## UNITECH LIMITED

Regd. Office: 6, Community Centre, Saket, New Delhi 110017
Unaudited Financial Results (Consolidated)
For the Quarter Ended 30th June, 2011

(Rupees in Crores, except Shares and EPS)

			(Itapees iii Ololes, exc	ept Shares and EPS)
		Quarter Ended Year Ended		
		30.06.2011	30.06.2010	31.03.2011 (Audited)
S. No.	Particulars	(Unaudited)	(Unaudited)	(Audited)
1.	Net sales / Income from Operations	595.85	828.57	3,187.09
	Total income	595.85	828.57	3,187.09
2.	Expenditure			
	(a) (Increase)/Decrease in stock-in-trade	(4.72)	6.67	(11.93)
	(b) Real estate, Construction and other expenditure	444.47	503.34	2,145.87
	(c) Employees cost	36.32	24.78	129.29
	(d) Depreciation	8.38	8.75	31.86
	Total	484.45	543.54	2,295.09
3.	Profit from Operations before Other income, Interest			
	& Exceptional items (1-2)	111.40	285.03	892.00
4.	Other income	71.37	15.00	105.03
5.	Profit before Interest & Exceptional items (3+4)	182.77	300.03	997.03
6.	Interest	33.74	34.04	145.47
7.	Profit after Interest but before Exceptional items (5-6)	149.03	265.99	851.56
8.	Exceptional items	-	-	-
9.	Profit from Ordinary Activities before tax (7+8)	149.03	265.99	851.56
10.	Provision for taxation			
	(a) Current	45.12	80.92	268.39
	(b) Deferred	1.70	2.48	1.99
11.	Net Profit from Ordinary Activities after tax (9-10)	102.21	182.59	581.18
12.	Extraordinary items (Net of tax expense)	_	_	_
13.	Net Profit for the Period (11-12) Add / (Less):	102.21	182.59	581.18
	Minority interest	(3.90)	(0.51)	(10.38)
	Profit / (Loss) of associates	0.05	(1.89)	(5.51)
	Prior Period Adjustment	-	(0.15)	0.36
	Taxes Paid for earlier years (Net of Provisions)	-	-	2.01
	Net Profit for the Period	98.36	180.04	567.66
14.	Paid-up equity share capital (Face Value - Rs.2 per share)	523.26	503.57	523.26
15	Reserves excluding Revaluation Reserve as per Balance Sheet of previous accounting year			11,060.36
16.	Basic Earnings Per Share (Before & after extraordinary items)	0.38*	0.73*	2.24
10.	Diluted Earnings Per Share (Before & after extraordinary items)  (*Not Annualised)	0.38*	0.72*	2.24
17.	Public Shareholding			
17.	- Number of shares	1345475979	1345475979	1345475979
	- Percentage of shareholding	51.43	53.44	51.43
18	Promoters and Promoter Group Shareholding			
	a) Pledged / Encumbered - Number of shares	866010667	815446480	864935072
	- Percentage of shares (as a % of the total shareholding of	68.15		68.06
	promoter and promoter group)	22.40	20.20	22.00
	Percentage of shares (as a % of the total share capital of the company)	33.10	32.39	33.06
	b) Non - encumbered	40.40.4.4.	05000500	4050000
			356935369	405889996
	- Number of shares	404814401		
	- Percentage of shares (as a % of the total shareholding of	31.85	30.45	
				31.94 15.51

## **UNITECH LIMITED**

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## Unaudited Segment-wise Revenue, Results and Capital Employed (Consolidated) For the Quarter Ended 30th June. 2011

(Rupees in Crores)

Particulars  Segment Revenue (a) Real estate (b) Construction (c) Consultancy (d) Hospitality (e) Transmission Towers (f) Others Total Less: Inter segment revenue Net sales / Income from operations	30.06.2011 (Unaudited) 503.97 0.01 17.55 4.84 25.92 43.56 595.85	30.06.2010 (Unaudited) 699.57 10.55 27.39 3.46 54.47 33.13 828.57	31.03.2011 (Audited) 2,700.32 34.83 101.45 14.68 183.63 152.11
(a) Real estate (b) Construction (c) Consultancy (d) Hospitality (e) Transmission Towers (f) Others Total Less: Inter segment revenue	503.97 0.01 17.55 4.84 25.92 43.56 595.85	699.57 10.55 27.39 3.46 54.47 33.13	2,700.32 34.83 101.49 14.68 183.63 152.14
(a) Real estate (b) Construction (c) Consultancy (d) Hospitality (e) Transmission Towers (f) Others Total Less: Inter segment revenue	0.01 17.55 4.84 25.92 43.56 595.85	10.55 27.39 3.46 54.47 33.13	34.83 101.49 14.68 183.63 152.14
(a) Real estate (b) Construction (c) Consultancy (d) Hospitality (e) Transmission Towers (f) Others Total Less: Inter segment revenue	0.01 17.55 4.84 25.92 43.56 595.85	10.55 27.39 3.46 54.47 33.13	34.8 101.4 14.6 183.6 152.1
(c) Consultancy (d) Hospitality (e) Transmission Towers (f) Others Total Less: Inter segment revenue	17.55 4.84 25.92 43.56 595.85	27.39 3.46 54.47 33.13	101.4 14.6 183.6 152.1
(d) Hospitality (e) Transmission Towers (f) Others Total Less: Inter segment revenue	4.84 25.92 43.56 595.85	3.46 54.47 33.13	14.66 183.6 152.1
(e) Transmission Towers (f) Others Total Less: Inter segment revenue	25.92 43.56 595.85	54.47 33.13	183.6 152.1
(f) Others Total Less: Inter segment revenue	43.56 595.85 -	33.13	152.1
Total Less: Inter segment revenue	595.85 -		
Less: Inter segment revenue	-	828.57	3.187 0
	-		3,.37.0
Net sales / Income from operations	505.95	-	-
	393.83	828.57	3,187.0
Segment Results			
•			
	131.30	300.43	956.0
(b) Construction	(0.12)	(0.89)	0.7
(c) Consultancy	17.55	27.39	101.4
(d) Hospitality	0.83	(0.59)	(3.7)
(e) Transmission Towers	2.84	4.40	14.4
(f) Others	5.56	0.48	8.9
Total	157.96	331.22	1,077.8
Less:			
(i) Interest	33.74	34.04	145.4
(ii) Unallocable Overheads net of unallocable Income	(24.81)	31.19	80.8
Total profit before Tax	149.03	265.99	851.50
Canital amplayed			
-Unallocable	11.677.87	10.884.42	11,583.6
	(d) Hospitality (e) Transmission Towers (f) Others Total Less: (i) Interest (ii) Unallocable Overheads net of unallocable Income  Total profit before Tax  Capital employed	(Profit before tax, Interest and Unallocable overheads)       (a) Real estate       131.30         (b) Construction       (0.12)         (c) Consultancy       17.55         (d) Hospitality       0.83         (e) Transmission Towers       2.84         (f) Others       5.56         Total       157.96         Less:       (i) Interest       33.74         (ii) Unallocable Overheads net of unallocable Income       (24.81)         Total profit before Tax       149.03         Capital employed	(Profit before tax, Interest and Unallocable overheads)       131.30       300.43         (a) Real estate       (0.12)       (0.89)         (c) Consultancy       17.55       27.39         (d) Hospitality       0.83       (0.59)         (e) Transmission Towers       2.84       4.40         (f) Others       5.56       0.48         Total       157.96       331.22         Less:       (i) Interest       33.74       34.04         (ii) Unallocable Overheads net of unallocable Income       (24.81)       31.19         Total profit before Tax       149.03       265.99         Capital employed

## Notes:

- Pursuant to Clause 41 of the Listing Agreement, the Company has opted to publish only the consolidated financial results. The said consolidated financial results present the results of the business operations of the Company, its subsidiaries, joint ventures and associates. Investors can view the standalone results of the Company on its website (www.unitechgroup.com) or on the websites of Bombay Stock Exchange Limited (www.bseindia.com) and National Stock Exchange of India Limited (www.nseindia.com).
- II The above unaudited Consolidated results and the unaudited Standalone results have been reviewed by the Audit Committee and approved by the Board of Directors at their respective meetings held on August 12, 2011. The Statutory Auditors of the Company have carried out the Limited Review of the unaudited Standalone financial results of the Company for the quarter ended June 30, 2011.
- III The above consolidated results have been prepared in accordance with the principles and procedures as set out in the Accounting Standard 21 on 'Consolidated Financial Statements', Accounting Standard 27 on 'Financial reporting of interests in Joint Ventures' and Accounting Standard 23 on 'Accounting for Investments in Associates in Consolidated Financial Statements' issued by the Institute of Chartered Accountants of India.
- IV The segment results have been prepared in accordance with the accounting principles laid down under Accounting Standard 17 on 'Segment Reporting' issued by the Institute of Chartered Accountants of India.
- V In reference to the Statutory Auditors' observation in the Limited Review Report on the unaudited Standalone results for the quarter ended June 30, 2011, the management's response is given as under:
  - a) Unitech's operation in Libya is largely a sub-contract for large European companies who have contracts for executing various infrastructure projects. The Company do not have any direct exposure in contracts with the Government/any governmental body in Libya and keeping in view the current state of affairs in Libya and our communications with contractors with whom the Company has legally binding contracts, the Management is confident of receiving its dues for the work performed till date. Further, the management is hopeful that all projects will be revived as soon as the unrest ends and currently there are no compelling reasons for management to write off such investments.
  - b) The management is of the opinion that advances against projects pending commencement are in the normal course of business and are considered good.
- VI Details of number of Investor complaints for the quarter ended June 30, 2011: Pending at the beginning Nil; Received-23; Disposed Off-23; Pending at the end-Nil.
- VII A Scheme of arrangement under Section 391-394 of the Companies Act, 1956 for the amalgamation of two wholly owned subsidiaries of the Company i.e. Aditya Properties Private Limited and Unitech Holdings Limited with the Company and for the demerger of infrastructure undertaking (post-merger) of Unitech Limited into its wholly owned subsidiary viz. Unitech Infra Limited, filed with Hon'ble High Court of Delhi is pending for its approval.
- VIII The figures of previous periods have been re-grouped/re-arranged wherever considered necessary for the purpose of comparison.

Place: Gurgaon Ramesh Chandra
Date: August 12, 2011 Chairman