

Operations Update

(Apr – Jun 2012)



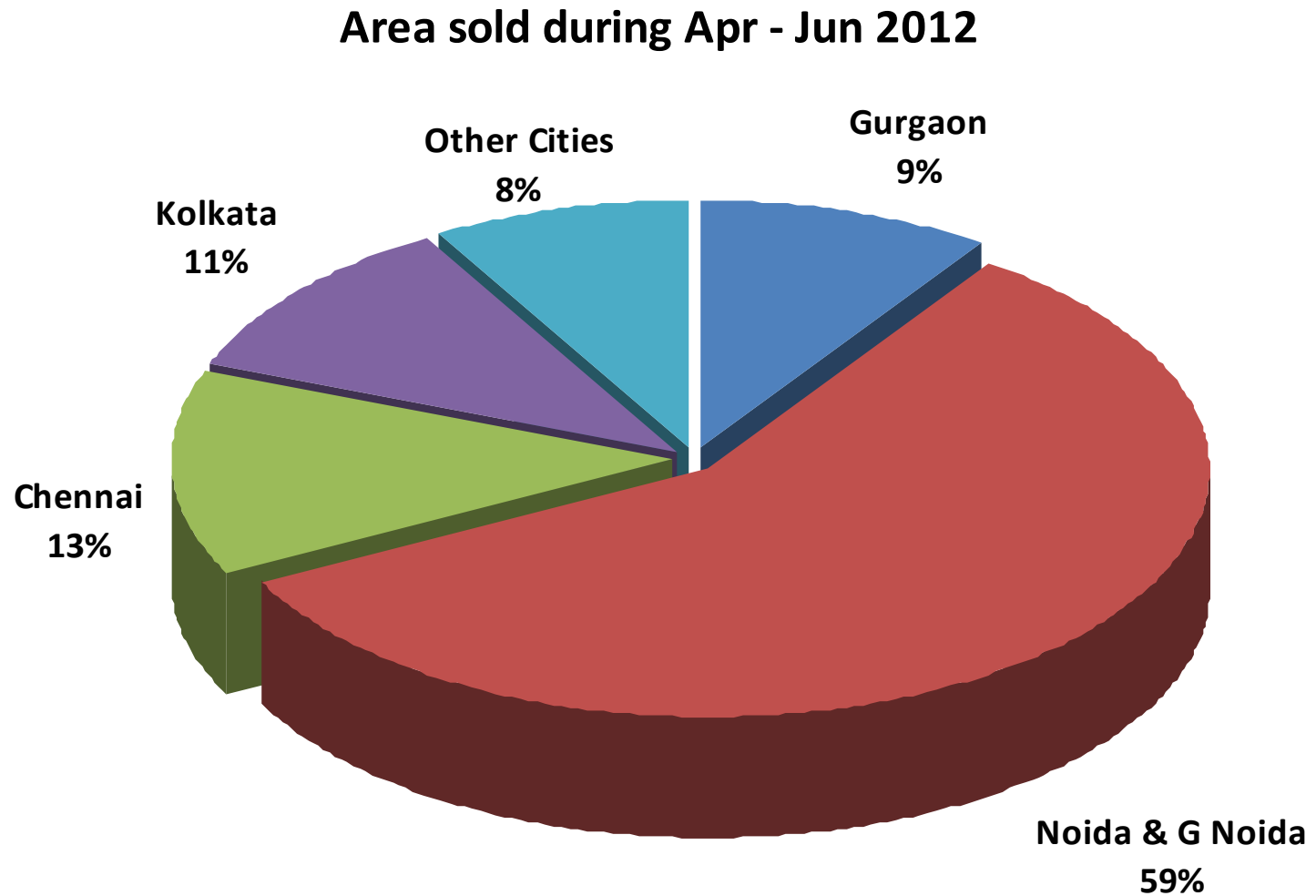
SALES BOOKINGS (Apr – Jun 2012)

City	Area Launched (mn sq ft)	Area sold (mn sq ft)	Sales Value (INR Cr)
Gurgaon	0.00	0.14	139
Noida & G Noida	0.93	0.88	378
Chennai	0.00	0.20	59
Kolkata	0.00	0.16	79
Other Cities	0.33	0.13	45
Total	1.27	1.51	701

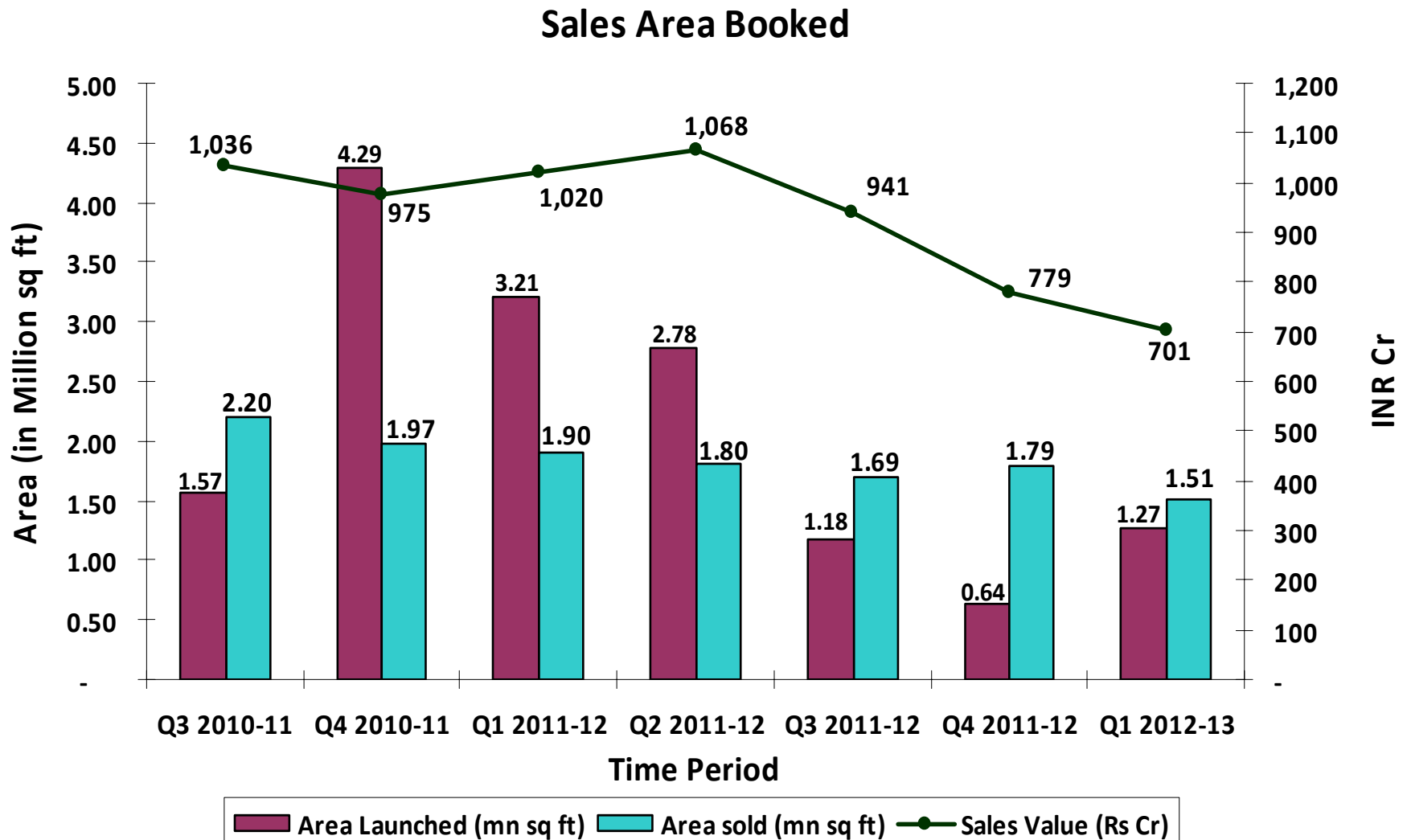
Segment	Area sold (mn sq ft)	Booked Value (INR Cr)	Avg. Realisation (INR per sq ft)
Non-Residential	0.08	94	11961
Residential	1.44	607	4232
Total	1.51	701	4632

Over INR 700 Cr of sales bookings achieved during 1st Quarter of F.Y. 2012-13

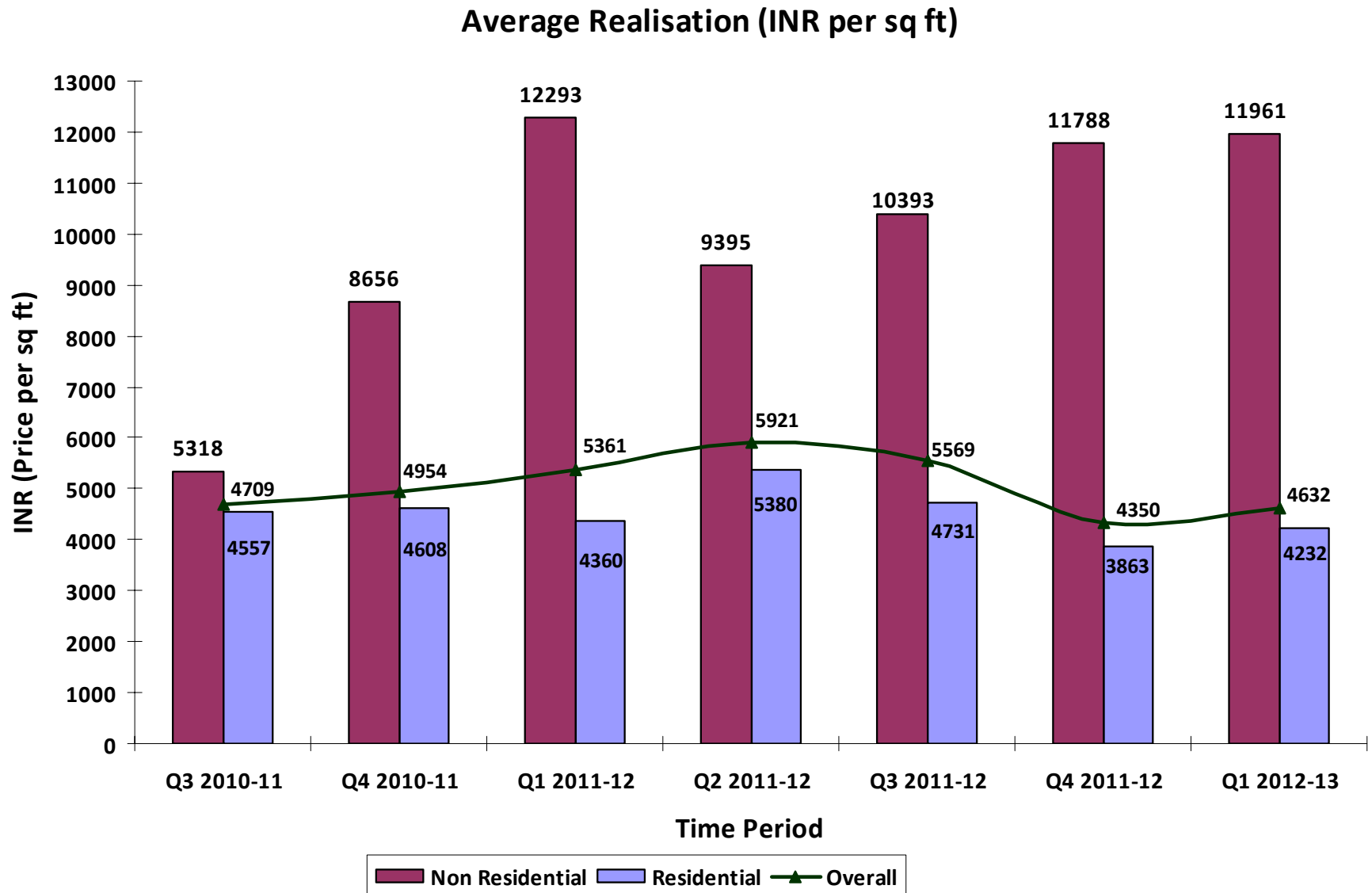
REGIONWISE SALES BOOKINGS (Apr – Jun 2012)



SALES BOOKINGS DURING LAST 7 QUARTERS



AVERAGE REALIZATION PER SQ FT DURING LAST 7 QUARTERS



DELIVERY STATUS OF PROJECTS

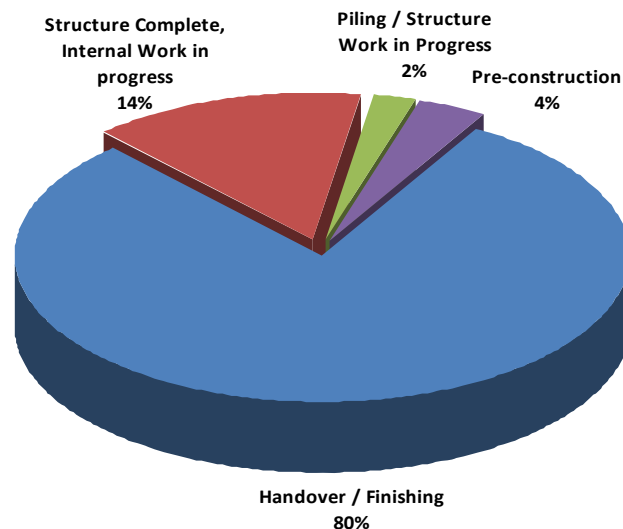
S No.	Particulars	Total Deliverable Area (in mn sq ft)	Area delivered (mn sq ft)	Area Delivered During Apr - Jun 2012	Balance Area (in mn sq ft.)
1	Projects launched before Mar' 2009	24.6	13.0	0.3	11.6
2	Projects launched since Mar' 2009	25.1	0.6	0.4	24.5
3	Leased Area	-	-	0.1	-
	Total	49.6	13.6	0.8	36.0

- 0.8 mn sq ft. area delivered during 1st quarter of F.Y. 2012-13
- Handing over is in progress in 22 projects (out of 32) launched before March 2009
- Projects launched since March 2009, handing over started in 4 projects and rest are progressing as per schedule.

CONSTRUCTION STATUS OF PROJECTS LAUNCHED BEFORE MAR '09

Construction Stage	Number of projects	mn sq ft	% age	Projects
Handover / Finishing	22	19.5	80%	Gurgaon - The Close (South), The Close (North), World Spa (East), World Spa (West), Espace, Fresco, Nirvana Courtyard, Escape, Harmony, Arcadia, South City 2 Retail, Business Zone; G Noida - Horizon, Heights, Cascades, Habitat; Kolkata - Gardens, Horizons, Heights, Downtown, Cascades; Lucknow - South City Gardens
Structure Complete, Internal Work in progress	6	3.5	14%	Gurgaon - UW Resorts Villas; G Noida - Verve; Noida - UGCC Amber; Kolkata - Harmony, Air; Mohali - Executive Floors
Piling / Structure Work in Progress	1	0.5	2%	Kolkata - Gateway Cluster I
Pre-construction	3	0.9	4%	G Noida - UW City; Gurgaon - UW Resorts Plotted and Mohali Plotted Development
Total	32	24.4	100%	

Total area under construction - 24.4 mn sq ft

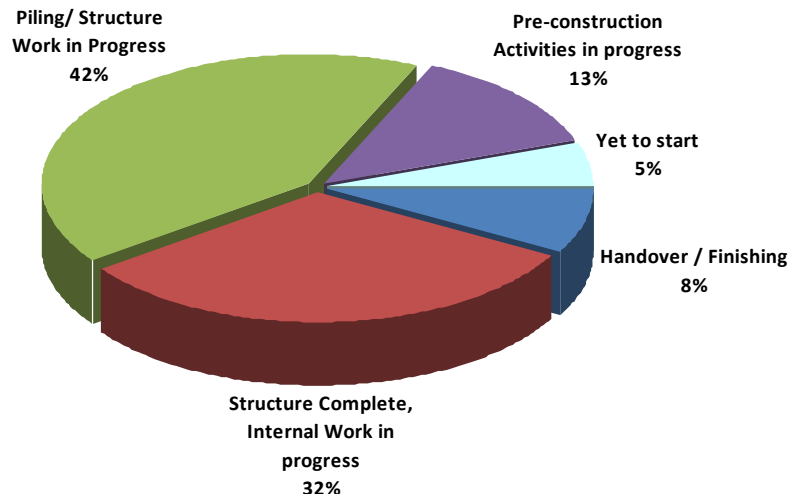


94% of our past projects are in finishing/ handing over stages or where structure is complete and internal work is in progress

CONSTRUCTION PROGRESS OF PROJECTS LAUNCHED SINCE MAR'09

Construction Stage	Number of projects	mn sq ft	% age of total	Projects
Handover / Finishing	4	2.0	8%	Chennai - Aspen, Unihomes; Gurgaon - Commercial Tower Sec-45; Kolkata - Vistas
Structure Complete, Internal Work in progress	12	8.0	32%	Gurgaon - Nirvana Floors, Gardens II, Residences, Arcadia 2; Noida - Unihomes Ph 1, Unihomes Ph 2; Bhopal - Unihomes; Mohali - Unihomes; Chennai - Ananda, Gulmohar Avenue, Palm Villas, Unihomes 2
Piling/ Structure Work in Progress	26	10.4	42%	Gurgaon - Sunbreeze, Vistas, Nirvana Country 2, South City II Floors, Exquisite, Espace Premiere, Commercial Center Sec 71, UW Towers, Signature Tower 2; Kolkata - Chambers, Gateway Cl II, Fresco; Chennai - Brahma, Gardens, Chaitanya, Ekanta; Noida - UGCC Burgundy, UW Gardens, Unihomes 3, The Residences; Mysore - Palace Court; Mohali - Singleton Floors, UW Gardens; Lucknow - Gardens Galleria; Bhopal - Great India Place; Bangalore - Gardens Galleria
Pre-construction Activities in progress	16	3.2	13%	Gurgaon - South Park, The Willows, Nirvana Courtyard 2; Mohali - Aspen Greens, Gardens Galleria, Downtown; G Noida - Unihomes Plotted; Noida - The Willows; Kolkata - DT Retail; Rewari - Unihomes, Ananda; Ambala - Unihomes, Ananda; Chennai - Greenwood City, Birch Court; Bangalore - UW Resorts
Yet to start	8	1.4	5%	Gurgaon - Anthea Floors, Crestview, The Spruce; Kochi - The Great India Place; Dehradun - The Residences, The Great India Place; Bhubneshwar - Bhubneshwar 1; Noida - Gardens Galleria
Total	66	24.9	100%	

Total area under construction - 24.9 mn sq ft



Structure complete, Internal work in progress in 32% projects, Handover started in 4 projects.

Site Photographs

Gurgaon



THE CLOSE (NORTH), GURGAON – Handover in progress



THE CLOSE (SOUTH), GURGAON – Handover/ Finishing in progress



FRESCO, GURGAON – Handover / Finishing in progress



ESCAPE, GURGAON – Handover/Finishing in Progress



HARMONY, GURGAON – Handover/Finishing in progress



WOODSTOCK FLOORS, GURGAON – Internal work in progress



UW GARDENS-II, GURGAON – Structure Complete Internal work in progress



RESIDENCES, GURGAON – Structure / Internal work in progress



VISTAS, GURGAON – Structure in progress



SUNBREEZE, GURGAON – Structure in progress



EXQUISITE, GURGAON – Piling/Structure in progress



SOUTH PARK, GURGAON – Show Flat ready

Site Photographs

G Noida and Noida



UGCC, NOIDA – Structure work of all towers in progress, The Deck & Golf Course operational



UNIHOMES, NOIDA – Structure complete, internal work in progress



UNIHOMES 2, NOIDA – Structure in progress



UNIWORLD GARDENS, NOIDA – Structure in Progress



HEIGHTS, GREATER NOIDA – Handover / Finishing in progress



HORIZON, GREATER NOIDA – Handover/ Finishing in progress



CASCADES, GREATER NOIDA – Handover / Finishing in progress



HABITAT, GREATER NOIDA – Handover / Finishing in progress



VERVE, GREATER NOIDA – Structure complete, Internal work in progress

Site Photographs

Mohali



EXECUTIVE FLOORS, MOHALI – structure complete, internal work progress



UW GARDENS, MOHALI – Structure work in progress



UNIHOMES, MOHALI – Structure Complete, Internal work in progress



ASPEN GREENS, MOHALI – Development work in progress

Site Photographs

Chennai



UNIHOMES, CHENNAI – Handover / Finishing in progress



PALM VILLAS, CHENNAI – Structure Complete, Internal work in progress



ASPEN GREENS, CHENNAI – Handover in progress



UW GARDENS, CHENNAI – Structure work in progress



BRAHMA - NORTH TOWN, CHENNAI – Structure work in progress



ANANDA - NORTH TOWN, CHENNAI – Internal work in progress



**GULMOHAR AVENUE - NORTH TOWN, CHENNAI –
Structure Complete, Internal work in progress**



CHAITANYA - NORTH TOWN, CHENNAI – Piling / Structure work in progress

Site Photographs

Kolkata



DOWNTOWN, KOLKATA – Structure complete, internal work in progress



CASCADES, KOLKATA – Handover / Finishing in Progress



HARMONY, KOLKATA – Structure work in progress



VISTAS, KOLKATA – Handover / Finishing in Progress



AIR, KOLKATA – Structure Complete, Internal work in progress



FRESCO, KOLKATA – Structure work in progress



HEIGHTS, KOLKATA – Handover / Finishing in progress

Site Photographs

Bhubaneswar



BHUBANESWAR ONE, BHUBANESWAR – Piling / Structure work in progress

Site Photographs

Bhopal



UNIHOMES, Bhopal – Structure Complete, Internal work in progress



THE GREAT INDIA PLACE, Bhopal – Piling / Structure in progress

Thank You

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