# **UNITECH LIMITED**

CIN: L74899DL1971PLC009720

Regd. Office: 6, Community Centre, Saket, New Delhi 110017

# Statement of Standalone Results

for the Quarter & Nine Months Ended December 31, 2014

|         |  |              |               |             |   |             | acs except EPS) |  |
|---------|--|--------------|---------------|-------------|---|-------------|-----------------|--|
|         |  |              | Quarter Ended |             | Nine Months Ended                       |             | Year Ended      |  |
| SI. No. | Particulars  | 31.12.2014   | 30.09.2014    | 31.12.2013  | 31.12.2014                              | 31.12.2013  | 31.03.2014      |  |
|         |  | (Unaudited)  | (Unaudited)   | (Unaudited) | (Unaudited)                             | (Unaudited) | (Audited)       |  |
|         |  |              |               |             |   |             |                 |  |
| 1.      | Income from Operations   | 20.450.40    | 40 505 07     |             | 05 400 40                               | 00 004 40   | 400 007 04      |  |
|         | (a) Net sales / Income from Operations   | 22,458.12    | 12,595.37     | 39,898.82   | 65,136.40                               | 98,261.48   | 169,697.31      |  |
|         | Total income from Operations (Net)   | 22,458.12    | 12,595.37     | 39,898.82   | 65,136.40                               | 98,261.48   | 169,697.31      |  |
|         |  |              |               |             |   |             |                 |  |
| 2.      | Expenses   |              |               |             |   |             |                 |  |
|         | (a) Real estate, Construction and Related Expenses   | 20,838.23    | 10,799.10     | 37,629.35   | 56,197.61                               | 85,637.72   | 147,898.26      |  |
|         | <ul><li>(b) Changes in Inventories of finished properties, land, land development<br/>right and work in progress</li></ul> |              | 40.33         | 0.01        | 722.40                                  | 44.89       | 818.77          |  |
|         | (c) Employee Benefits Expense  | 3,152.32     | 3,303.23      | 3,746.93    | 9,834.88                                | 11,777.57   | 15,709.17       |  |
|         | (d) Depreciation and Amortisation Expense  | 71.71        | 212.35        | 109.81      | 567.12                                  | 295.52      | 656.47          |  |
|         | (e) Other expenses   | 4,070.07     | 2,193.92      | 1,474.44    | 8,041.48                                | 5,250.68    | 10,166.41       |  |
|         | Total Expenses   | 28,132.33    | 16,548.93     | 42,960.54   | 75,363.49                               | 103,006.38  | 175,249.08      |  |
|         |  | -, -         | -,-           | ,           | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | ,           | ,               |  |
| 3.      | Profit/(Loss) from Operations before Other income, Finance   |              |               |             |   |             |                 |  |
|         | costs, Exceptional items and Prior Period Adjustments (1-2)  | (5,674.21)   | (3,953.56)    | (3,061.72)  | (10,227.09)                             | (4,744.90)  | (5,551.77)      |  |
| 4.      | Other income   | 10,666.12    | 11,299.53     | 13,378.18   | 31,942.87                               | 34,744.37   | 45,559.17       |  |
| 5.      | Profit/(Loss) from Ordinary activities before Finance Costs,   |              |               |             |   |             |                 |  |
|         | Exceptional Items and Prior Period Adjustments (3+4)   | 4,991.91     | 7,345.97      | 10,316.46   | 21,715.78                               | 29,999.47   | 40,007.40       |  |
| 6.      | Finance Costs  | 7,364.35     | 6,837.93      | 6,866.46    | 20,990.80                               | 20,247.99   | 27,422.17       |  |
| 7.      | Profit/(Loss) from Ordinary activities after Finance costs but   |              |               |             |   |             |                 |  |
|         | before Exceptional items and Prior Period Adjustments (5-6)  | (2,372.44)   | 508.04        | 3,450.00    | 724.98                                  | 9,751.48    | 12,585.23       |  |
| 8.      | Exceptional items  | -            | -             | -           | -                                       | -           | -               |  |
| 9.      | Prior Period Adjustments   | <del>-</del> | -             | -           |   | -           |                 |  |
| 10.     | Profit/(Loss) from Ordinary Activities before Tax (7+8+9)  | (2,372.44)   | 508.04        | 3,450.00    | 724.98                                  | 9,751.48    | 12,585.23       |  |
| 11.     | Tax Expense  |              |               |             |   |             |                 |  |
|         | (a) Current Tax  |              |               |             |   |             |                 |  |
|         | Current Year   | 120.00       | 180.00        | 1,120.00    | 1,200.00                                | 3,220.00    | 5,203.23        |  |
|         | Earlier Years  | -            | -             | -           | -                                       | -           | -               |  |
|         | (b) Deferred Tax   | (853.88)     | (118.52)      | 19.73       | (1,125.67)                              | (57.83)     | (504.77)        |  |
| 12.     | Net Profit from Ordinary Activities after tax (10-11)  | (1,638.56)   | 446.56        | 2,310.27    | 650.65                                  | 6,589.31    | 7,886.77        |  |
|         |  |              |               |             |   |             |                 |  |
| 13.     | Less : Extraordinary items   | -            | -             | -           | -                                       | -           | -               |  |
| 14.     | Net Profit for the Period (12-13)  | (1,638.56)   | 446.56        | 2,310.27    | 650.65                                  | 6,589.31    | 7,886.77        |  |
|         | , ,  |              |               |             |   |             | •               |  |
| 15.     | Paid-up equity share capital<br>(Face Value - ₹ 2 per share)   | 52,326.02    | 52,326.02     | 52,326.02   | 52,326.02                               | 52,326.02   | 52,326.02       |  |
| 16.     | Reserves excluding Revaluation Reserves as per Balance   |              |               |             |   |             |                 |  |
| 10.     | sheet of previous accounting year  |              |               |             |   |             | 934,656.39      |  |
|         | shoot of provious accounting your  |              |               |             |   |             | 304,000.03      |  |
|         |  |              |               |             |   |             |                 |  |
| 17.i    | Earning Per share (Before Extraordinary Items)   |              |               |             |   |             |                 |  |
|         | (of ₹ 2 each ) *( Not Annualised)  |              |               | 0           |   | 0.5=1       |                 |  |
| 47 ::   | Basic and Diluted (₹)  | -0.06*       | 0.02*         | 0.09*       | 0.03*                                   | 0.25*       | 0.30            |  |
| 17.ii   | Earning Per share (After Extraordinary Items)  |              |               |             |   |             |                 |  |
|         | (of ₹ 2 each ) *( Not Annualised) Basic and Diluted (₹)  | -0.06*       | 0.02*         | 0.09*       | 0.03*                                   | 0.25*       | 0.30            |  |
|         | Dasic and Diluted (1)  | -0.06        | 0.02          | 0.09        | 0.03                                    | 0.25        | 0.30            |  |

# Select Information for the Quarter & Nine Months Ended 31.12.2014

| SI. No.                       | Particulars  |                       | Quarter Ended            |            |            | Nine Months Ended |            |  |  |
|-------------------------------|--|-----------------------|--------------------------|------------|------------|-------------------|------------|--|--|
|                               |  | 31.12.2014            | 30.09.2014               | 31.12.2013 | 31.12.2014 | 31.12.2013        | 31.03.2014 |  |  |
| Α                             | PARTICULARS OF SHAREHOLDING  |                       |                          |            |            |                   |            |  |  |
| 1                             | Public Shareholding  |                       |                          |            |            |                   |            |  |  |
|                               | - Number of shares   | 1440468179            | 1370468179               | 1353394179 | 1440468179 | 1353394179        | 136039417  |  |  |
|                               | - Percentage of shareholding   | 55.06                 | 52.38                    | 51.73      | 55.06      | 51.73             | 52.0       |  |  |
| 2                             | Promoters and Promoter Group Shareholding  |                       |                          |            |            |                   |            |  |  |
|                               | a) Pledged / Encumbered  |                       |                          |            |            |                   |            |  |  |
|                               | - Number of shares   | 1062860005            | 1125331541               | 1140977944 | 1062860005 | 1140977944        | 114190239  |  |  |
|                               | <ul> <li>Percentage of shares (as a % of the total shareholding of<br/>promoter and promoter group)</li> </ul> | 90.39                 | 90.33                    | 90.35      | 90.39      | 90.35             | 90.9       |  |  |
|                               | Percentage of shares (as a % of the total share capital of<br>the company)                                     | 40.62                 | 43.01                    | 43.61      | 40.62      | 43.61             | 43.6       |  |  |
|                               | b) Non - encumbered  |                       |                          |            |            |                   |            |  |  |
|                               | - Number of shares   | 112972863             | 120501327                | 121928924  | 112972863  | 121928924         | 11400447   |  |  |
|                               | <ul> <li>Percentage of shares (as a % of the total shareholding of<br/>promoter and promoter group)</li> </ul> | 9.61                  | 9.67                     | 9.65       | 9.61       | 9.65              | 9.0        |  |  |
|                               | Percentage of shares (as a % of the total share capital of<br>the company)                                     | 4.32                  | 4.61                     | 4.66       | 4.32       | 4.66              | 4.3        |  |  |
|                               |  |                       | Quarter Ended 31.12.2014 |            |            |                   |            |  |  |
| В                             | Investor Complaints  |                       |                          |            |            |                   |            |  |  |
|                               | - Pending at the beginning of the Quarter  | ng of the Quarter NIL |                          |            |            |                   |            |  |  |
| - Received during the Quarter |  |                       |                          |            |            |                   |            |  |  |
|                               | - Disposed of during the Quarter   |                       |                          | 6          |            |                   |            |  |  |
|                               | <ul> <li>Remaining unresolved at the End of the Quarter</li> </ul>   | 1                     |                          |            |            |                   |            |  |  |

### Notes:

- The above Financial Results (prepared on standalone basis) have been reviewed by the Audit Committee and approved by the Board of Directors of the Company at their respective meetings held on February 13, 2015 and the statutory auditors have carried out the Limited Review of the said Standalone Financial Results.
- The company is primarily in the business of real estate development and related activities including construction, consultancy and rentals etc. Further most of the business conducted is within the geographical boundaries of India. Accordingly, the company's business activities primarily represent a single business segment and the company's operations in India represent a single geographical segment.
- Advances for the purchase of land, projects pending commencement, to joint ventures and collaborators amounting to ₹73,752.75 Lacs (previous year ending on 31st March, 2014 ₹77,188.9 Lacs) have been given in the normal course of business to land owning companies, collaborators, projects and for purchase of land. The management of the company based on the internal assessment and evaluations considers that these advances, which are in the normal course of business are recoverable/adjustable and that no provision is necessary at this stage. The management is confident of recovering/ appropriately adjusting the balance in due course.
- The material reconciliation for certain sites was undertaken and based on internal technical evaluation by management some adjustments have already been accounted for in the financials. Further reconciliation of sites is under process and necessary adjustments, if any, which may be required subsequent to such reconciliation, would be made accordingly. Management is confident that no material difference will arise on reconciliation.
- The figures of previous periods have been re-grouped/re-arranged wherever considered necessary for the purpose of comparison.

Place : Gurgaon For Unitech Limited

Date: February 13, 2015

Ramesh Chandra Chairman