



**OPERATIONS UPDATE**  
(April 2015 – September 2015)

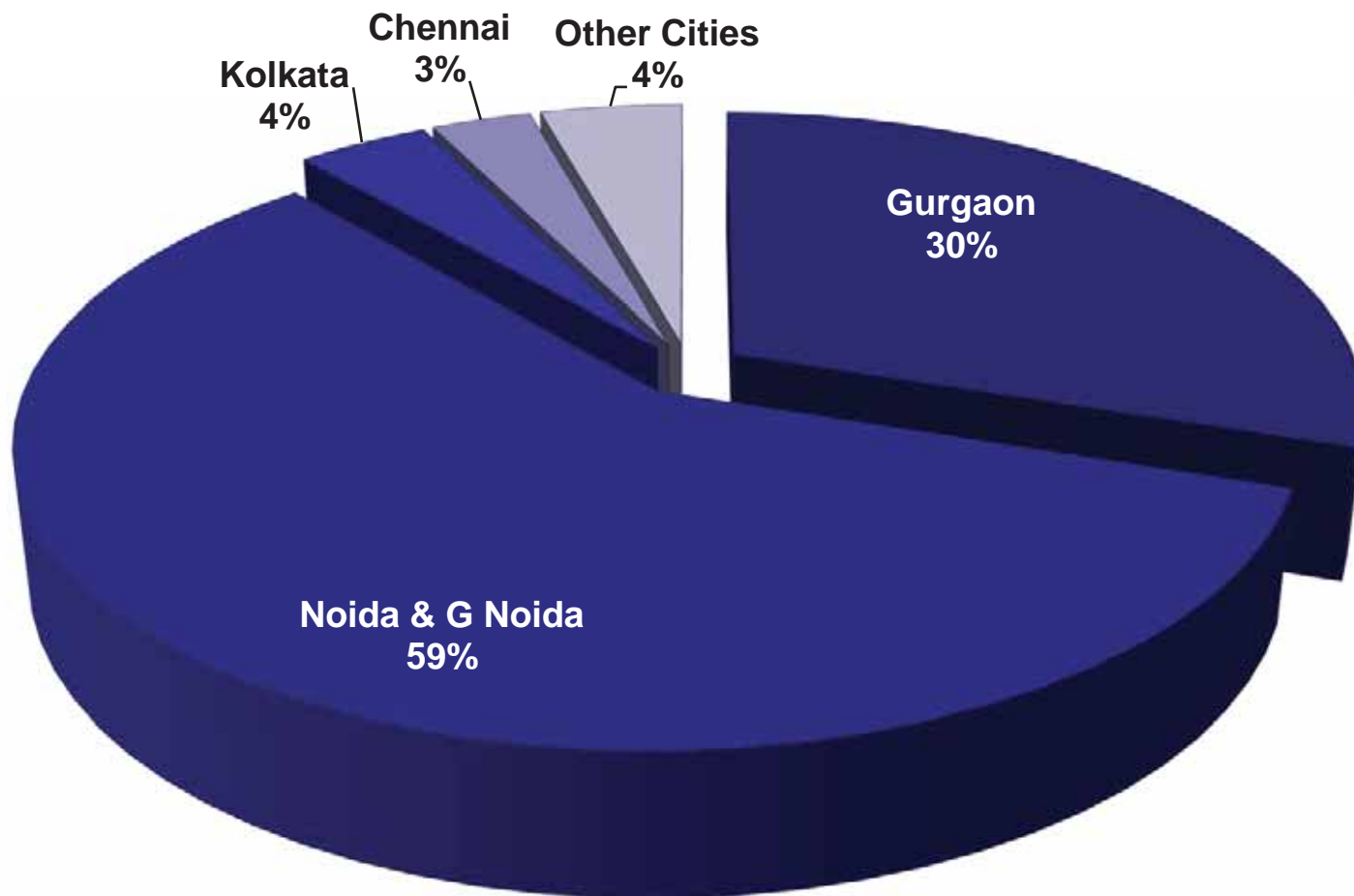
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## SALES BOOKINGS (Apr 2015 – Sep 2015)

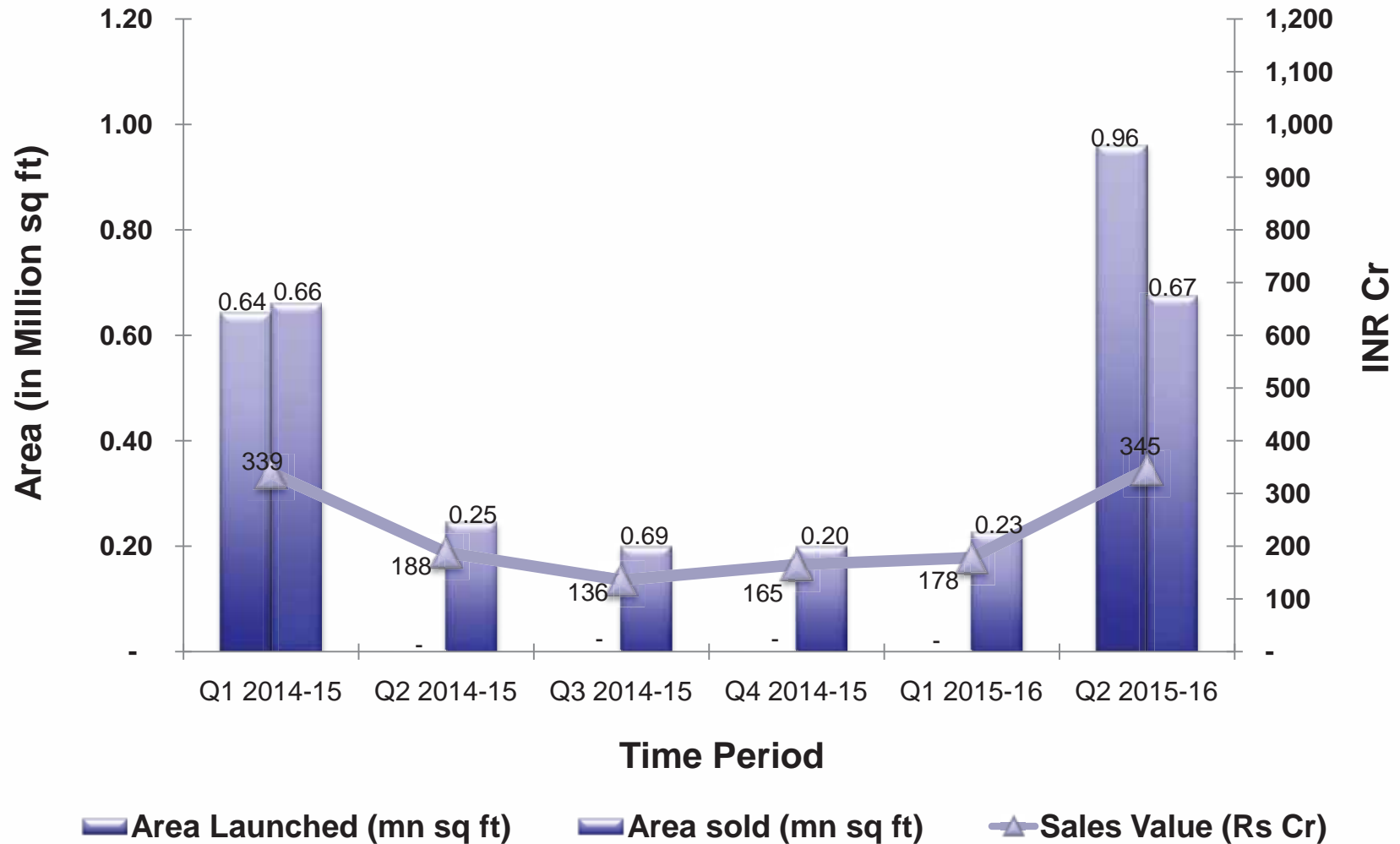
| City            | Area Launched<br>(mn sq ft) | Area sold<br>(mn sq ft) | Sales Value<br>(INR Cr) |
|-----------------|-----------------------------|-------------------------|-------------------------|
| Gurgaon         | 0.04                        | 0.20                    | 157                     |
| Noida & G Noida | 0.48                        | 0.58                    | 307                     |
| Kolkata         | 0.00                        | 0.03                    | 21                      |
| Chennai         | 0.00                        | 0.05                    | 16                      |
| Other Cities    | 0.43                        | 0.05                    | 23                      |
| <b>Total</b>    | <b>0.96</b>                 | <b>0.90</b>             | <b>524</b>              |

| Segment         | Area sold<br>(mn sq ft) | Booked Value<br>(INR Cr) | Avg. Realisation<br>(INR per sq ft) |
|-----------------|-------------------------|--------------------------|-------------------------------------|
| Non-Residential | 0.16                    | 140                      | 8606                                |
| Residential     | 0.74                    | 384                      | 5199                                |
| <b>Total</b>    | <b>0.90</b>             | <b>524</b>               | <b>5815</b>                         |

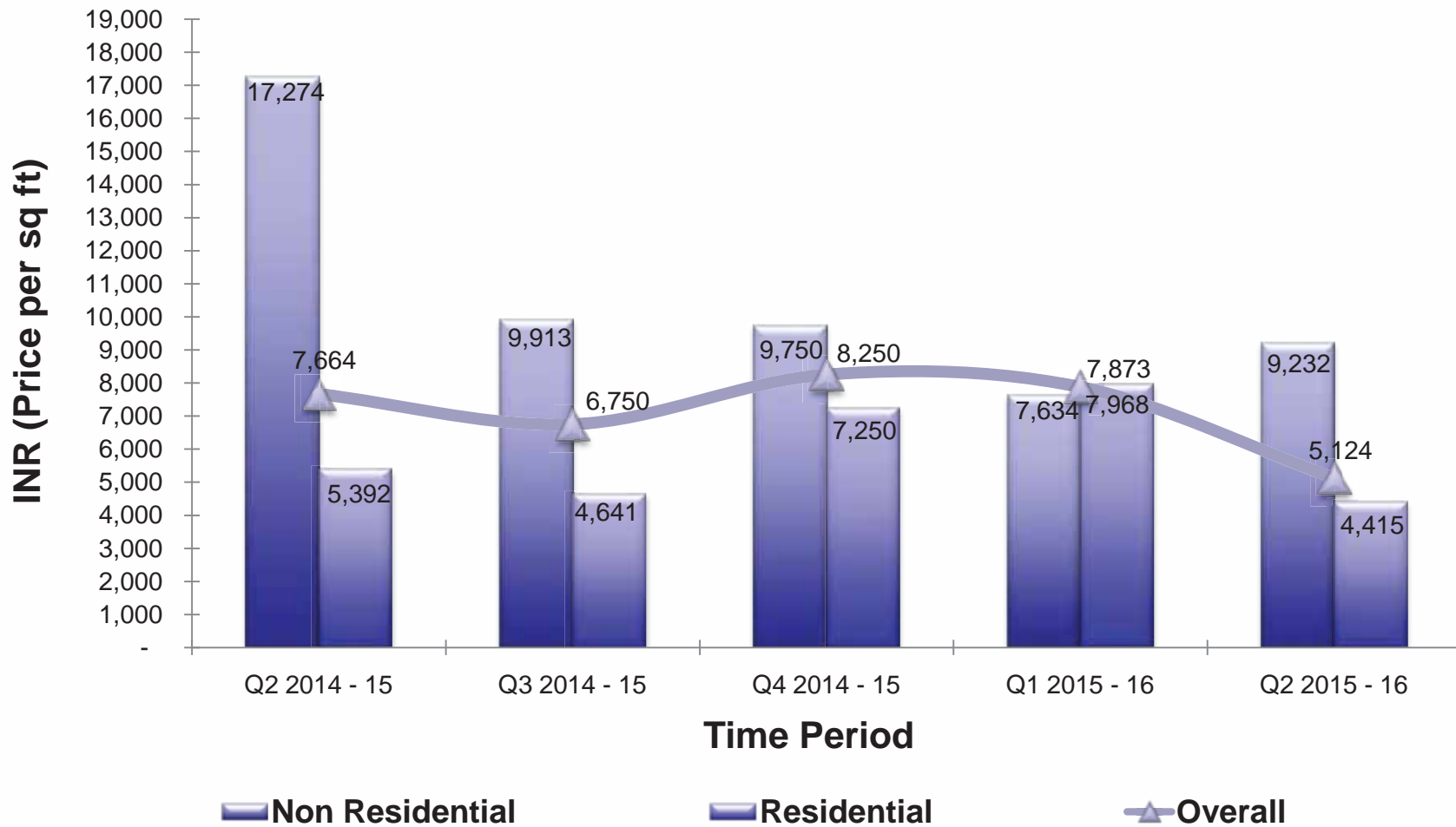
## REGIONWISE SALES BOOKINGS (VALUE) (Apr 2015 – Sep 2015)



## SALES BOOKINGS DURING LAST 6 QUARTERS



## AVERAGE REALIZATION PER SQ.FT. DURING LAST 6 QUARTERS

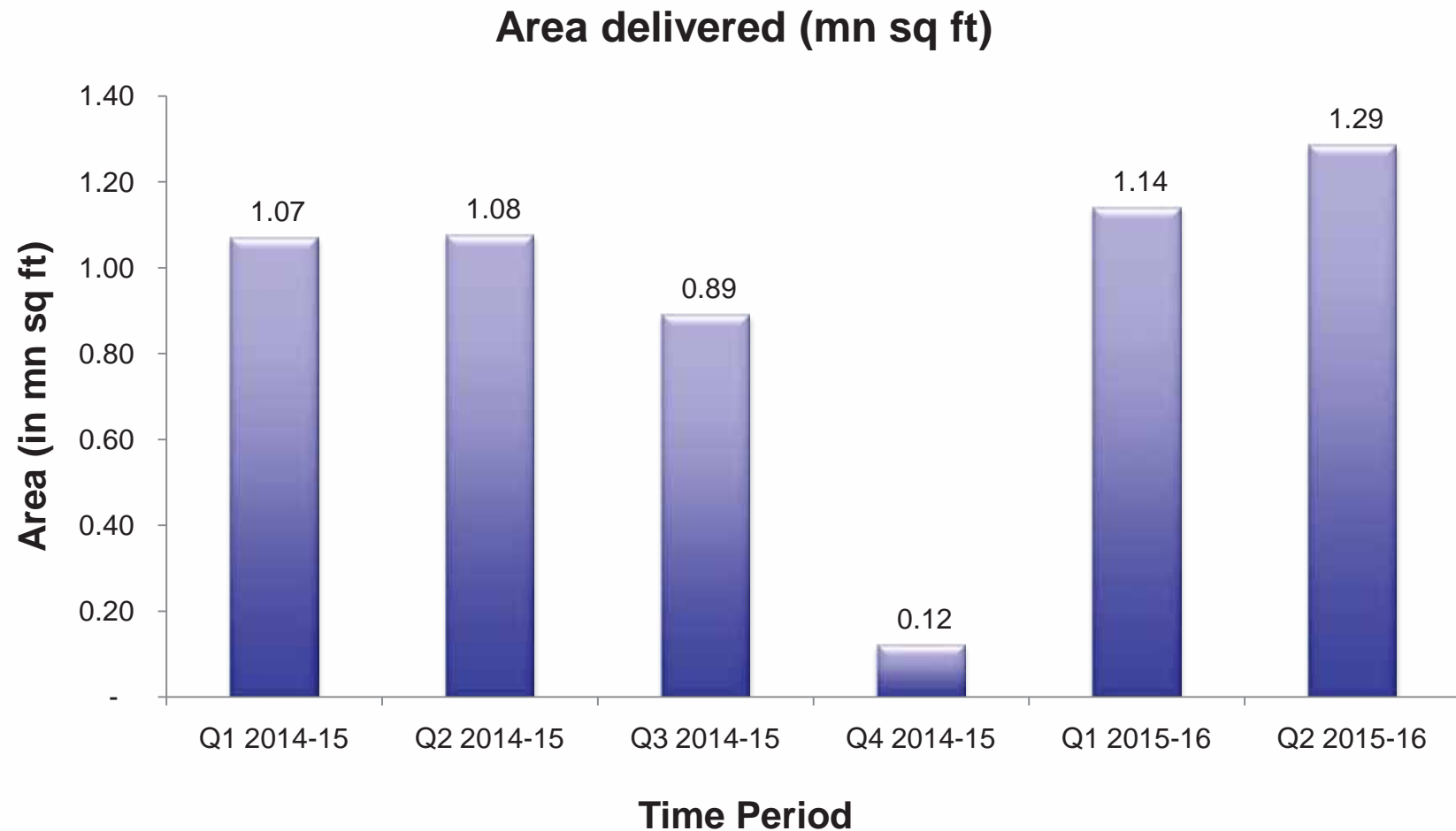


## DELIVERY STATUS OF PROJECTS

| S No. | Particulars  | Total Area * | Area Delivered During Apr - Sep 2015 | Area delivered till 30th Jun 2015 (mn sq ft) | Balance Area under development (in mn sq ft.) |
|-------|--------------|--------------|--------------------------------------|--|---|
| 1     | Sold Area    | 57.79        | 2.43                                 | 21.82  | 35.97   |
| 2     | Leased Area  | -            | -                                    | -  | -   |
|       | <b>Total</b> | <b>57.79</b> | <b>2.43</b>                          | <b>21.82</b>                                 | <b>35.97</b>                                  |

\* This is the total area sold till 30<sup>th</sup> Sep 2015 and only a part of this is due for delivery

- 2.43 million sq ft area delivered during first two quarters of 2015-16
- Handing over is in progress in 47 projects across regions
- Handing over started in 1 more projects in NCR and 1 in Chennai

**POSSESSION STATUS OF PROJECTS FOR LAST 6 QUARTERS**

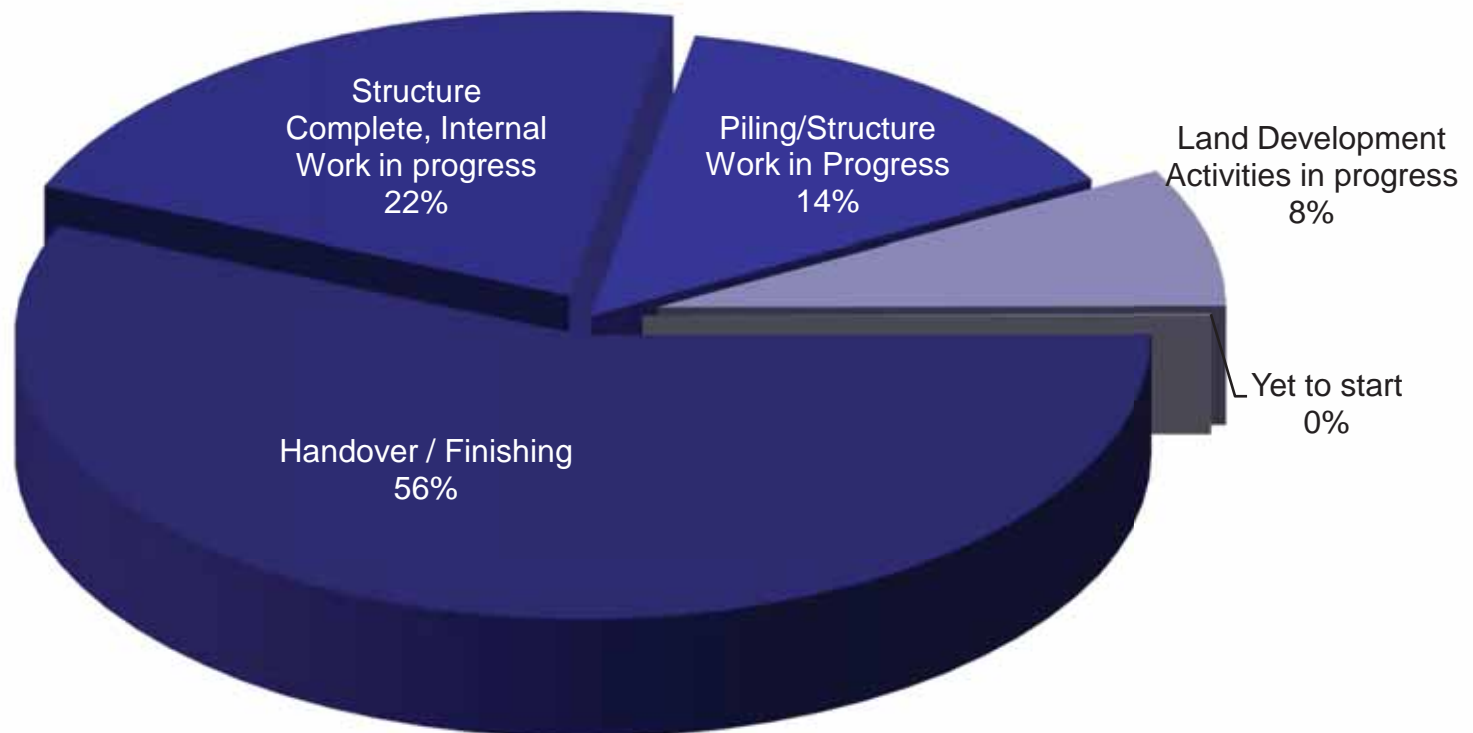
## CONSTRUCTION STATUS OF PROJECTS

| Construction Stage                            | Number of projects | mn sq ft     | % age of total | Projects  |
|---|--------------------|--------------|----------------|---|
| Handover / Finishing                          | 47                 | 32.51        | 56%            | <b>Gurgaon:</b> The Close (South),The Close (North), World Spa, Fresco, Escape, Harmony, Espace, Nirvana Floors, The Residences, Signature Tower II, South City Floors, Nirvana Courtyard, Arcadia, Business Zone, Comm Tower GW City, South City II Shops, Others Sites, UW Gardens II, Institutional Plots; <b>Greater Noida/Noida:</b> Horizon, Heights, Cascades, Habitat, Verve, Unihomes 1, Gardens Galleria, Other Sites; <b>Kolkata:</b> Gardens, Horizons, Heights, Downtown, Cascades, Vistas, Gateway Cluster I, Chambers, DT Retail; <b>Bhopal:</b> Unihomes; <b>Mohali:</b> Plotted Development; <b>Chennai:</b> Unihomes, Aspen, Palm Villas, Greenwood City, Birch Court, Ananda, Gulmohar Avenue; <b>Lucknow:</b> South City Gardens, Plots |
| Structure Complete, Internal work in progress | 20                 | 12.52        | 22%            | <b>Gurgaon:</b> UW Resorts Villas, Nirvana Country II, Exquisite, UW Towers, Arcadia 2, Sunbreeze, Vistas, Signature Tower III; <b>Noida/Greater Noida:</b> Grande, Unihomes Ph-2; <b>Kolkata:</b> Air, Harmony, Fresco; <b>Mohali:</b> Singleton Floors, Executive Floors, Unihomes, Gardens, <b>Chennai:</b> Brahma, Unihomes 2; <b>Lucknow:</b> Gardens Galleria   |
| Structure work in progress                    | 21                 | 8.18         | 14%            | <b>Gurgaon:</b> Espace Premiere, South Park, The One, The Concourse, Global Gateway; <b>Noida/Greater Noida:</b> Burgundy, UW Gardens, Unihomes 3, The Residences, Exquisite; <b>Kolkata:</b> Gateway Cluster II; <b>Bangalore:</b> UW Resorts, Gardens Galleria; <b>Bhopal:</b> The Great India Place; <b>Mohali:</b> Downtown; <b>Chennai:</b> Gardens, Chaitanya, Ekanta Phase-1; <b>Dehradun:</b> The Residences,The Great India Place; <b>Bhubneshwar:</b> Bhubneshwar One   |
| Land development activities in progress       | 17                 | 4.55         | 8%             | <b>Gurgaon:</b> UW Resorts Plotted, The Willows, Anthea Floors, Crestview, The Spruce, Ivy Terraces, Nirvana Courtyard II; <b>Noida/Greater Noida:</b> UW City, Unihomes plotted, The Willows; <b>Mohali:</b> Gardens Galleria, Aspen Greens; <b>Rewari:</b> Unihomes, Ananda; <b>Ambala:</b> Unihomes, Ananda; <b>Dehradun:</b> Signature Towers   |
| Yet to start                                  | 1                  | 0.03         | 0%             | <b>Noida:</b> Unihomes Superb   |
| <b>Total</b>                                  | <b>106</b>         | <b>57.79</b> | <b>100%</b>    |   |



## CONSTRUCTION STATUS OF PROJECTS

Total area under construction - 57.79 mn sq ft





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Gurgaon Site Pictures



**Sunbreeze, Gurgaon – Internal Work in Progress**



**Vistas, Gurgaon – Internal Work in Progress**



**UW Resorts Villas, Gurgaon –  
Internal Work in Progress**



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G Noida Site Pictures



**Habitat, Greater Noida – Handover / Finishing in Progress**



**Verve, Greater Noida – Handover / Finishing in Progress**



**THANK YOU**

