

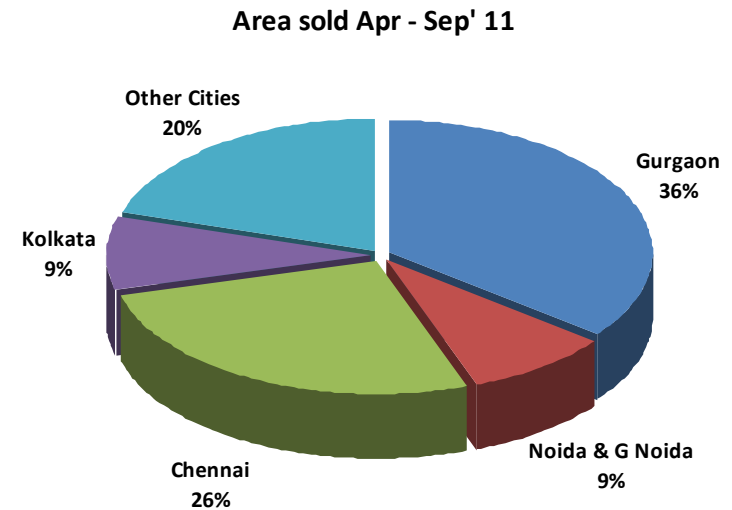
Operations Update

(Apr – Sep' 2011)



SALES BOOKINGS (Apr – Sep 2011)

City	Area Launched (mn sq ft)	Area sold (mn sq ft)	Sales Value (Rs Cr)
Gurgaon	1.53	1.31	1031
Noida & G Noida	1.12	0.33	213
Chennai	1.75	0.98	416
Kolkata	0.00	0.33	145
Other Cities	1.59	0.75	283
Total	5.99	3.71	2088

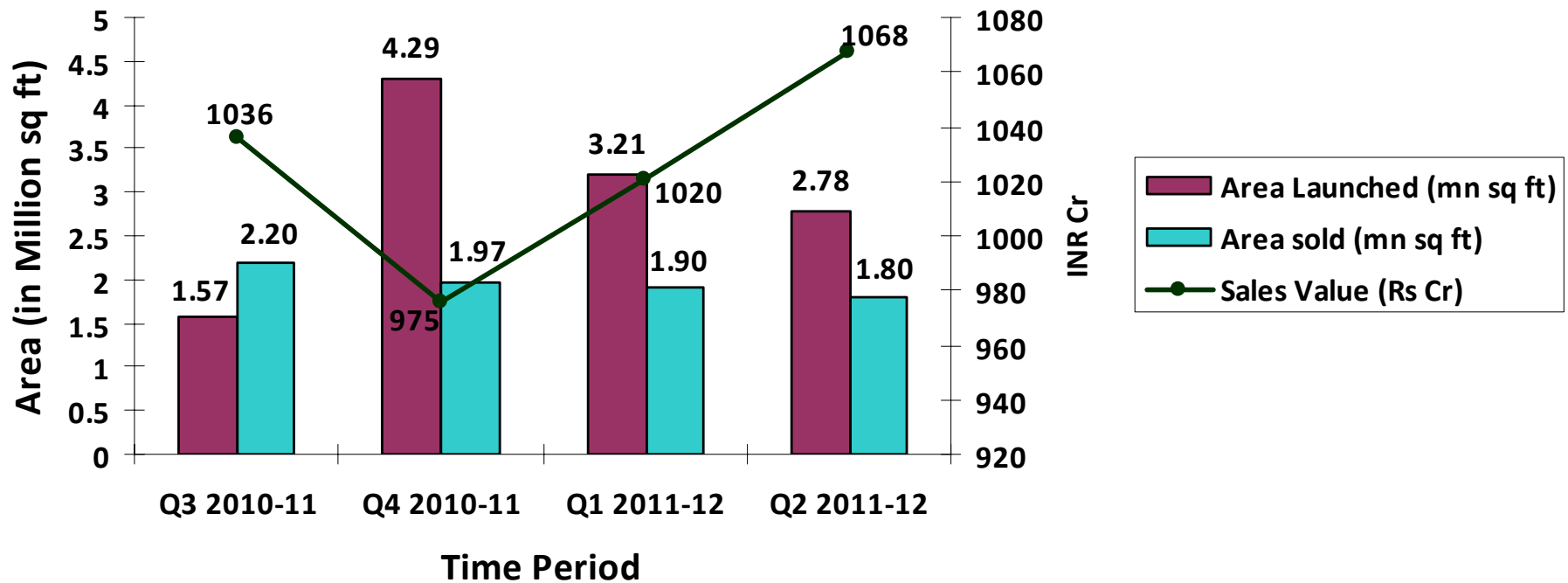


Segment	Area sold (mn sq ft)	Booked Value (Rs Cr)	Avg. Realisation (Rs per sq ft)
Non-Residential	0.48	523	10835
Residential	3.22	1565	4854
Total	3.71	2088	5633

Over INR 2000 Cr of sales bookings achieved during H1 2011-12

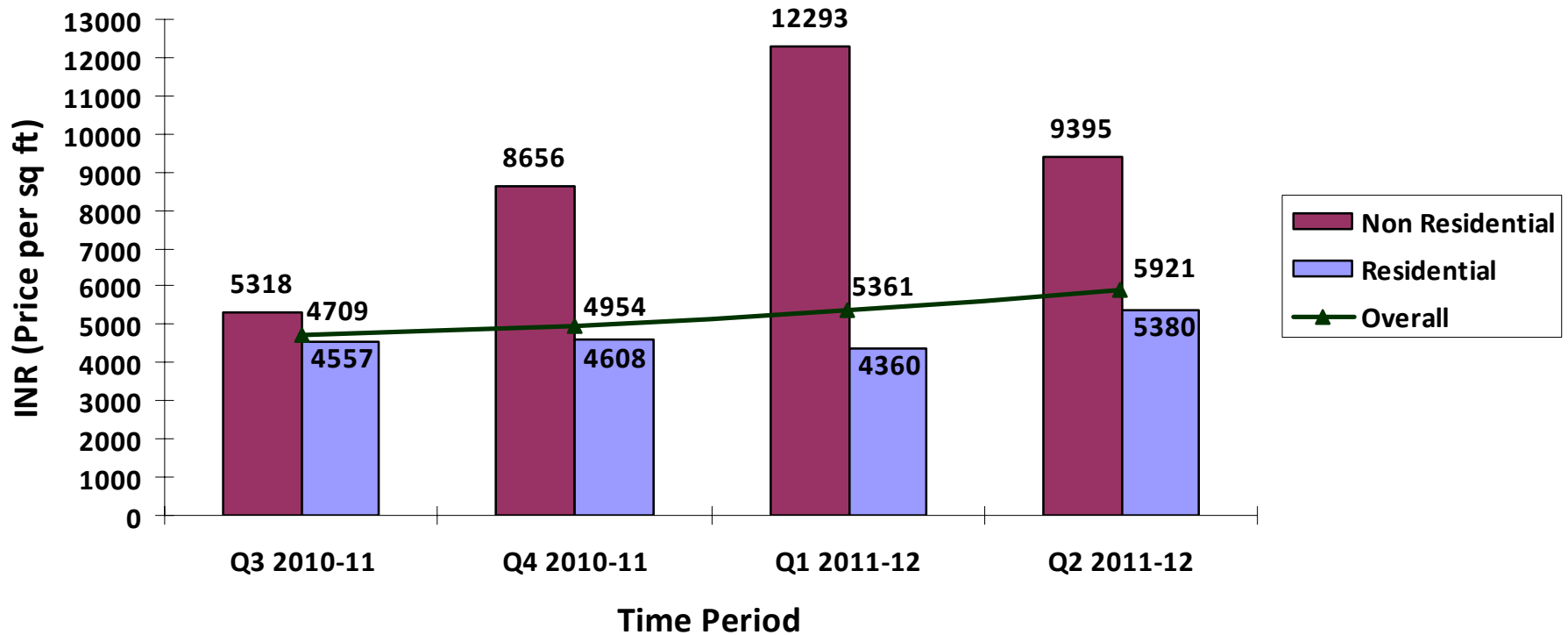
SALES BOOKINGS DURING LAST 4 QUARTERS

Sales Area Booked



AVERAGE REALIZATION PER SQ FT DURING LAST 4 QUARTERS

Average Realisation (INR per sq ft)



DELIVERY STATUS OF PROJECTS

S no.	Particulars	Total Deliverable Area (in mn sq ft)	Area delivered (mn sq ft)	Area Delivered During Apr - Sep' 2011	Balance Area (in mn sq ft.)
1	Projects launched before Mar' 2009	24.2	11.9	1.1	12.3
2	Projects launched since Mar' 2009	20.5	0.2	0.2	20.3
3	Leased Area	-	-	0.8	-
	Total	44.7	12.1	2.1	32.5

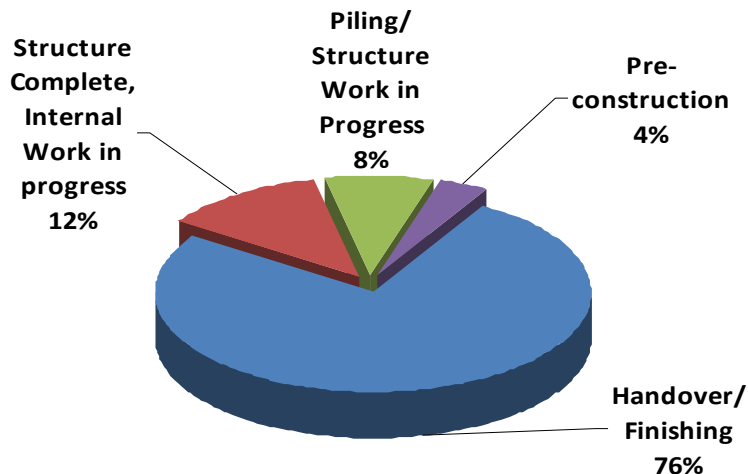
- 2.1 mn sq. ft. area delivered during H1 2011-12
- Handing over is in progress in 21 projects (out of 32) launched before March 2009
- Projects launched since March 2009, handing over started in 2 projects and rest are progressing as per schedule. Delivery of these projects is not yet due.

CONSTRUCTION STATUS OF PROJECTS LAUNCHED BEFORE MAR '09

Construction Stage	Number of projects	mn sq ft	% age	Projects
Handover/ Finishing	21	18.4	76%	Gurgaon - The Close (South), The Close (North), World Spa (East), World Spa (West), Espace, Fresco, Nirvana Courtyard, Escape, Harmony, Arcadia, South City 2 Retail, Business Zone; G Noida - Horizon, Heights, Cascades, Habitat; Kolkata - Gardens, Horizons, Heights, Downtown; Lucknow - South City Gardens
Structure Complete, Internal Work in progress	5	2.9	12%	G Noida - Verve; Kolkata - Cascades, Harmony, Air; Mohali - Executive Floors
Piling/ Structure Work in Progress	3	1.9	8%	Gurgaon - UW Resorts Villas; Kolkata - Gateway-I; Noida - UGCC Amber
Pre-construction	3	0.9	4%	G Noida - UW City; Gurgaon - UW Resorts Plotted and Mohali Plotted Development
Total	32	24.1	100%	

Total area under construction - 24.1

mn sq ft

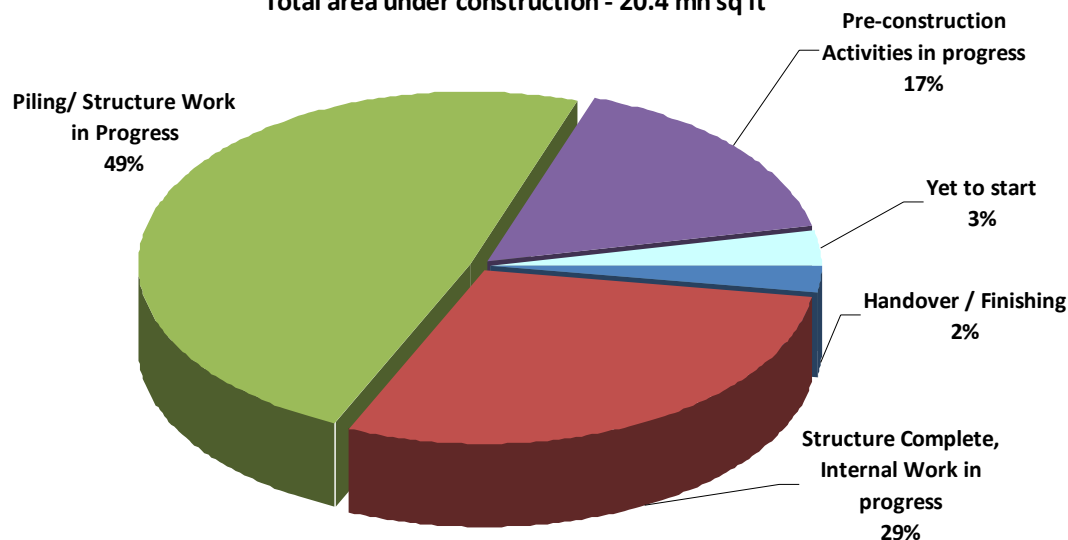


Close to **90%** of our past projects are in finishing/ handing over stages or where structure is complete and internal work is in progress

CONSTRUCTION PROGRESS OF PROJECTS LAUNCHED SINCE MAR'09

Construction Stage	Number of projects	mn sq ft	% age of total	Projects
Handover / Finishing	2	0.5	2%	Chennai - Aspen, Gurgaon - Commercial Tower Sec-45
Structure Complete, Internal Work in progress	6	5.9	29%	Gurgaon - Nirvana Floors, Gardens II, Residences, Noida - Unihomes Ph 1, Unihomes Ph 2; Bhopal - Unihomes
Piling/ Structure Work in Progress	30	9.9	49%	Gurgaon - Sunbreeze, Vistas, South City II Floors, Exquisite, Commercial Center Sec 71, UW Towers, Signature Tower 2, Arcadia 2; Kolkata - Vistas, Chambers, Gateway CI II, Fresco; Chennai - Ananda, Brahma, Palm Villas, Unihomes, Unihomes 2, Gulmohar Avenue, Gardens, Chaitanya, Ekanta; Noida- UGCC Burgundy, UW Gardens, The Residences; Mysore - Palace Court; Mohali - Unihomes, Singleton Floors, UW Gardens; Lucknow - Gardens Galleria; Bhopal - Great India Place
Pre-construction Activities in progress	16	3.4	17%	Gurgaon - Nirvana Country II, South Park, Espace Premiere, The Willows, Nirvana Courtyard 2; Mohali - Aspen Greens, Gardens Galleria; G Noida - Unihomes Plotted; Noida - The Willows, Unihomes 3; Kolkata - DT Retail; Rewari - Unihomes; Ambala - Unihomes; Chennai - Greenwood City, Birch Court; Bangalore- Gardens Galleria
Yet to start	6	0.7	3%	Gurgaon - Anthea Floors; Mohali - Downtown; Kochi - The Great India Place. Dehradun - The Great India Place; Bhubneshwar - Bhubneshwar 1; Noida - Gardens Galleria
Total	60	20.4	100%	

Total area under construction - 20.4 mn sq ft

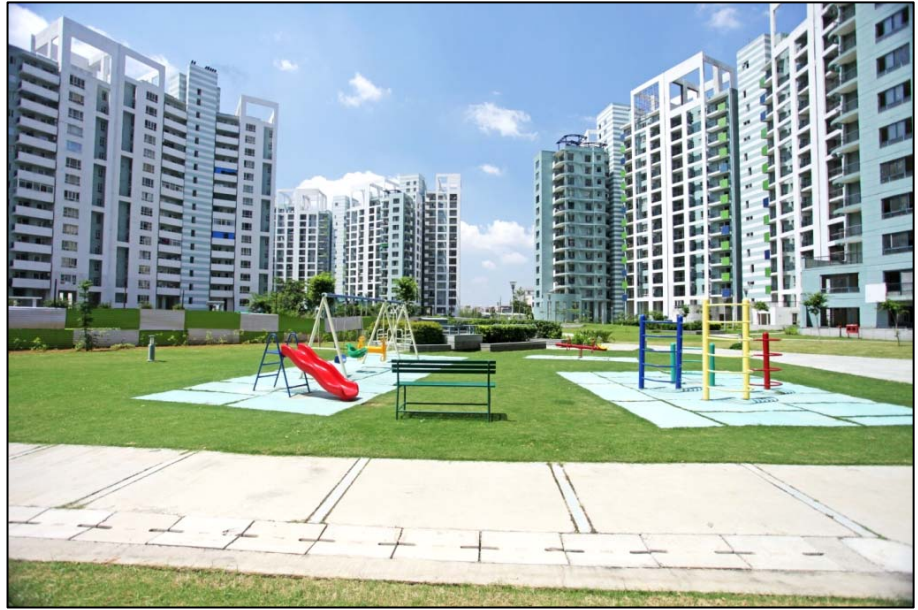


Structure complete, Internal work in progress in 29% projects

Handover has been started in 2 projects.

Site Photographs

Gurgaon



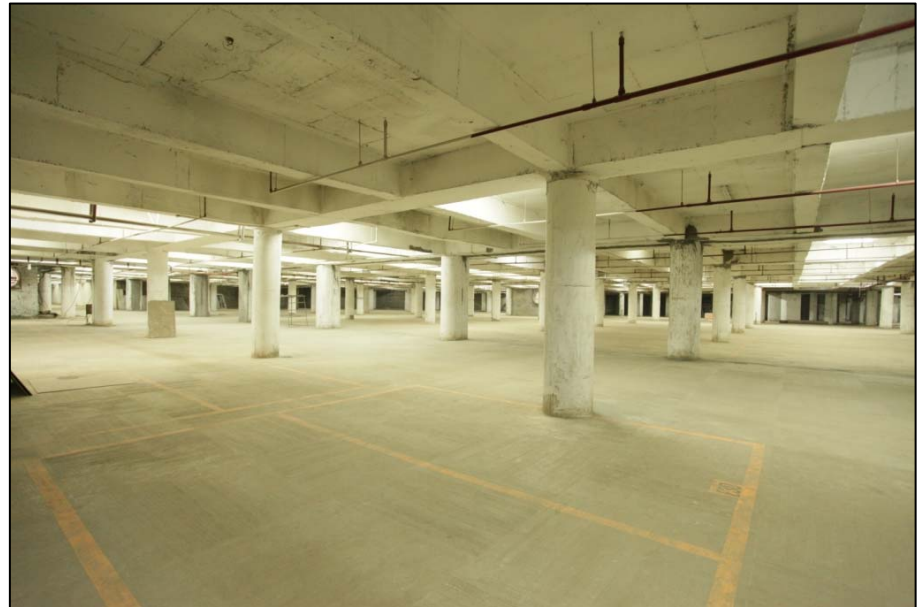
THE CLOSE (NORTH), GURGAON – Handover in progress



THE CLOSE (SOUTH), GURGAON – Handover/ Finishing in progress



FRESCO, GURGAON – Handover/ Finishing in progress



ESCAPE, GURGAON – Handover/Finishing in Progress



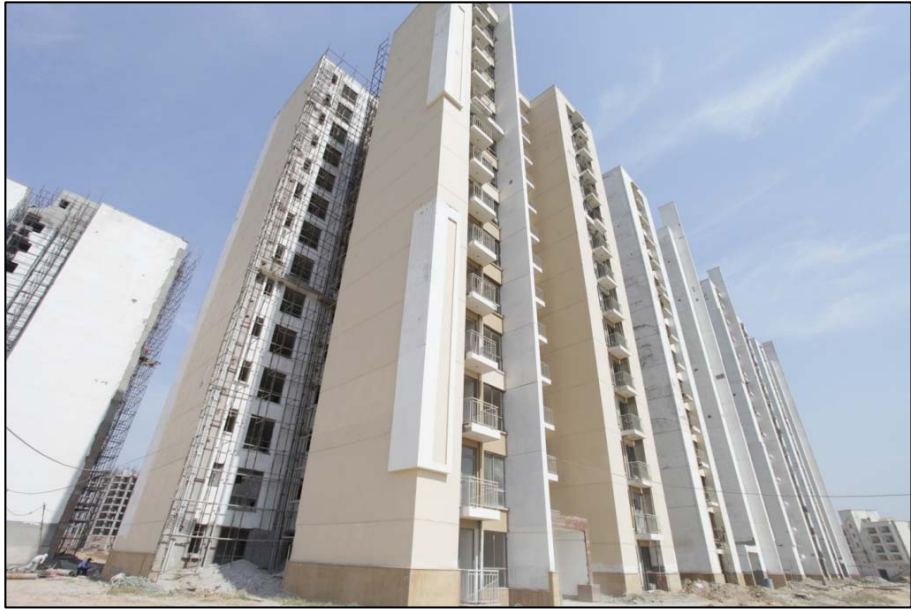
HARMONY, GURGAON – Handover/Finishing in progress



**WOODSTOCK FLOORS, GURGAON –
Structure Complete, Internal work in progress**



UW GARDENS-II, GURGAON – Structure Complete Internal work in progress



RESIDENCES, GURGAON – Structure / Internal work in progress



VISTAS, GURGAON – Structure in progress



SUNBREEZE, GURGAON – Piling/Structure in progress

Site Photographs

G Noida and Noida



UGCC, NOIDA – Structure work of all towers in progress, The Deck & Golf Course operational



UNIHOMES, NOIDA – Structure complete, internal work in progress



UNIWORLD GARDENS, NOIDA – Structure in Progress



HEIGHTS, G NOIDA – Handover/ Finishing in progress



HORIZON, GR. NOIDA – Handover/ Finishing in progress



CASCADES, G NOIDA – Handover/ Finishing in progress



HABITAT, G NOIDA – Handover/ Finishing in progress



VERVE, G NOIDA – Structure complete, Internal work in progress

Site Photographs

Mohali



EXECUTIVE FLOORS, MOHALI – structure complete, internal work progress

Site Photographs

Chennai



UNIHOMES, CHENNAI – structure work in progress



NORTH TOWN, CHENNAI – Structure work in progress

Site Photographs

Kolkata



DOWNTOWN, KOLKATA – Structure complete, internal work in progress



HEIGHTS, KOLKATA – Handover/ Finishing in progress



CASCADES, KOLKATA – Structure work in progress



HARMONY, KOLKATA – Structure work in progress



VISTAS, KOLKATA – Structure work in progress



THE GATEWAY, KOLKATA – Structure Complete / Internal work in progress

Site Photographs

Bhopal



Unihomes, Bhopal – Structure Complete, Internal work in progress



GIP, Bhopal – Piling / Structure in progress

Thank You

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