



**OPERATIONS UPDATE**  
(April 2016 – June 2016)

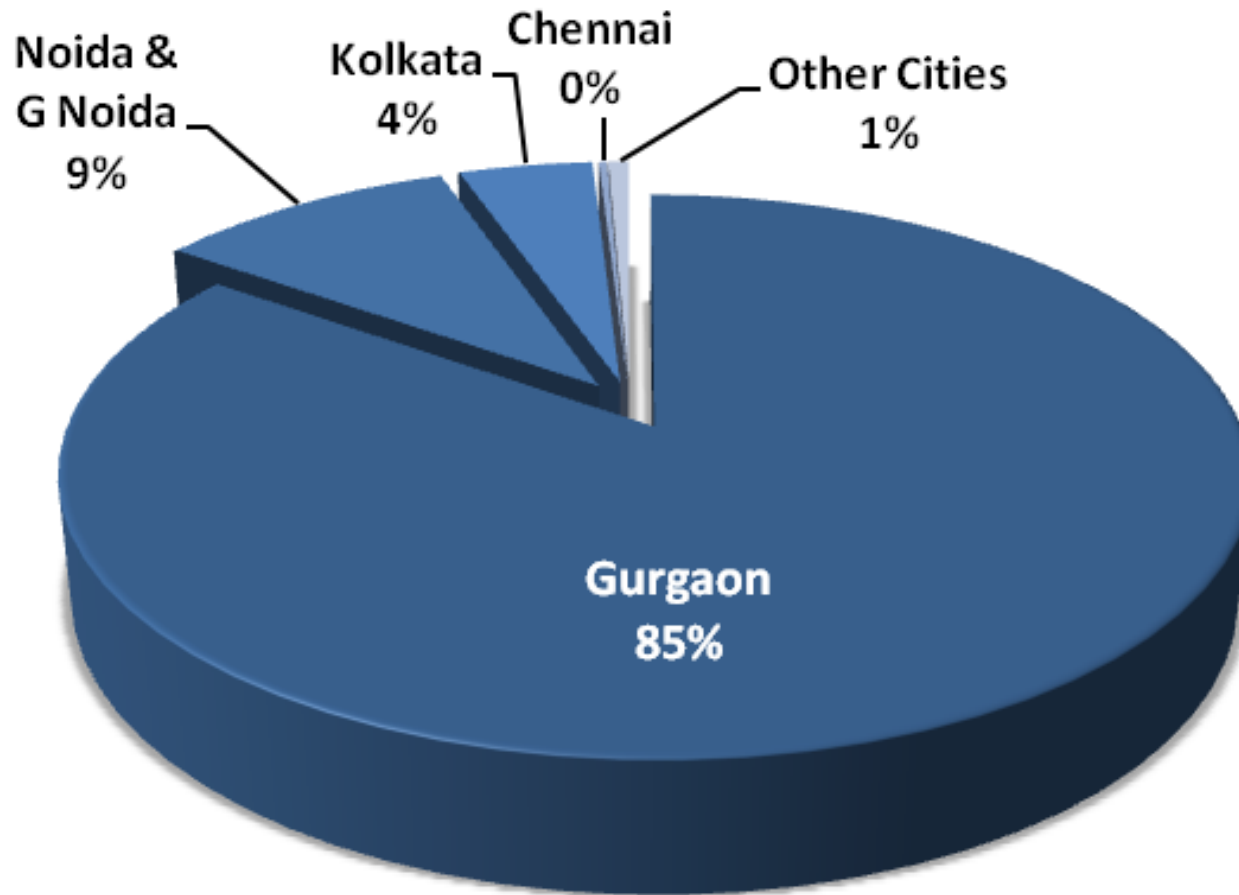
**unitech**

## SALES BOOKINGS (Apr 2016 – Jun 2016)

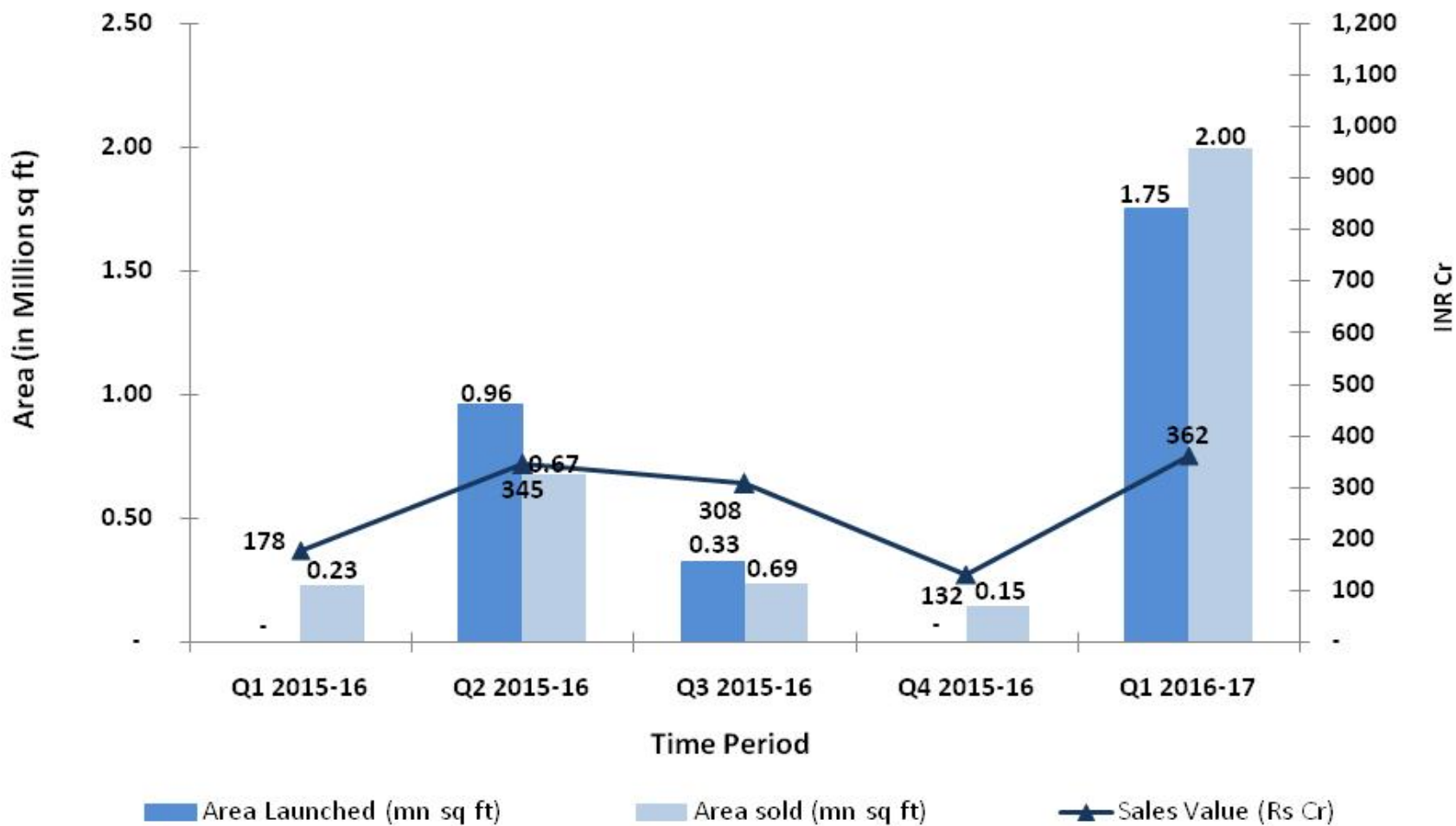
City	Area Launched (mn sq ft)	Area sold (mn sq ft)	Sales Value (INR Cr)
Gurgaon	1.75	1.87	306.43
Noida & G Noida	0.00	0.04	35.71
Kolkata	0.00	0.03	15.93
Chennai	0.00	0.00	0.96
Other Cities	0.00	0.05	2.47
<b>Total</b>	<b>1.75</b>	<b>2.00</b>	<b>362</b>

Segment	Area sold (mn sq ft)	Booked Value (INR Cr)	Avg. Realisation (INR per sq ft)
Non-Residential	1.84	281	1525
Residential	0.16	81	5148
<b>Total</b>	<b>2.00</b>	<b>362</b>	<b>1810</b>

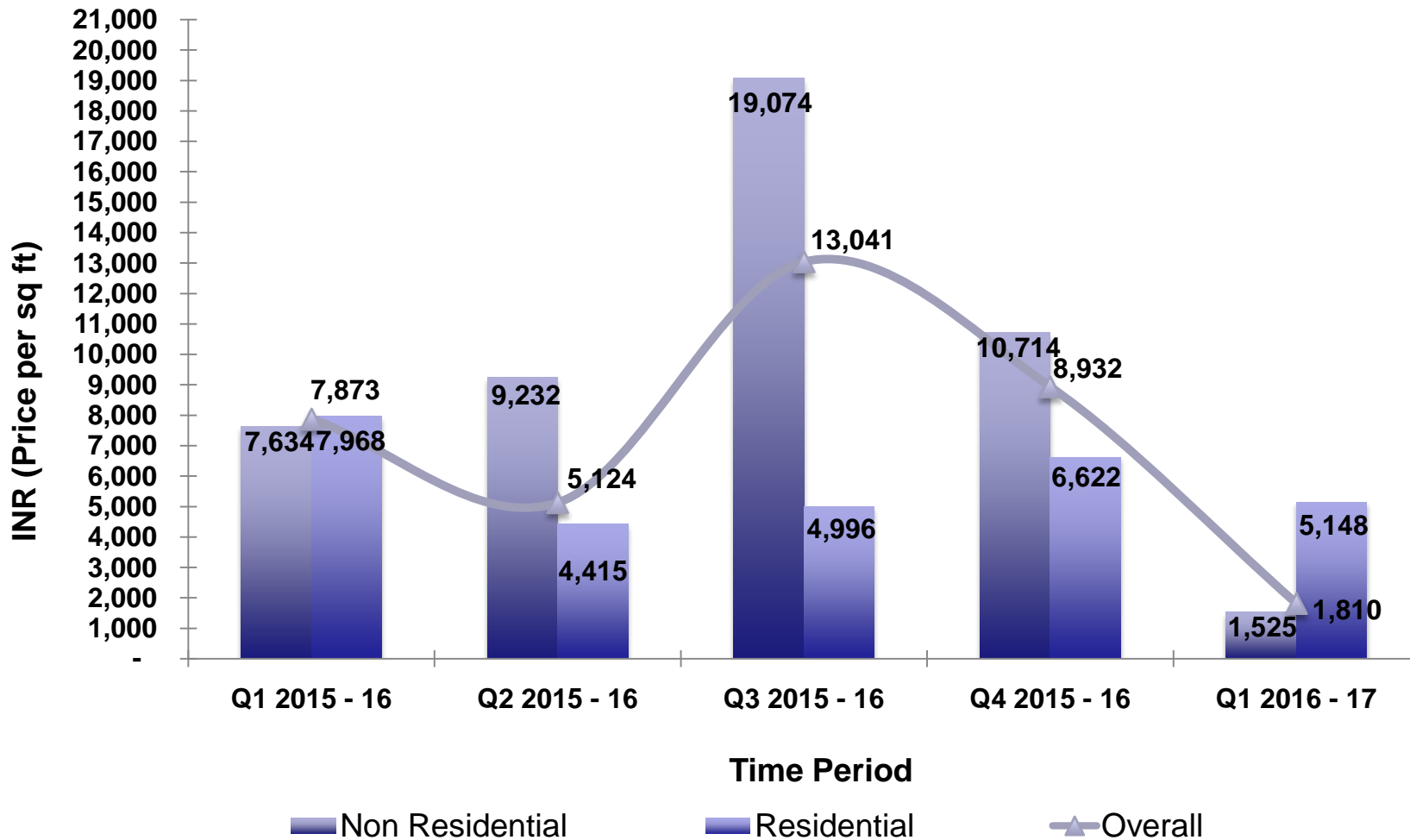
## REGIONWISE SALES BOOKINGS (VALUE) (Apr 2016 – Jun 2016)



## SALES BOOKINGS DURING LAST 5 QUARTERS



## AVERAGE REALIZATION PER SQ.FT. DURING LAST 5 QUARTERS



## DELIVERY STATUS OF PROJECTS

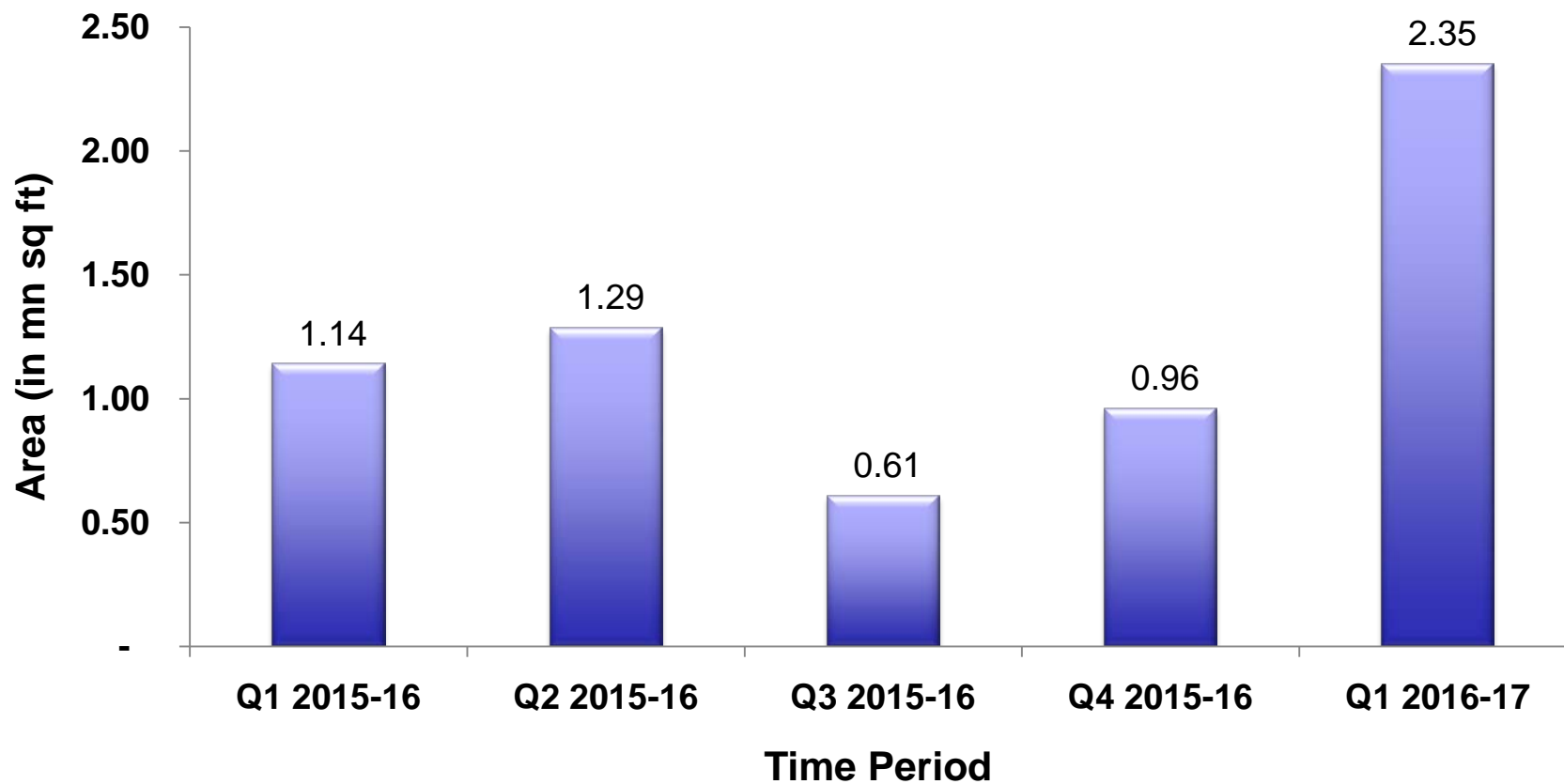
S No.	Particulars	Total Area *	Area Delivered During Apr - Jun 2016	Area delivered till 30th Jun 2016 (mn sq ft)	Balance Area under development (in mn sq ft.)
1	Sold Area	60.16	2.35	25.74	34.43
2	Leased Area	-	-	-	-
	<b>Total</b>	<b>60.16</b>	<b>2.35</b>	<b>25.74</b>	<b>34.43</b>

*\* This is the total area sold till 30<sup>th</sup> June 2016 and only a part of this is due for delivery*

- 2.35 million sq ft area delivered during 1<sup>st</sup> Quarter of F.Y. 2016-17
- Handing over is in progress in 55 projects across regions
- Handing over started in 1 more project in NCR, 1 in Chennai & 1 in Kolkata

## POSSESSION STATUS OF PROJECTS FOR LAST 5 QUARTERS

### Area delivered (mn sq ft)



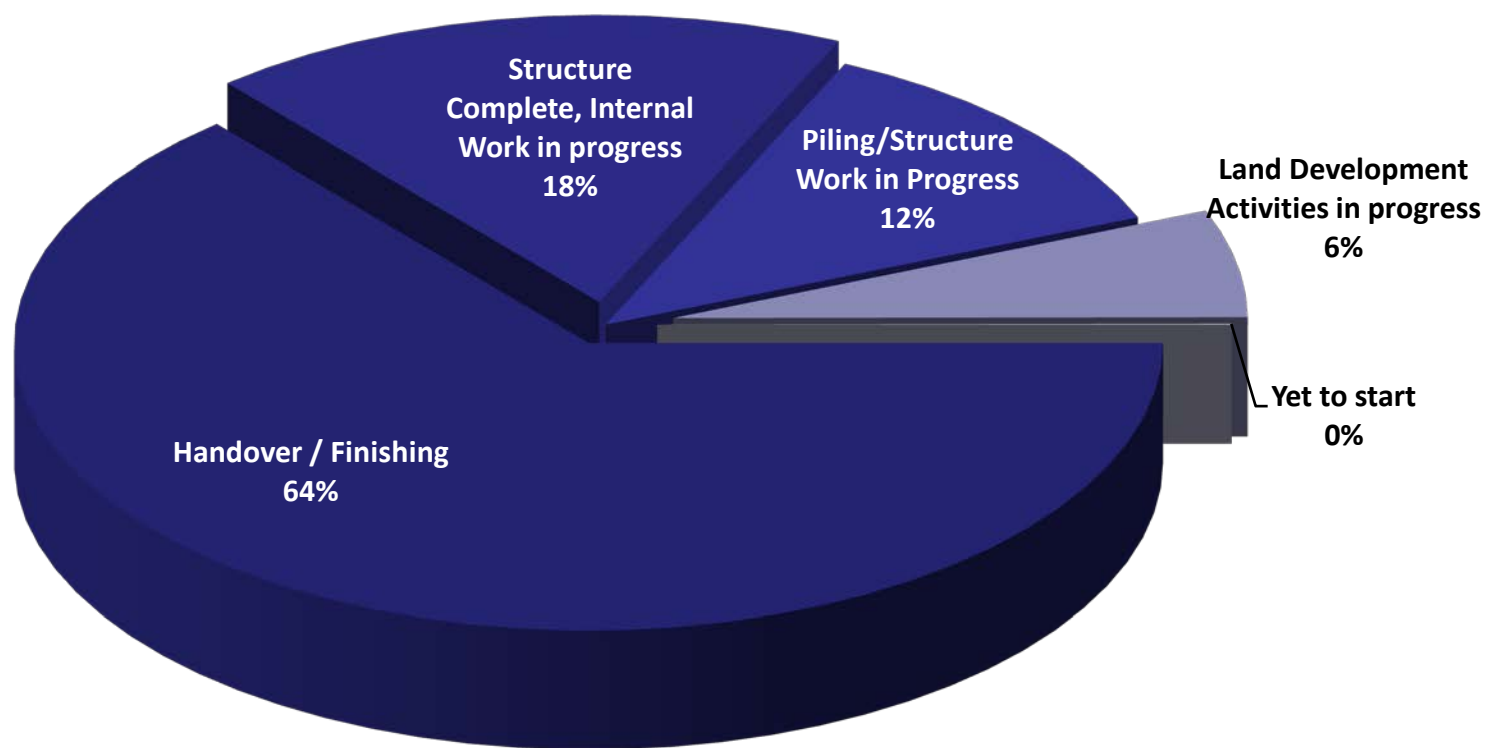
## CONSTRUCTION STATUS OF PROJECTS

Construction Stage	Number of projects	mn sq ft	% age of total	Projects
Handover / Finishing	55	38.33	64%	<b>Gurgaon:</b> The Close (South), The Close (North), World Spa, Fresco, Escape, Harmony, Espace, Nirvana Floors, The Residences, Signature Tower II, South City Floors, Nirvana Courtyard, Arcadia, Business Zone, Comm Tower GW City, South City II Shops, Others Sites, UW Gardens II, Institutional Plots, Arcadia 2; <b>Greater Noida/Noida:</b> Horizon, Heights, Cascades, Habitat, Verve, Unihomes 1, Gardens Galleria, Other Sites, The Willows; <b>Kolkata:</b> Gardens, Horizons, Heights, Downtown, Cascades, Vistas, Gateway Cluster I, Chambers, DT Retail, Fresco; <b>Bhopal:</b> Unihomes; <b>Mohali:</b> Plotted Development, Aspen Greens, Executive Floors; <b>Chennai:</b> Unihomes, Aspen, Palm Villas, Greenwood City, Birch Court, Ananda, Gulmohar Avenue, Brahma, Unihomes 2, Ekanta; <b>Lucknow:</b> South City Gardens, Plots
Structure Complete, Internal work in progress	17	10.91	18%	<b>Gurgaon:</b> UW Resorts Villas, Nirvana Country II, Exquisite, UW Towers, Sunbreeze, Vistas, Signature Tower III, The Concourse; <b>Noida/Greater Noida:</b> Grande, Unihomes Ph-2, UW Gardens; <b>Kolkata:</b> Air, Harmony; <b>Mohali:</b> Singleton Floors, Unihomes, Gardens; <b>Lucknow:</b> Gardens Galleria
Structure work in progress	19	7.25	12%	<b>Gurgaon:</b> Espace Premiere, South Park, The One, Global Gateway; <b>Noida/Greater Noida:</b> Burgundy, Unihomes 3, The Residences, Exquisite; <b>Kolkata:</b> Gateway Cluster II; <b>Bangalore:</b> UW Resorts, Gardens Galleria; <b>Bhopal:</b> The Great India Place; <b>Mohali:</b> Downtown; <b>Chennai:</b> Gardens, Chaitanya; <b>Dehradun:</b> The Residences, The Great India Place; <b>Bhubneshwar:</b> Bhubneshwar One
Land development activities in progress	15	3.64	6%	<b>Gurgaon:</b> UW Resorts Plotted, The Willows, Anthea Floors, Crestview, The Spruce, Ivy Terraces, Nirvana Courtyard II; <b>Noida/Greater Noida:</b> UW City, Unihomes plotted; <b>Mohali:</b> Gardens Galleria; <b>Rewari:</b> Unihomes, Ananda; <b>Ambala:</b> Unihomes, Ananda; <b>Dehradun:</b> Signature Towers
Yet to start	1	0.03	0%	<b>Noida:</b> Unihomes Superb
<b>Total</b>	<b>107</b>	<b>60.16</b>	<b>100%</b>	



## CONSTRUCTION STATUS OF PROJECTS

**Total area under construction - 60.16 mn sq ft**



**THANK YOU**

