



OPERATIONS UPDATE
(April 2016 – December 2016)

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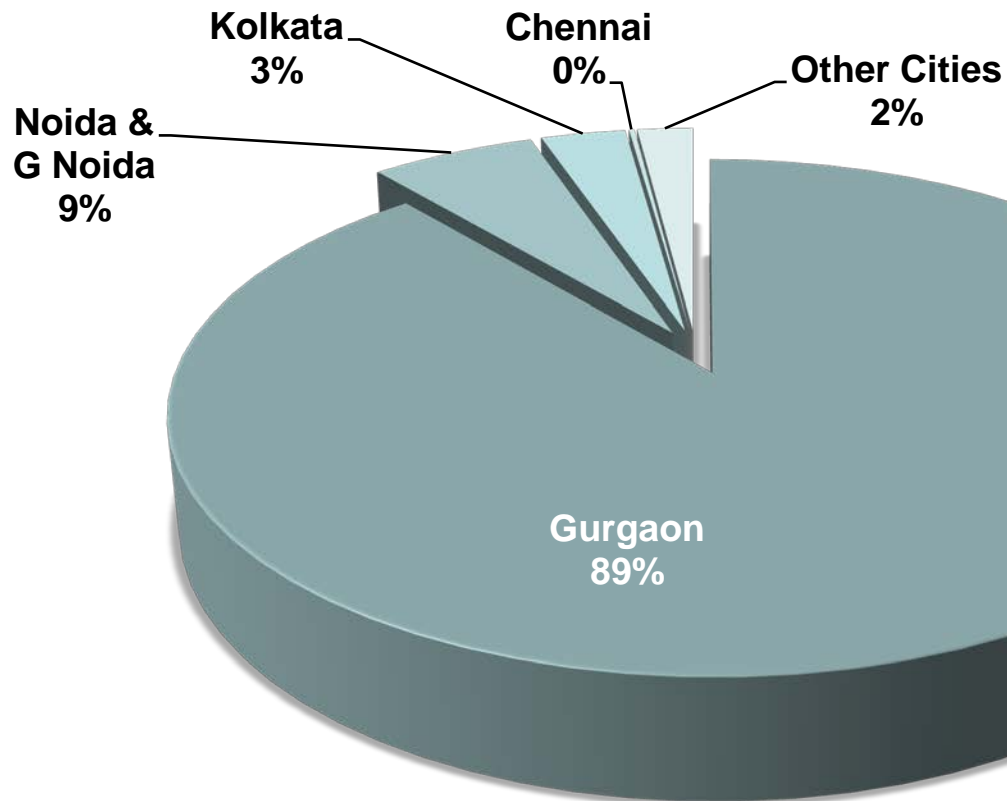
SALES BOOKINGS (Apr 2016 – Dec 2016)

| City | Area Launched (mn sq ft) | Area sold (mn sq ft) | Sales Value (INR Cr) |
|-----------------|-----------------------------|-------------------------|-------------------------|
| Gurgaon | 2.07 | 2.33 | 716 |
| Noida & G Noida | 0.00 | 0.06 | 47 |
| Kolkata | 0.00 | 0.04 | 24 |
| Chennai | 0.00 | 0.06 | 2 |
| Other Cities | 0.02 | 0.18 | 16 |
| Total | 2.08 | 2.67 | 806 |

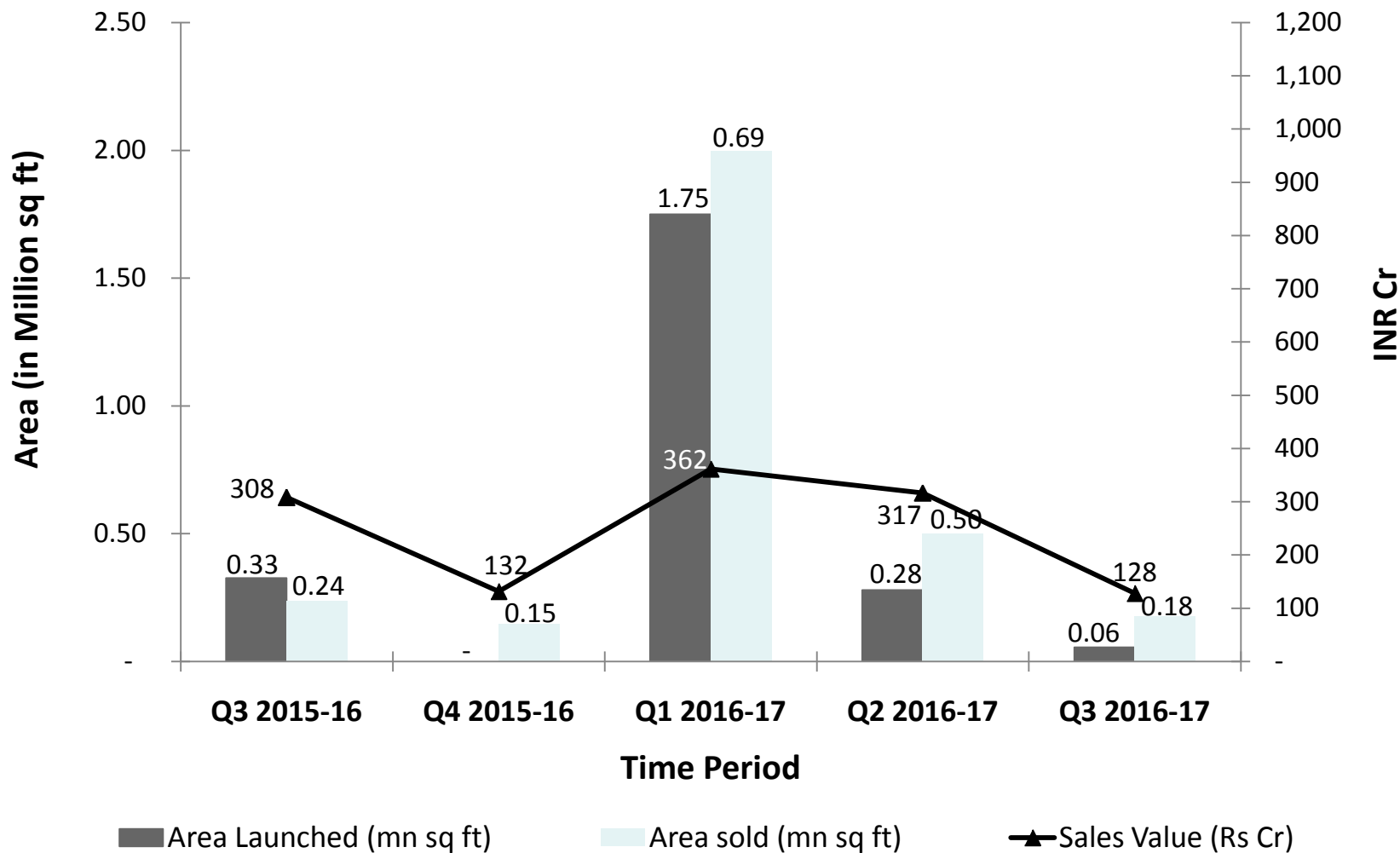
| Segment | Area sold (mn sq ft) | Booked Value (INR Cr) | Avg. Realisation (INR per sq ft) |
|-----------------|-------------------------|--------------------------|-------------------------------------|
| Non-Residential | 2.21 | 644 | 2917 |
| Residential | 0.47 | 162 | 3476 |
| Total | 2.67 | 806 | 3014 |

REGIONWISE SALES BOOKINGS (VALUE) (Apr 2016 – Dec 2016)

Sales Value (INR Cr)



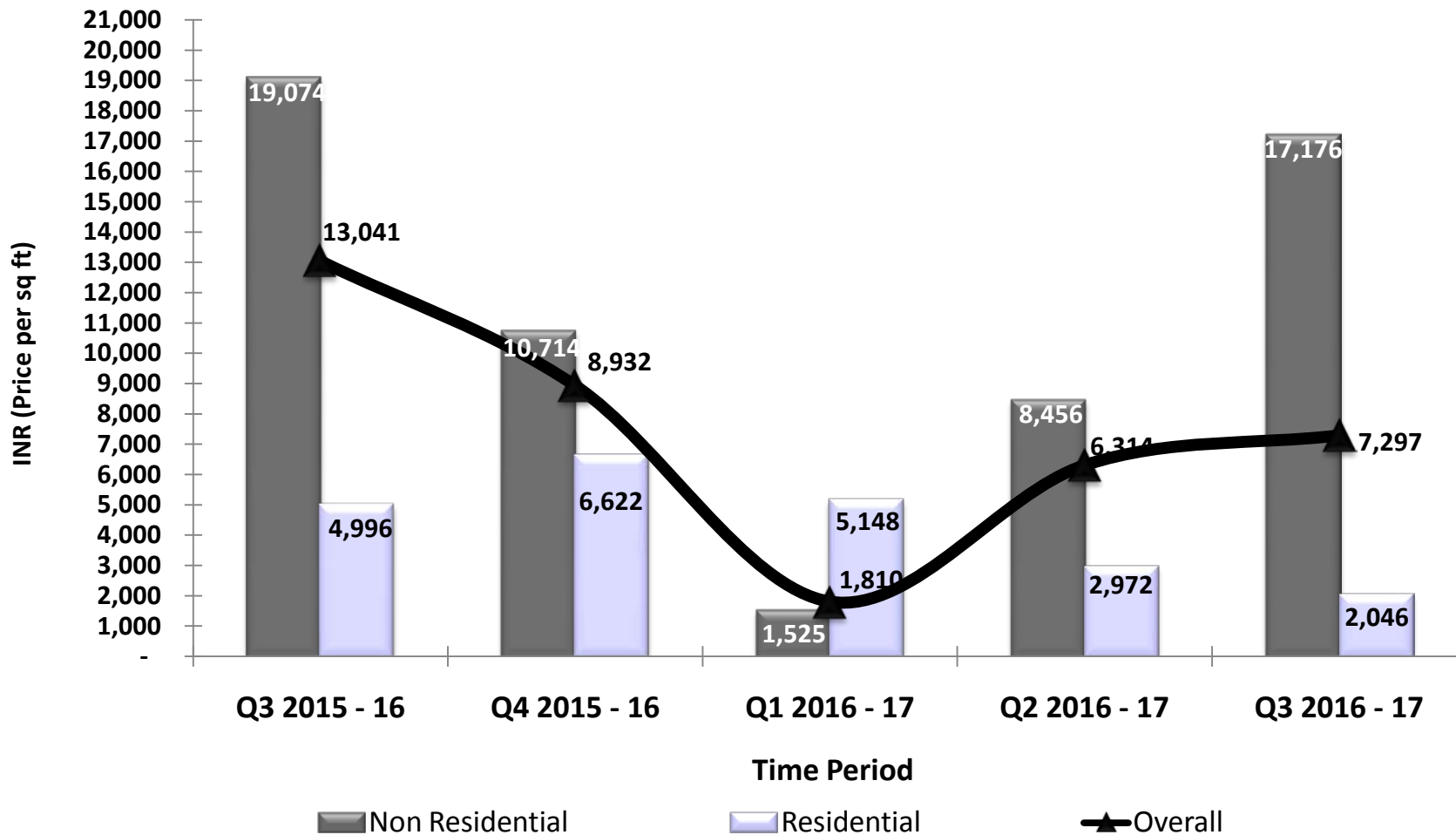
SALES BOOKINGS DURING LAST 5 QUARTERS



LAND SALES (Oct 2016 – Dec 2016)

| City | Area sold (in Acres) | Sales Value (INR Cr) |
|--------------|---------------------------------|---------------------------------|
| Gurgaon | 11.55 | 30.00 |
| Chennai | 19.05 | 66.86 |
| Total | 30.60 | 96.86 |

AVERAGE REALIZATION PER SQ.FT. DURING LAST 5 QUARTERS



DELIVERY STATUS OF PROJECTS

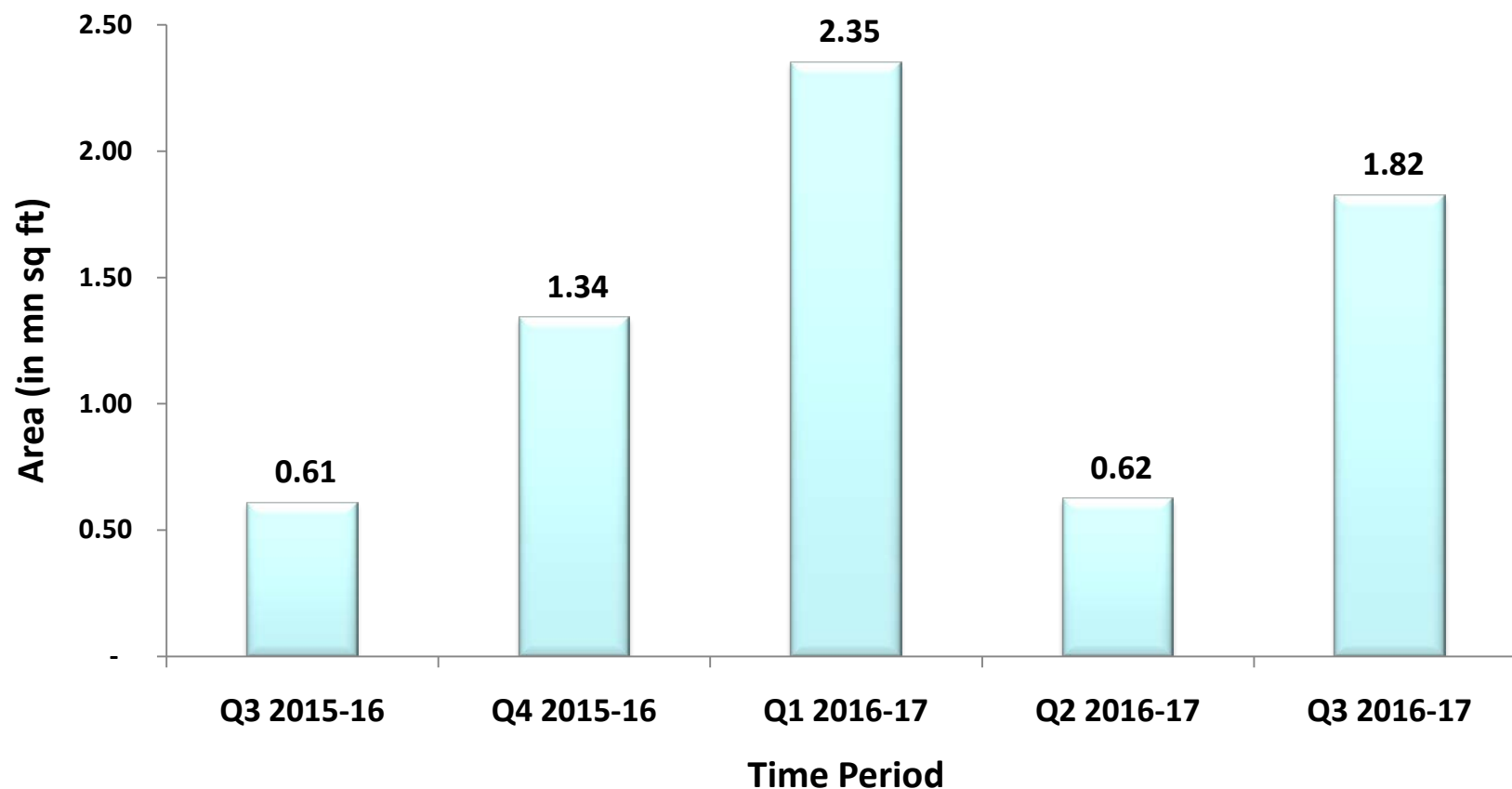
| S No. | Particulars | Total Area * | Area Delivered During Apr - Dec 2016 | Area delivered till 31 st Dec 2016 (mn sq ft) | Balance Area under development (in mn sq ft.) |
|-------|--------------|--------------|--------------------------------------|--|---|
| 1 | Sold Area | 62.03 | 4.80 | 28.57 | 33.46 |
| 2 | Leased Area | - | - | - | - |
| | Total | 62.03 | 4.80 | 28.57 | 33.46 |

* This is the total area sold till 31st December 2016 and only a part of this is due for delivery

- 4.80 million sq ft area delivered during 1st three Quarters of F.Y. 2016-17
- Handing over is in progress in 55 projects across regions
- Handing over started in 1 more project in NCR, 1 in Chennai & 1 in Kolkata

POSSESSION STATUS OF PROJECTS FOR LAST 5 QUARTERS

Area delivered (mn sq ft)

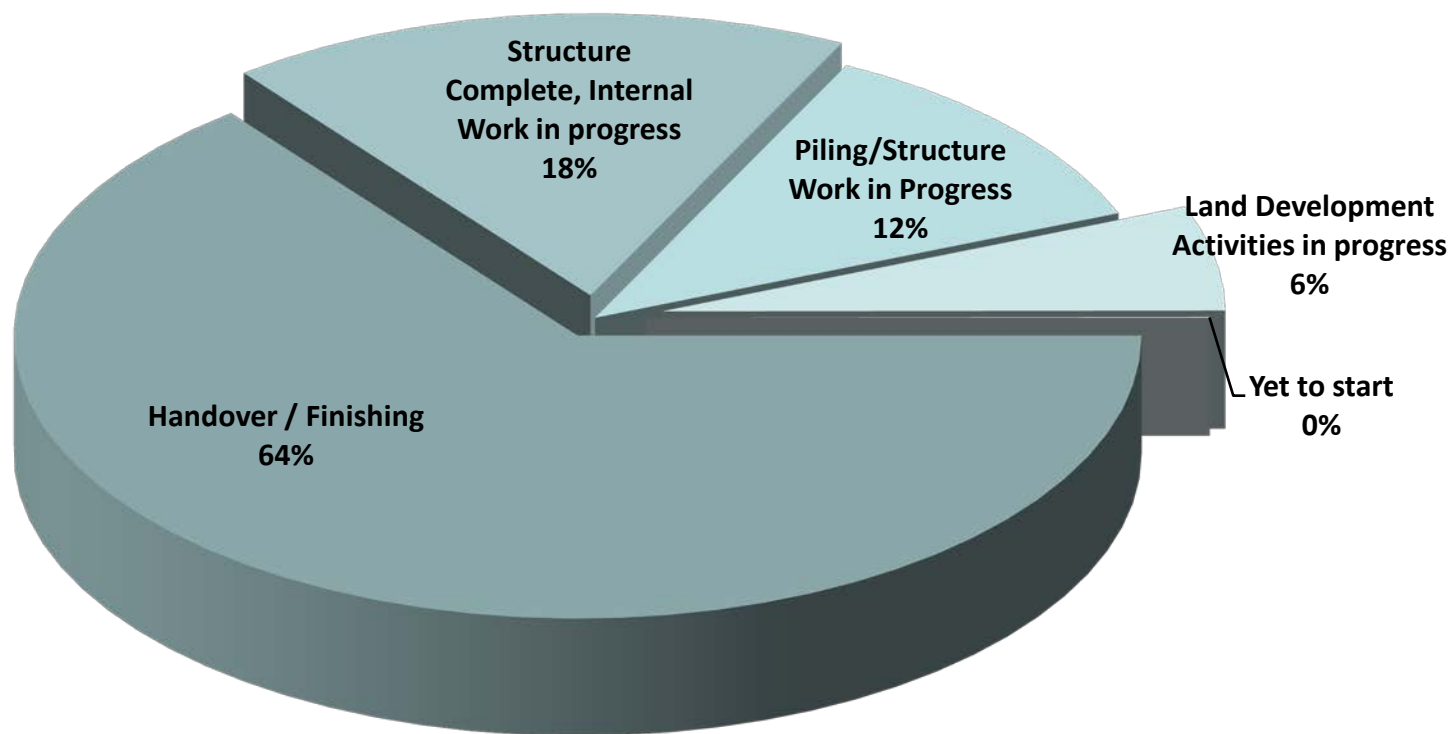


CONSTRUCTION STATUS OF PROJECTS

| Construction Stage | Number of projects | mn sq ft | % age of total | Projects |
|---|--------------------|--------------|----------------|---|
| Handover / Finishing | 55 | 39.98 | 64% | Gurgaon: The Close (South),The Close (North), World Spa, Fresco, Escape, Harmony, Espace, Nirvana Floors, The Residences, Signature Tower II, South City Floors, Nirvana Courtyard, Arcadia, Business Zone, Comm Tower GW City, South City II Shops, Others Sites, UW Gardens II, Institutional Plots, Arcadia 2; Greater Noida/Noida: Horizon, Heights, Cascades, Habitat, Verve, Unihomes 1, Gardens Galleria, Other Sites, The Willows; Kolkata: Gardens, Horizons, Heights, Downtown, Cascades, Vistas, Gateway Cluster I, Chambers, DT Retail, Fresco; Bhopal: Unihomes; Mohali: Plotted Development, Aspen Greens, Executive Floors; Chennai: Unihomes, Aspen, Palm Villas, Greenwood City, Birch Court, Ananda, Gulmohar Avenue, Brahma, Unihomes 2, Ekanta; Lucknow: South City Gardens, Plots |
| Structure Complete, Internal work in progress | 18 | 11.10 | 18% | Gurgaon: UW Resorts Villas, Nirvana Country II, Exquisite, UW Towers, Sunbreeze, Vistas, Signature Tower III, The Concourse; Noida/Greater Noida: Grande, Unihomes Ph-2, UW Gardens; Kolkata: Air, Harmony; Mohali: Singleton Floors, Unihomes, Gardens; Lucknow: Gardens Galleria; Bhubneshwar: Bhubneshwar One |
| Structure work in progress | 18 | 7.19 | 12% | Gurgaon: Espace Premiere, South Park, The One, Global Gateway; Noida/Greater Noida: Burgundy, Unihomes 3, The Residences, Exquisite; Kolkata: Gateway Cluster II; Bangalore: UW Resorts, Gardens Galleria; Bhopal: The Great India Place; Mohali: Downtown; Chennai: Gardens, Chaitanya; Dehradun: The Residences,The Great India Place |
| Land development activities in progress | 15 | 3.73 | 6% | Gurgaon: UW Resorts Plotted, The Willows, Anthea Floors, Crestview, The Spruce, Ivy Terraces, Nirvana Courtyard II; Noida/Greater Noida: UW City, Unihomes plotted; Mohali: Gardens Galleria; Rewari: Unihomes, Ananda; Ambala: Unihomes, Ananda; Dehradun: Signature Towers |
| Yet to start | 1 | 0.03 | 0% | Noida: Unihomes Superb |
| Total | 107 | 62.03 | 100% | |

CONSTRUCTION STATUS OF PROJECTS

Total area under construction - 62.03 mn sq ft



THANK YOU

