



OPERATIONS UPDATE
(April 2015 – March 2016)

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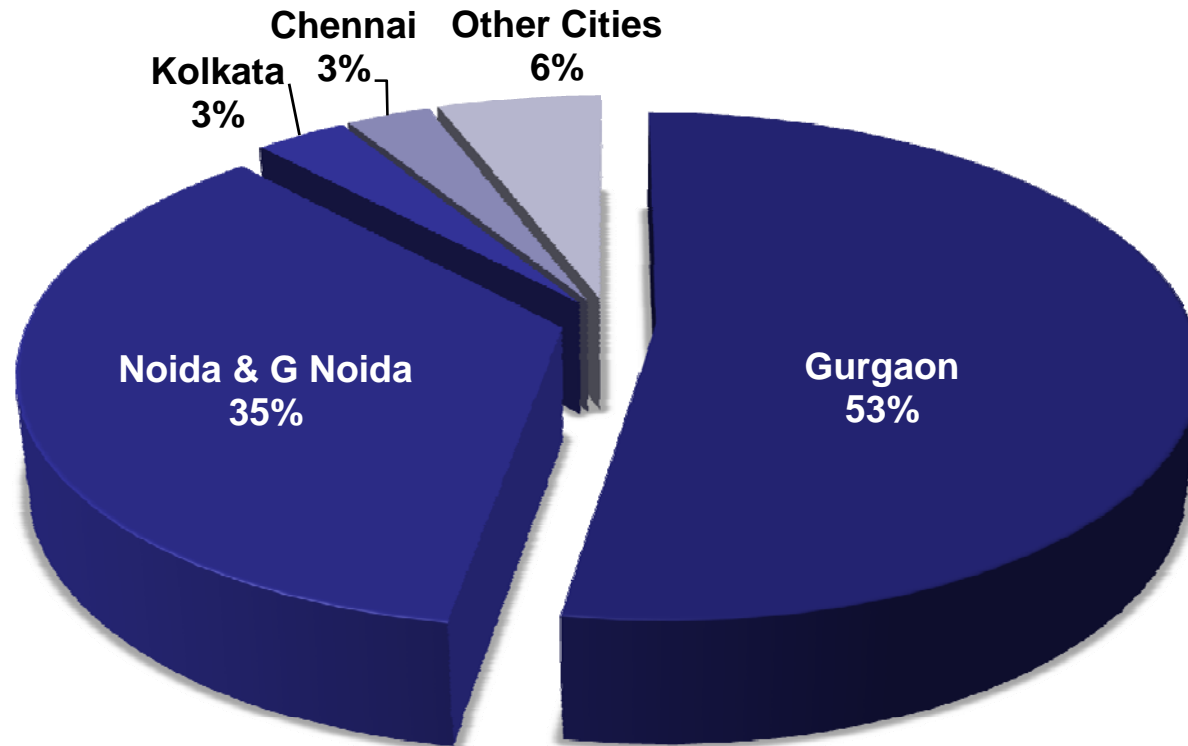
SALES BOOKINGS (Apr 2015 – Mar 2016)

City	Area Launched (mn sq ft)	Area sold (mn sq ft)	Sales Value (INR Cr)
Gurgaon	0.37	0.41	507
Noida & G Noida	0.48	0.61	341
Kolkata	0.00	0.05	31
Chennai	0.00	0.08	28
Other Cities	0.43	0.14	56
Total	1.29	1.28	963

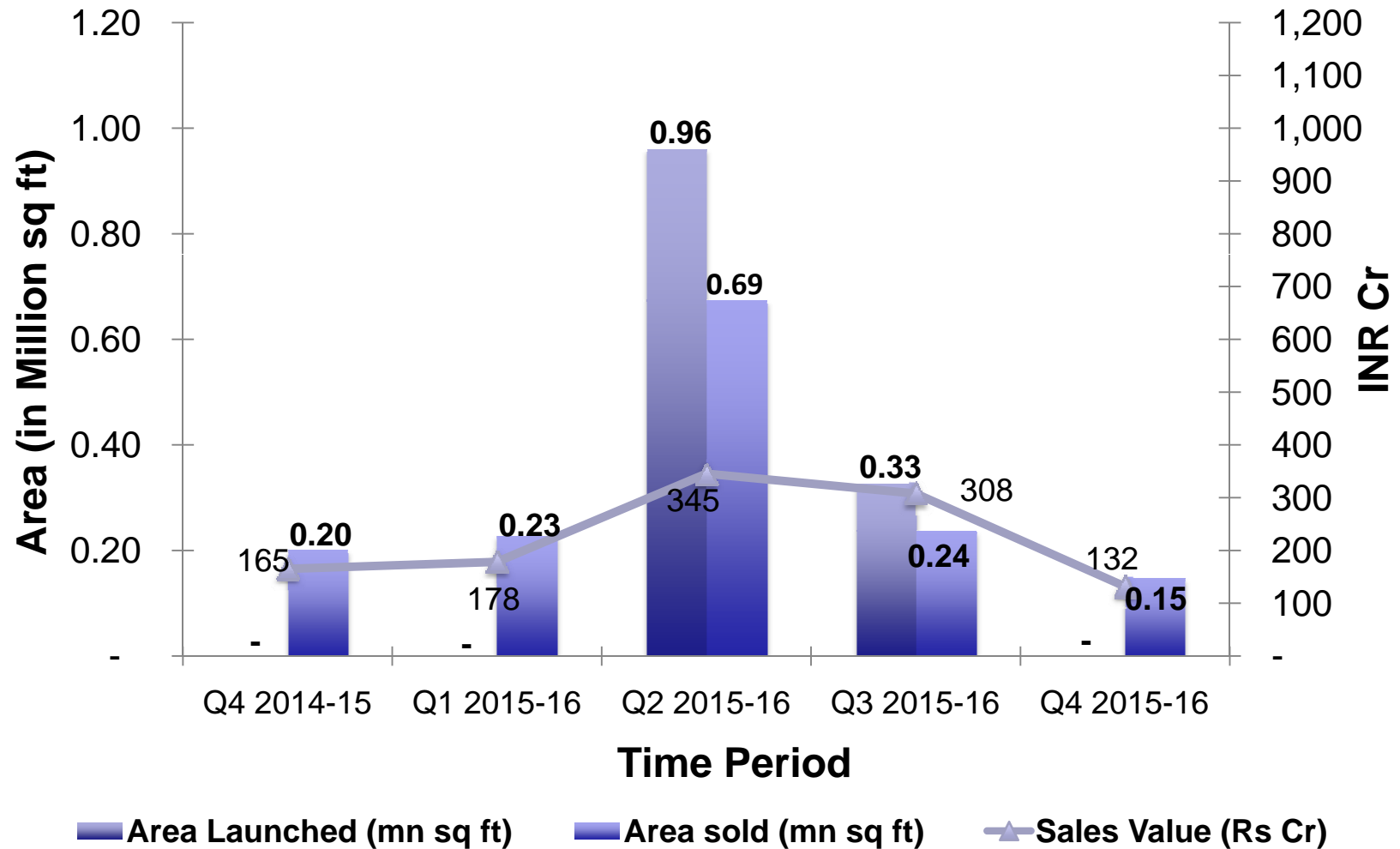
Segment	Area sold (mn sq ft)	Booked Value (INR Cr)	Avg. Realisation (INR per sq ft)
Non-Residential	0.38	487	12771
Residential	0.90	477	5277
Total	1.28	963	7501

REGIONWISE SALES BOOKINGS (VALUE) (Apr 2015 – Mar 2016)

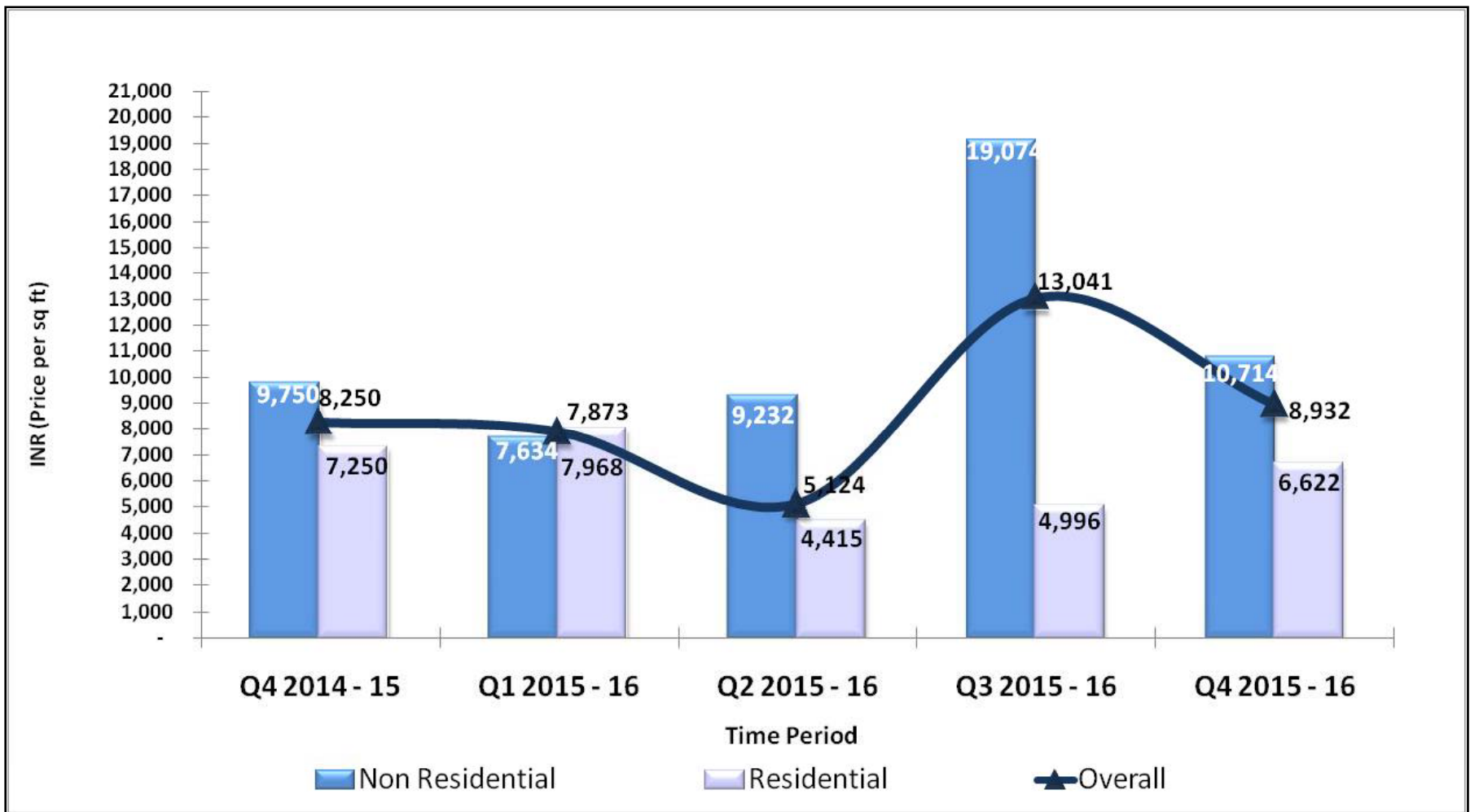
Sales Value (INR Cr)



SALES BOOKINGS DURING LAST 5 QUARTERS



AVERAGE REALIZATION PER SQ.FT. DURING LAST 5 QUARTERS



DELIVERY STATUS OF PROJECTS

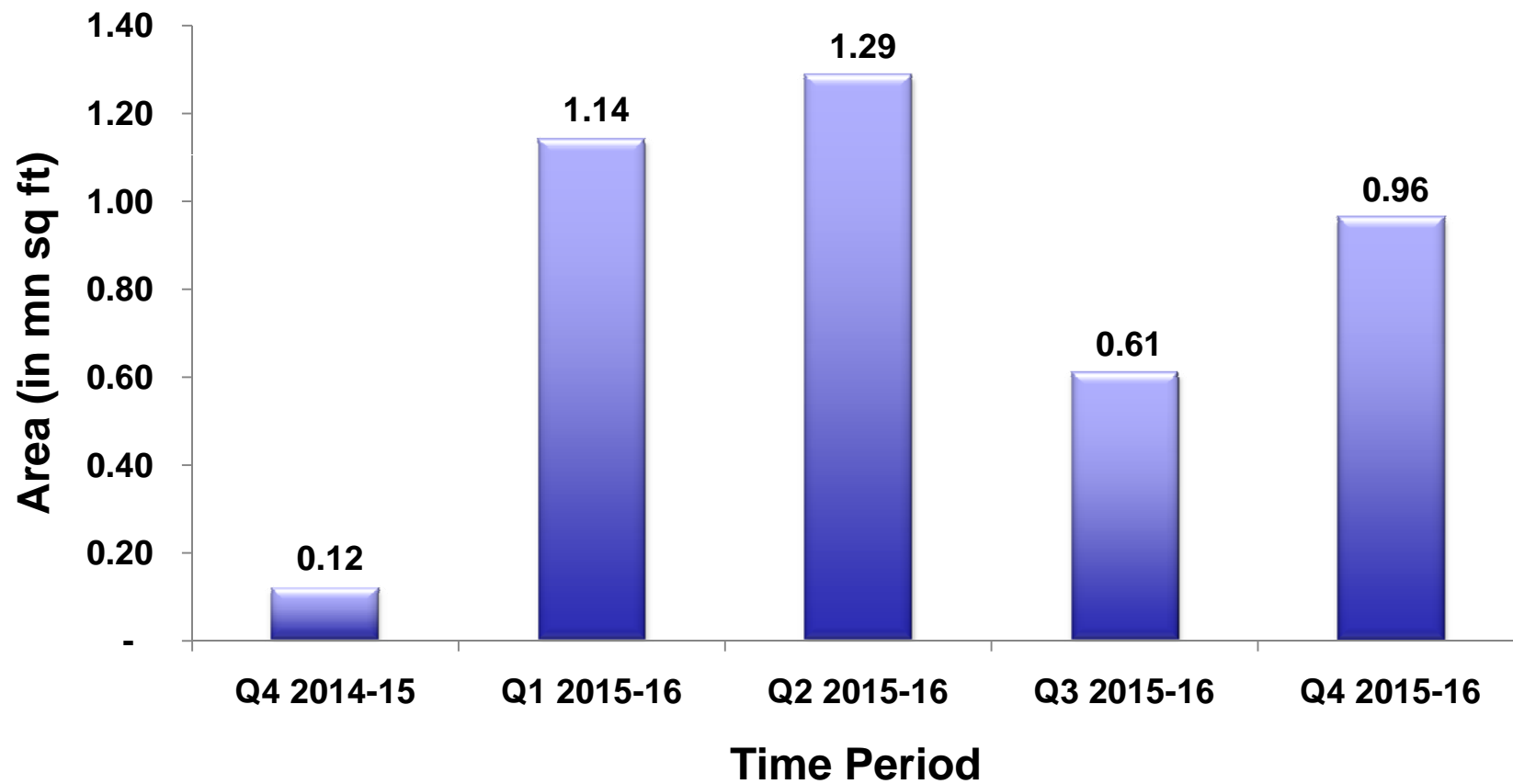
S No.	Particulars	Total Area*	Area Delivered During Apr – Mar 2016	Area delivered till 31st Mar 2016 (mn sq ft)	Balance Area under development (in mn sq ft.)
1	Sold Area	58.17	3.99	23.39	34.78
2	Leased Area	—	—	-	-
	Total	58.17	3.99	23.39	34.78

* This is the total area sold till 31st Mar 2016 and only a part of this is due for delivery

- 3.99 million sq ft area delivered during F.Y. 2015-16
- Handing over is in progress in 52 projects across regions
- Handing over started in 1 more project in NCR, 3 in Chennai & 2 in Mohali

POSSESSION STATUS OF PROJECTS FOR LAST 6 QUARTERS

Area delivered (mn sq ft)



CONSTRUCTION STATUS OF PROJECTS

Construction stage	No. of projects	Area Sold (mn sq ft)	% age of total	Projects
Handover / Finishing	52	34.75	60%	<p>Gurgaon: The Close (South), The Close (North), World Spa, Fresco, Escape, Harmony, Espace, Nirvana Floors, The Residences, Signature Tower II, South City Floors, Nirvana Courtyard, Arcadia, Business Zone, Comm Tower GW City, South City II Shops, Others Sites, UW Gardens II, Institutional Plots, Arcadia 2; Greater Noida/Noida: Horizon, Heights, Cascades, Habitat, Verve, Unihomes 1, Gardens Galleria, Other Sites; Kolkata: Gardens, Horizons, Heights, Downtown, Cascades, Vistas, Gateway Cluster I, Chambers, DT Retail; Bhopal: Unihomes; Mohali: Plotted Development, Aspen Greens, Executive Floors; Chennai: Unihomes, Aspen, Palm Villas, Greenwood City, Birch Court, Ananda, Gulmohar Avenue, Brahma, Unihomes 2; Lucknow: South City Gardens, Plots</p>
Structure Complete, Internal work in progress	18	11.54	20%	<p>Gurgaon: UW Resorts Villas, Nirvana Country II, Exquisite, UW Towers, Sunbreeze, Vistas, Signature Tower III; Noida/Greater Noida: Grande, Unihomes Ph-2, UW Gardens; Kolkata: Air, Harmony, Fresco; Chennai: Ekanta; Mohali: Singleton Floors, Unihomes, Gardens; Lucknow: Gardens Galleria</p>
Structure work in progress	19	7.57	13%	<p>Gurgaon: Espace Premiere, South Park, The One, The Concourse, Global Gateway; Noida/Greater Noida: Burgundy, Unihomes 3, The Residences, Exquisite; Kolkata: Gateway Cluster II; Bangalore: UW Resorts, Gardens Galleria; Bhopal: The Great India Place; Mohali: Downtown; Chennai: Gardens, Chaitanya; Dehradun: The Residences, The Great India Place; Bhubneshwar: Bhubneshwar One</p>
Land development activities in progress	16	4.27	7%	<p>Gurgaon: UW Resorts Plotted, The Willows, Anthea Floors, Crestview, The Spruce, Ivy Terraces, Nirvana Courtyard II; Noida/Greater Noida: UW City, Unihomes plotted, The Willows; Mohali: Gardens Galleria; Rewari: Unihomes, Ananda; Ambala: Unihomes, Ananda; Dehradun: Signature Towers</p>
Yet to start	1	0.00	0%	<p>Noida: Unihomes Superb</p>
Total	106	58.14	100%	

THANK YOU

