### (I) (a) Statement showing Shareholding Pattern-

Name of the Company: Unitech Limited

## BSE Scrip Code: 507878 /NSE Symbol: UNITECH, Class of Security: Equity Shares

### As on 30.09.2014

| Partly paid-up shares:-   | No. of Partly Paid-up<br>Shares | As a % of total no. of partly<br>paid-up shares                 | As a % of total no. of shares of the Company   |
|---|---------------------------------|---|--|
| Held by promoter/promoter group   | N. A.                           | N. A  | N.A.   |
| Held by public  | N. A.                           | N. A  | N.A.   |
| Total   | N. A.                           | N. A  | N.A.   |
| Outstanding convertible securities:-  | No. of outstanding securities   | As a % of total no. of<br>outstanding convertible<br>securities | As a % of total no. of shares of the Company,<br>assuming full conversion of the convertible<br>securities |
| Held by promoter/promoter group   | N. A.                           | N. A  | N.A.   |
| Held by public  | N. A.                           | N. A  | N.A.   |
| Total   | N. A.                           | N. A  | N.A.   |
| Warrants:-  | No. of Warrants                 | As a % of total no. of warrants                                 | As a % of total no. of shares of the Company,<br>assuming full conversion of warrants                      |
| Held by promoter/promoter group   | N. A.                           | N.A.  | N. A.  |
| Held by public  | N. A.                           | N. A.   | N. A.  |
| Total   | N. A.                           | N. A.   | N.A.   |
| Total paid-up capital of the Company,<br>assuming full conversion of warrants and<br>convertible securities | 2616301047                      |   |  |

| Cate<br>gory<br>code | Category of shareholder  | No. of<br>share<br>holders | Total no.<br>of shares | No. of shares held<br>in dematerialized<br>form |                 | eholding as a<br>no. of shares |               | ed or otherwise<br>nbered |
|----------------------|--|----------------------------|------------------------|---|-----------------|--------------------------------|---------------|---------------------------|
| code                 |  | noiders                    |                        | iorm  | As a % of (A+B) | As a % of<br>(A+B+C)           | No. of Shares | As a percentage           |
| <b>(I</b> )          | (II)   | (III)                      | (IV)                   | (V)   | (VI)            | VII                            | VIII          | (IX)=<br>(VIII)/(IV)*100  |
| (A)                  | Shareholding of Promoter and<br>Promoter Group                             |                            |                        |   |                 |                                |               |                           |
| 1                    | Indian   |                            |                        |   |                 |                                |               |                           |
| (a)                  | Individuals/ Hindu Undivided<br>Family                                     | 16                         | 88525840               | 88525840  | 3.38            | 3.38                           | 66288820      | 74.88                     |
| (b)                  | Central Government/ State<br>Government(s)                                 | -                          | -                      | -   | -               | -                              |               |                           |
| (c)                  | Bodies Corporate *   | 16                         | 1153485028             | 1153485028                                      | 44.09           | 44.09                          | 1059042721    | 91.81                     |
| (d)                  | Financial Institutions/ Banks  | -                          | -                      | -   | -               | -                              |               |                           |
| (e)                  | Any Other (Specify)  | -                          | -                      | -   | -               | -                              |               |                           |
|                      | Sub-Total (A)(1)   | 32                         | 1242010868             | 1242010868                                      | 47.47           | 47.47                          | 1125331541    | 90.61                     |
| 2                    | Foreign  |                            |                        |   |                 |                                |               |                           |
| (a)                  | Individuals (Non-Resident<br>Individuals/ Foreign Individuals)             | -                          | -                      | -   | -               | -                              |               |                           |
| (b)                  | Bodies Corporate   | 1                          | 3822000                | 3822000   | 0.15            | 0.15                           | 0             | 0.00                      |
| (c)                  | Institutions   | -                          | -                      | -   | -               | -                              |               |                           |
| (d)                  | Qualified Foreign Investor   | -                          | -                      | -   | -               | -                              |               |                           |
| (e)                  | Any Other (specify)  | -                          | -                      | -   | -               | -                              |               |                           |
|                      | Sub-Total (A)(2)   | 1                          | 3822000                | 3822000   | 0.15            | 0.15                           | 0             | 0.00                      |
|                      | Total Shareholding of Promoter<br>and Promoter Group (A)=<br>(A)(1)+(A)(2) | 33                         | 1245832868             | 1245832868                                      | 47.62           | 47.62                          | 1125331541    | 90.33                     |

| ( <b>B</b> ) | Public shareholding   |        |            |            |        |        | N. A.      | N. A. |
|--------------|---|--------|------------|------------|--------|--------|------------|-------|
| 1            | Institutions  |        |            |            |        |        | N. A.      | N. A. |
| (a)          | Mutual Funds/ UTI   | 10     | 16336827   | 16193827   | 0.62   | 0.62   |            |       |
| (b)          | Financial Institutions/ Banks   | 24     | 15421291   | 15395291   | 0.59   | 0.59   |            |       |
| (c)          | Central Government/ State<br>Government(s)  | -      | -          | -          | -      | -      |            |       |
| (d)          | Venture Capital Funds   | -      | -          | -          | -      | -      |            |       |
| (e)          | Insurance Companies   | 2      | 23095905   | 23095905   | 0.88   | 0.88   |            |       |
| (f)          | Foreign Institutional Investors   | 140    | 684945599  | 684906599  | 26.18  | 26.18  |            |       |
| (g)          | Foreign Venture Capital Investors   | -      | -          | -          | -      | -      |            |       |
| (h)          | Qualified Foreign Investor  | -      | -          | -          | -      | -      |            |       |
| (i)          | Any Other (specify)   | -      | -          | -          | -      | -      |            |       |
|              | Sub-Total (B)(1)  | 176    | 739799622  | 739591622  | 28.28  | 28.28  |            |       |
| 2            | Non-institutions  |        |            |            |        |        | N. A.      | N. A. |
| (a)          | Bodies Corporate  | 3256   | 136429745  | 136276995  | 5.21   | 5.21   |            |       |
| (b)          | Individuals -  i. Individual shareholders holding nominal share capital up to Rs. 1 lakh. | 606268 | 383555442  | 368040571  | 14.66  | 14.66  |            |       |
|              | ii. Individual shareholders holding<br>nominal share capital in excess of<br>Rs. 1 lakh.  | 471    | 80941837   | 79396137   | 3.09   | 3.09   |            |       |
| (c)          | Qualified Foreign Investor  | 1      | 4274       | 4274       | 0.00   | 0.00   |            |       |
| (d)          | Any Other (specify)   |        |            |            |        |        |            |       |
|              | i. NRI  | 5066   | 18987866   | 18844766   | 0.73   | 0.73   |            |       |
|              | ii. OCB/Foreign Prtfolio Investor<br>(Corporate)  | 3      | 708500     | 708500     | 0.03   | 0.03   |            |       |
|              | iii. Trust  | 10     | 76070      | 76070      | 0.00   | 0.00   |            |       |
|              | iv. Clearing Member/House   | 410    | 9964823    | 9964823    | 0.38   | 0.38   |            |       |
|              | Sub-Total (B)(2)  | 615485 | 630668557  | 613312136  | 24.11  | 24.11  |            |       |
|              | Total Public Shareholding (B)=<br>(B)(1)+(B)(2)   | 615661 | 1370468179 | 1352903758 | 52.38  | 52.38  | N. A.      | N. A. |
|              | TOTAL (A)+(B)   | 615694 | 2616301047 | 2598736626 | 100.00 | 100.00 | 1125331541 | 43.01 |
| (C)          | Shares held by Custodians and<br>against which Depository<br>Receipts have been issued    | -      | -          | -          | N. A.  | 100.00 | N. A.      | N. A. |
|              | GRAND TOTAL (A)+(B)+(C)   | 615694 | 2616301047 | 2598736626 | 100.00 | 100.00 | 1125331541 | 43.01 |

NOTE: (1) Bodies Corporate in the Public Category includes shares kept in 'Unitech Limited-Unclaimed Suspense Account' in pursuance with the clause 5A of the Listing Agreement.

<sup>(2) \*</sup> Includes 48355000 shares given to lenders by Mayfair Capital Pvt. Ltd. as collateral security under POA & Loan Agreement

# (I)(b) Statement showing holding of securities (including shares, warrants, convertible securities) of persons belonging to the category "Promoter and Promoter Group"

| Sr.<br>No. | Name of the shareholder                            | Details of S |   |            | mbered Shai              | res (*) | Details o              |                       | Details of<br>securities                       | convertible | Total (including underlying assuming conversion warrants convertible securities) of diluted capital | full<br>of<br>and<br>as a % |
|------------|--|--------------|---|------------|--------------------------|---------|------------------------|-----------------------|--|-------------|---|-----------------------------|
|            |  | Number       | As a % of<br>grand total<br>(A)+(B)+(C) | Number     | As a<br>%                | 3       | of<br>warrants<br>held | total no. of warrants | Number of<br>convertible<br>securities<br>held |             |   |                             |
| (I)        | (II)   | (III)        | (IV)                                    | (V)        | (VI) = (V)/<br>(III)*100 | (VII)   | (VIII)                 | (IX)                  | (X)  | (XI)        | (XII)   | 1                           |
| 1          | Sanjay Chandra                                     | 66894880     | 2.56                                    | 66288820   | 99.09                    | 2.53    | 0                      | 0                     | 0  | 0           |   | 2.56                        |
| 2          | Ramesh Chandra                                     | 65000        | 0.00                                    | 0          | 0.00                     | 0.00    |                        |                       |  | 0           |   | 0.00                        |
| 3          | Prakash Satdev                                     | 41600        | 0.00                                    | 0          | 0.00                     | 0.00    |                        |                       |  | 0           |   | 0.00                        |
| 4          | Ghanshyam Das Bajaj                                | 40300        | 0.00                                    | 0          | 0.00                     | 0.00    |                        |                       |  | 0           |   | 0.00                        |
|            | M Moolchand  | 20800        | 0.00                                    | 0          | 0.00                     | 0.00    |                        |                       | _  | 0           |   | 0.00                        |
| 6          | Romila Bajaj                                       | 6500         | 0.00                                    | 0          | 0.00                     | 0.00    |                        |                       |  |             |   | 0.00                        |
| 7          | Rahul Bahri  | 8422350      | 0.32                                    | 0          | 0.00                     | 0.00    |                        |                       |  | ·           |   | 0.32                        |
| 8          | Minoti Bahri                                       | 8290900      | 0.32                                    | 0          | 0.00                     | 0.00    |                        |                       |  |             |   | 0.32                        |
| 9          | Varsha Bahri                                       | 305500       | 0.01                                    | 0          | 0.00                     | 0.00    |                        |                       |  | 0           |   | 0.01                        |
| 10         | Praveen Gurnani                                    | 4275310      | 0.16                                    | 0          | 0.00                     | 0.00    |                        |                       |  |             |   | 0.16                        |
|            | H S Bawa   | 85200        | 0.00                                    | 0          | 0.00                     | 0.00    |                        |                       |  | 0           |   | 0.00                        |
|            | Prakash Ahuja                                      | 19500        | 0.00                                    | 0          | 0.00                     | 0.00    |                        |                       |  | 0           |   | 0.00                        |
| 13         | Rekha Bawa   | 58000        | 0.00                                    | 0          | 0.00                     | 0.00    |                        |                       |  | 0           |   | 0.00                        |
| 14         | Mayfair Capital Private Limited #                  | 882806658    | 33.74                                   | 874342721  | 99.04                    | 33.42   |                        |                       |  | 0           |   | 33.74                       |
|            | R V Techno Investments Private Limited             | 124212400    | 4.75                                    | 45000000   | 36.23                    | 1.72    | 0                      |                       |  | Ŭ           |   | 4.75                        |
|            | Tulip Investments Private Limited                  | 77085970     | 2.95                                    | 76700000   | 99.50                    | 2.93    |                        |                       |  | ·           |   | 2.95                        |
| 17         | Indrus Countertrade (P) Ltd.                       | 63129800     | 2.41                                    | 63000000   | 99.79                    | 2.41    | 0                      |                       |  |             |   | 2.41                        |
| 18         | Unibild Engineering and Construction Co. Pvt. Ltd. | 6240000      | 0.24                                    | 0          | 0.00                     | 0.00    |                        |                       |  | 0           |   | 0.24                        |
|            | Millennium Construction (P) Ltd.                   | 9200         | 0.00                                    |            | 0.00                     | 0.00    |                        |                       |  |             |   | 0.00                        |
|            | Citilink Holdings Limited                          | 3822000      | 0.15                                    | 0          | 0.00                     | 0.00    |                        |                       | _  |             |   | 0.15                        |
| 21         | Bodhisattva Estates Private Limited                | 1000         | 0.00                                    | 0          | 0.00                     | 0.00    |                        |                       |  |             |   | 0.00                        |
|            | TOTAL  | 1245832868   | 47.62                                   | 1125331541 | 90.33                    | 43.01   | 0                      | 0                     | 0  | 0           |   | 47.62                       |

<sup>(\*)</sup> The term "encumberence" has the same meaning as assigned to it in regulation 28(3) of SAST Regulations, 2011.

Note: # Includes 48355000 shares given to lenders by Mayfair Capital Pvt. Ltd. as collateral security under POA & Loan Agreement

 $(I)(c)(i) \ \underline{Statement\ showing\ holding\ of\ securities\ (including\ shares,\ warrants,\ convertible\ securities)\ of\ persons\ belonging\ to\ the}{category\ "Public"\ and\ holding\ more\ than\ 1\%\ of\ the\ total\ number\ of\ shares}$ 

| Sr.<br>No. | Name of the shareholder  | Number of<br>shares<br>held | Total (A)+(B)+(C) indicated in Statement | Number<br>of | As a %<br>total no. of<br>warrants of |   | % w r t total | Total shares (including underlying shares assuming full conversion of warrants and convertible securities) as a % of diluted share capital |
|------------|--|-----------------------------|--|--------------|---------------------------------------|---|---------------|--|
| 1          | MERRILL LYNCH CAPITAL MARKETS<br>ESPANA S.A. S.V.                            | 90970856                    | 3.48                                     | 0            | 0                                     | 0 | 0             | 3.48   |
| 2          | PLATINUM INVESTMENT MANAGEMENT<br>LIMTED A/C PLATINUM ASIA FUND              | 61270600                    | 2.34                                     | 0            | 0                                     | 0 | 0             | 2.34   |
| 3          | HSBC GLOBAL INVESTMENT FUNDS A/C<br>HSBC GIF MAURITIUS LIMITED               | 57973230                    | 2.22                                     | 0            | 0                                     | 0 | 0             | 2.22   |
| 4          | PLATINUM INVESTMENT MANAGEMENT<br>LIMITED A/C PLATINUM INTERNATIONAL<br>FUND | 56471432                    | 2.16                                     | 0            | 0                                     | 0 | 0             | 2.16   |
| 5          | COLLEGE RETIREMENT EQUITIES FUND -<br>STOCK ACCOUNT                          | 47102889                    | 1.80                                     | 0            | 0                                     | 0 | 0             | 1.80   |
| 6          | MV SCIF MAURITIUS  | 27323718                    | 1.04                                     |              |                                       |   |               | 1.04   |
|            | TOTAL  | 341112725                   | 13.04                                    | 0            | 0                                     | 0 | 0             | 13.04  |

# (I)(c)(ii) Statement showing holding of securities (including shares, warrants, convertible securities) of persons (together with PAC) belonging to the category "Public" and holding more than 5% of the total number of shares of the Company

| Sr.<br>No. | Name(s) of the shareholder(s) and the persons Acting in Concert (PAC) with them | shares    | of total number of<br>shares {i.e., Grand<br>Total (A)+(B)+(C)<br>indicated in Statement | Number<br>of<br>warrants | As a %<br>total no. of<br>warrants of | Details of securities  Number of convertible securities held | % w.r.t total | Total shares (including underlying shares assuming full conversion of warrants and convertible securities) as a % of diluted share capital |
|------------|---|-----------|--|--------------------------|---------------------------------------|--|---------------|--|
| 1          | PLATINUM INVESTMENT MANAGEMENT LIMITED (Alongwith PAC's)                        | 144807004 | 5.53   | 0                        | 0                                     | 0  | 0             | 5.53   |
|            | TOTAL   | 144807004 | 5.53   |                          |                                       |  |               | 5.53   |

#### (I)(d) Statement showing details of locked-in shares

| Sr.<br>No. | Name of the<br>shareholder | Category of<br>Shareholders<br>(Promoter/Publi<br>c) | Number of locked-in<br>shares | Locked-in shares as a percentage of<br>total number of shares {i.e., Grand<br>Total (A)+(B)+(C) indicated in<br>Statement at para (I)(a) above} |
|------------|----------------------------|--|-------------------------------|---|
| 1          |                            | 1  | NOT APPLICABLE                |   |
|            | TOTAL                      |  |                               |   |

#### (II)(a) Statement showing details of Depository Receipts (DRs)

| Sr. | Type of outstanding DR   | Number of       | Number of   | Shares underlying outstanding DRs as a     |
|-----|--------------------------|-----------------|-------------|--|
| No. | (ADRs, GDRs, SDRs, etc.) | outstanding DRs | shares      | percentage of total number of shares       |
|     |                          |                 | underlying  | {i.e., Grand Total $(A)+(B)+(C)$ indicated |
|     |                          |                 | outstanding | in Statement at para (I)(a) above}         |
|     |                          |                 | DRs         |  |
|     |                          |                 |             |  |
| 1   |                          | NOT             | APPLICABL   | ធ  |
| 2   |                          | NOI             | ALLECADE    | טו   |
|     | TOTAL                    |                 |             |  |

# (II)(b) <u>Statement showing Holding of Depository Receipts (DRs), where underlying shares held by</u> 'promoter/promoter group' are in excess of 1% of the total number of shares

| Sr. | Name of the DR Holder | Type of        | Number of   | Shares underlying outstanding DRs as a   |
|-----|-----------------------|----------------|-------------|--|
| No. |                       | outstanding DR | shares      | percentage of total number of shares     |
|     |                       | (ADRs, GDRs,   | underlying  | {i.e., Grand Total (A)+(B)+(C) indicated |
|     |                       | SDRs, etc.)    | outstanding | in Statement at para (I)(a) above}       |
|     |                       |                | DRs         |  |
|     |                       |                |             |  |
| 1   |                       | NOT            | APPLICABL   | r.                                       |
| 2   |                       | NOI            | AFFLICABL   | E.                                       |
|     | TOTAL                 |                |             |  |

### (III) (a) Statement showing the voting pattern of shareholders, if more that one class of shares/ securities is issued by the issuer.

(give description of voting rights for each class of security.

Class X:

Class:

ClassZ:)

| Category code | Category of shareholder | Number of Votin<br>of securities | g Rights held | Total Voting Rights (III+IV+V) |             | g Rights i.e. |                                  |
|---------------|-------------------------|----------------------------------|---------------|--------------------------------|-------------|---------------|----------------------------------|
|               |                         | Class X                          | Class Y       | Class Z                        | (411.17.17) | -             | As a<br>Percentage<br>of (A+B+C) |
| <b>(I)</b>    | (II)                    | (III)                            | (IV)          | <b>(V)</b>                     | (VI)        | (VII)         | (VIII)                           |
|               |                         | NOT                              | APPLICABI     | <b>LE</b>                      |             |               |                                  |

<sup>[1]</sup> For determining public shareholding for the purpose of Clause 40A.
[2] For definitions of "Promoter" and "Promoter Group", refer to Clause 40A.

<sup>[3]</sup> For definitions of "Public Shareholding", refer to Clause 40A.