mn sq ft)	Area delivered (mn sq ft)	Area Delivered During Apr - Mar 2013	Balance Area (in mn sq ft.)
1	Projects launched before Mar' 2009	24.90	14.26	1.58	10.63
2	Projects launched since Mar' 2009	28.69	0.98	0.78	27.71
3	Leased Area	-	-	0.85	-
	Total	53.59	15.25	3.20	38.34

- Over 3 mn sq ft area delivered during F.Y. 2012-13
- Handing over is in progress in 23 projects (out of 32) launched before March 2009
- Projects launched since March 2009, handing over started in 7 projects

POSSESSION STATUS OF PROJECTS FOR LAST 6 QUARTERS



CONSTRUCTION STATUS OF PROJECTS LAUNCHED BEFORE MAR '09

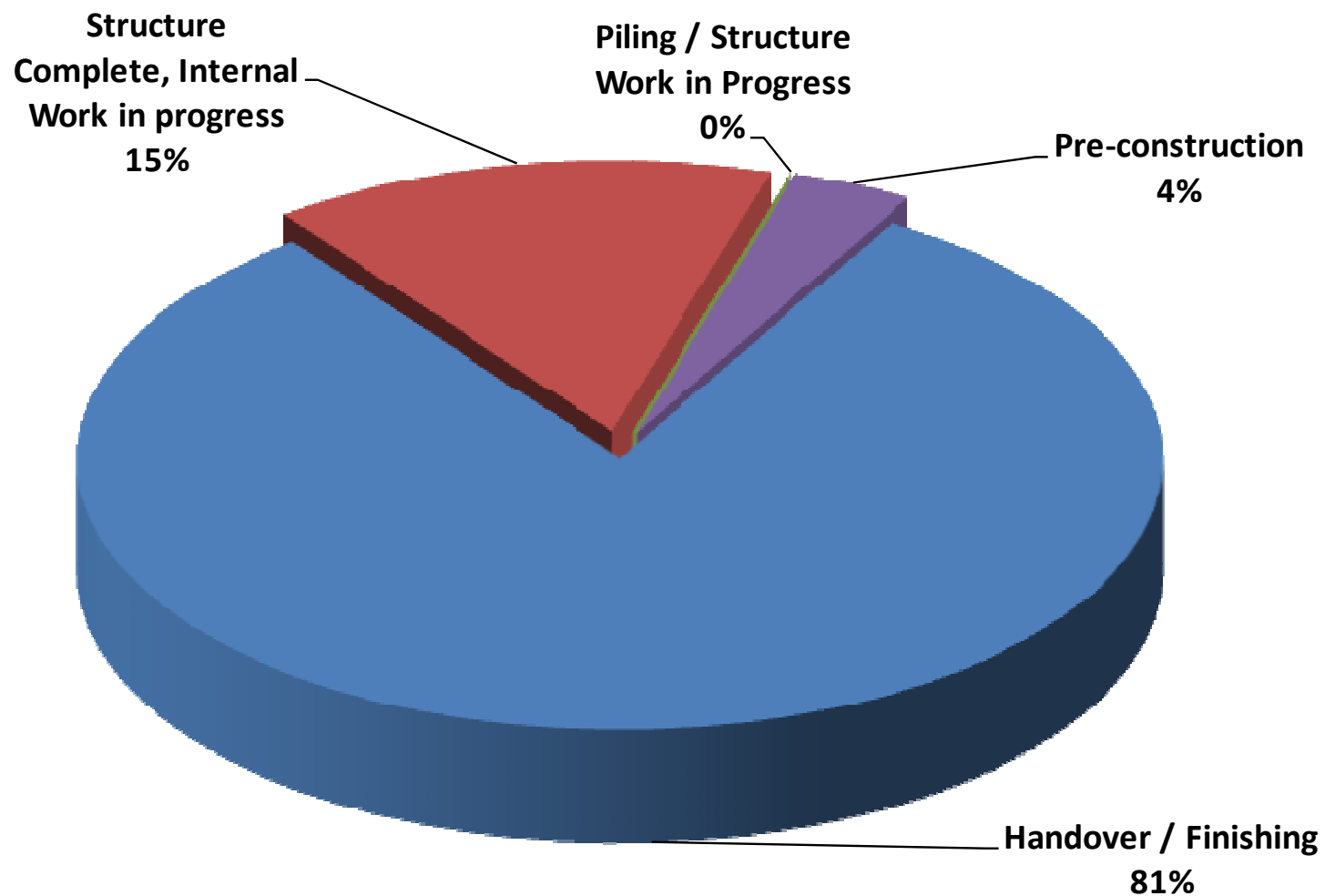
Construction Stage	Number of projects	mn sq ft	% age	Projects
Handover / Finishing	23	20.26	81%	Gurgaon - The Close (South), The Close (North), World Spa (East), World Spa (West), Espace, Fresco, Nirvana Courtyard, Escape, Harmony, Arcadia, South City 2 Retail, Business Zone; G Noida - Horizon, Heights, Cascades, Habitat; Kolkata - Gardens, Horizons, Heights, Downtown, Cascades, Gateway Cluster 1; Lucknow - South City Gardens
Structure Complete, Internal Work in progress	6	3.74	15%	Gurgaon - UW Resorts Villas; G Noida - Verve; Noida - UGCC Amber; Kolkata - Harmony, Air; Mohali - Executive Floors
Piling / Structure Work in Progress	0	0.00	0%	None
Pre-construction	3	0.90	4%	G Noida - UW City; Gurgaon - UW Resorts Plotted and Mohali - Plotted Development
Total	32	24.90	100%	

More than 95% of our past projects are in finishing/handing over stages or where structure is complete and internal work is in progress

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CONSTRUCTION STATUS OF PROJECTS LAUNCHED BEFORE MAR '09

Total area under construction - 24.90 mn sq ft



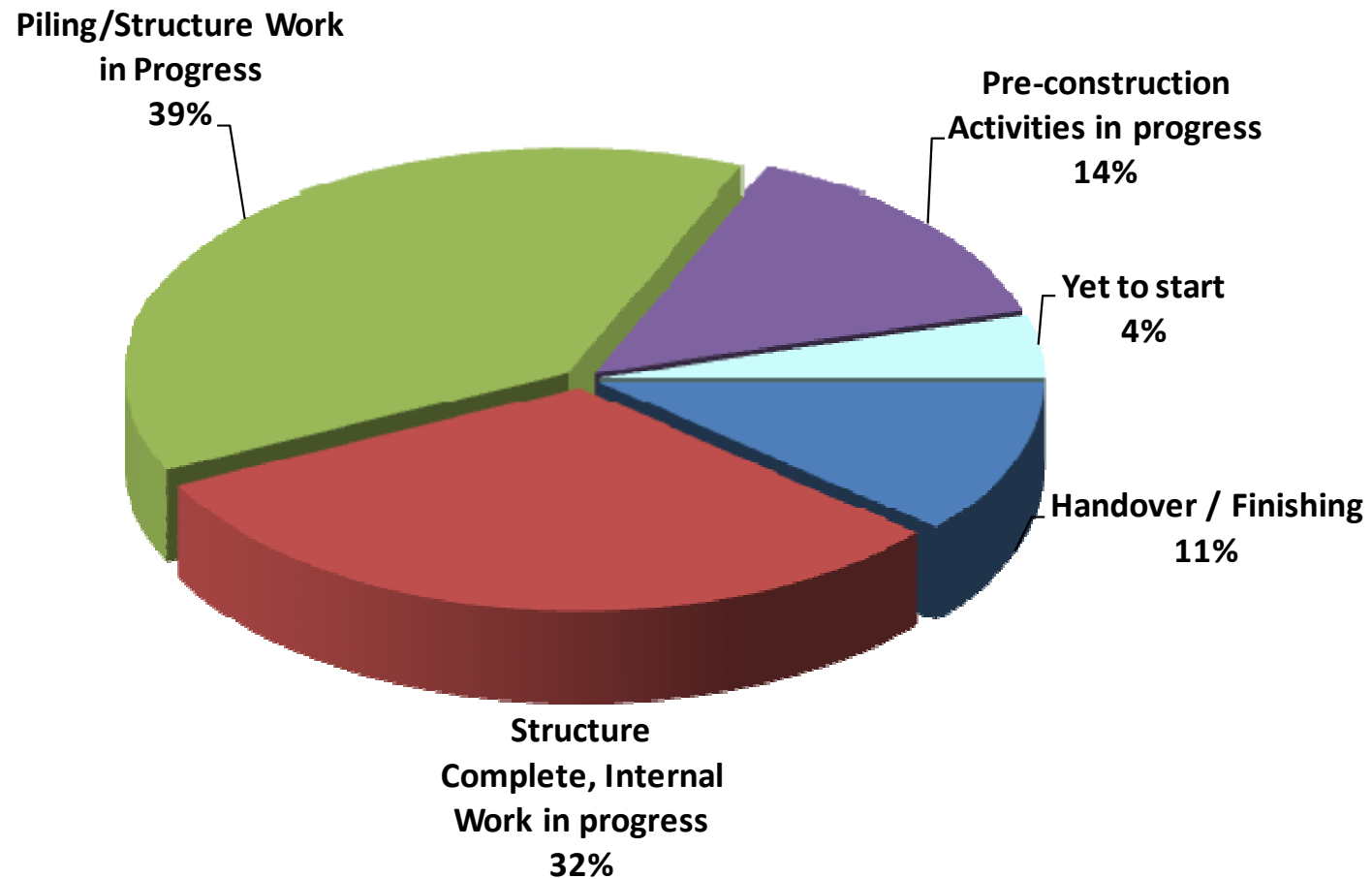
CONSTRUCTION PROGRESS OF PROJECTS LAUNCHED SINCE MAR'09

Construction Stage	Number of projects	mn sq ft	% age of total	Projects
Handover / Finishing	7	3.25	11%	Chennai - Aspen, Unihomes, Palm Villas; Gurgaon - Commercial Tower Sec-45; Kolkata - Vistas, Chambers; Bhopal - Unihomes
Structure Complete, Internal Work in progress	16	9.04	32%	Gurgaon - Nirvana Floors, Gardens II, Residences, Arcadia 2, UW Towers; Noida - Unihomes Ph 1, Unihomes Ph 2, Gardens Galleria; Kolkata - DT Retail; Bhopal - Unihomes; Mohali - Unihomes, Singleton Floors, UW Gardens; Chennai - Ananda, Brahma, Gulmohar Avenue, Unihomes 2
Piling/ Structure Work in Progress	26	11.08	39%	Gurgaon - Sunbreeze, Vistas, Nirvana Country 2, South City II Floors, Exquisite, Espace Premiere, Commercial Center Sec 71, Signature Tower 2; Kolkata - Gateway Cl 2, Fresco; Chennai - Gardens, Chaitanya, Ekanta; Noida - UGCC Burgundy, UW Gardens, Unihomes 3, The Residences, Exquisite; Mysore - Palace Court; Mohali - Singleton Floors, UW Gardens, Downtown; Lucknow - Gardens Galleria; Bhopal - Great India Place; Bangalore - Gardens Galleria, UW Resorts; Dehradun - Great India Place; Bhubneswar - Bhubneswar 1
Pre-construction Activities in progress	16	4.06	14%	Gurgaon - South Park, The Willows, Nirvana Courtyard 2, Institutional Plots; Mohali - Aspen Greens, Gardens Galleria; G Noida - Unihomes Plotted; Noida - The Willows; Rewari - Unihomes, Ananda; Ambala - Unihomes, Ananda; Chennai - Birch Court, Greenwood City; Dehradun - The Residences, Signature Towers
Yet to start	4	1.28	4%	Gurgaon - Anthea Floors, Crestview, The Spruce; Kochi - The Great India Place
Total	69	28.69	100%	

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CONSTRUCTION PROGRESS OF PROJECTS LAUNCHED SINCE MAR'09

Total area under construction - 28.69 mn sq ft



Structure complete, Internal work in progress in 32% projects, Handover started in 7 projects.

Site Photographs

Gurgaon Projects



THE CLOSE (NORTH), GURGAON – Handover in progress



THE CLOSE (SOUTH), GURGAON – Handover/ Finishing in progress



FRESCO, GURGAON – Handover / Finishing in progress



ESCAPE, GURGAON – Handover/Finishing in Progress



HARMONY, GURGAON – Handover/Finishing in progress



WOODSTOCK FLOORS, GURGAON – Handover/Finishing in progress



UW GARDENS-II, GURGAON – Structure Complete, Internal work in progress



RESIDENCES, GURGAON – Internal work in progress



VISTAS, GURGAON – Structure in progress



SUNBREEZE, GURGAON – Structure in progress



EXQUISITE, GURGAON – Structure in progress

Site Photographs

G Noida and Noida



UGCC Amber (formerly Grande), NOIDA – Structure complete, Internal work in progress for all towers, The Deck & Golf Course already operational



UGCC Burgundy, NOIDA – Structure in progress



UNIHOMES, NOIDA – Structure complete, internal work in progress



UNIHOMES 2, NOIDA – Structure in progress



UNIWORLD GARDENS, NOIDA – Structure in Progress



UNIHOMES 3, NOIDA – Piling / Structure in Progress



EXQUISITE, NOIDA – Show Flat Ready



HEIGHTS, GREATER NOIDA – Handover / Finishing in progress



HORIZON, GREATER NOIDA – Handover/ Finishing in progress



CASCADES, GREATER NOIDA – Handover / Finishing in progress



HABITAT, GREATER NOIDA – Handover / Finishing in progress



VERVE, GREATER NOIDA – Structure complete, Internal work in progress

Site Photographs

Mohali



EXECUTIVE FLOORS, MOHALI – Structure complete, internal work progress



GARDENS, MOHALI – Structure work in progress



UNIHOMES, MOHALI – Structure Complete, Internal work in progress



ASPEN GREENS, MOHALI – Development work in progress



DOWNTOWN, MOHALI – Piling / Structure in progress

Site Photographs

Chennai



UNIHOMES, CHENNAI – Handover / Finishing in progress



PALM VILLAS, CHENNAI – Structure Complete, Internal work in progress



DELHI PUBLIC SCHOOL, UW CITY CHENNAI – Already Operational



UW GARDENS, CHENNAI – Structure work in progress



BRAHMA - NORTH TOWN, CHENNAI – Structure work in progress



ANANDA - NORTH TOWN, CHENNAI – Internal work in progress



GULMOHAR AVENUE, NORTH TOWN, CHENNAI – Internal work in progress



CHAITANYA - NORTH TOWN, CHENNAI – Piling / Structure work in progress



EKANTA - NORTH TOWN, CHENNAI – Piling / Structure work in progress

Site Photographs

Kolkata



DOWNTOWN, KOLKATA – Handover / Finishing in progress



CASCADES, KOLKATA – Handover / Finishing in Progress



HARMONY, KOLKATA – Structure complete, internal work in progress



VISTAS, KOLKATA – Handover / Finishing in Progress



AIR, KOLKATA – Structure Complete, Internal work in progress



FRESCO, KOLKATA – Structure work in progress



HEIGHTS, KOLKATA – Handover / Finishing in progress

Site Photographs

Bhopal



UNIHOMES, Bhopal – Handover / Finishing in progress



THE GREAT INDIA PLACE, Bhopal – Structure in progress

Site Photographs

Dehradun



THE GREAT INDIA PLACE, Dehradun – Piling / Structure in progress



THE RESIDENCES, Dehradun – Piling / Structure in progress

Thank You

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