



OPERATIONS UPDATE
(April 2015 – December 2015)

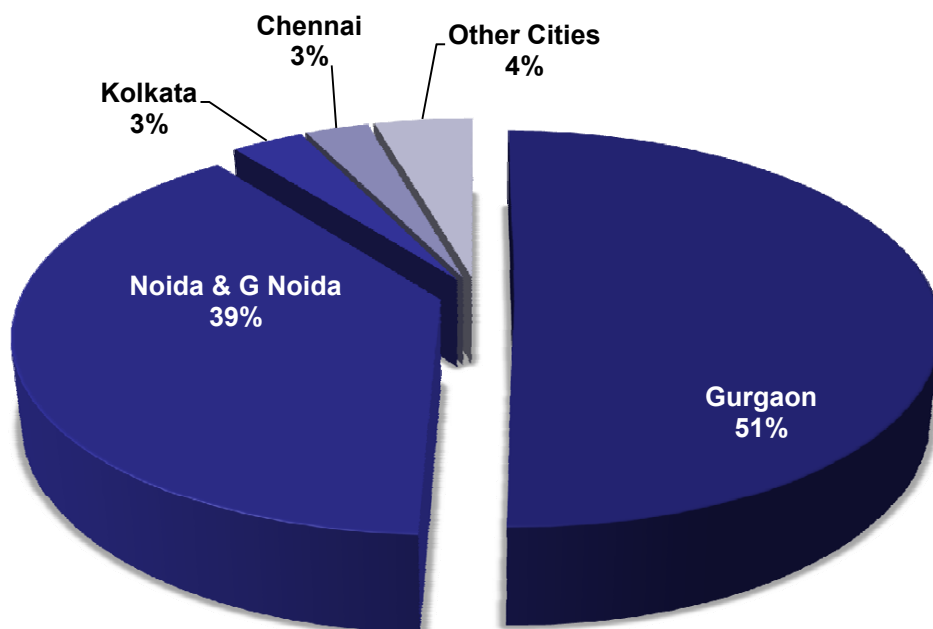
unitech

SALES BOOKINGS (Apr 2015 – Dec 2015)

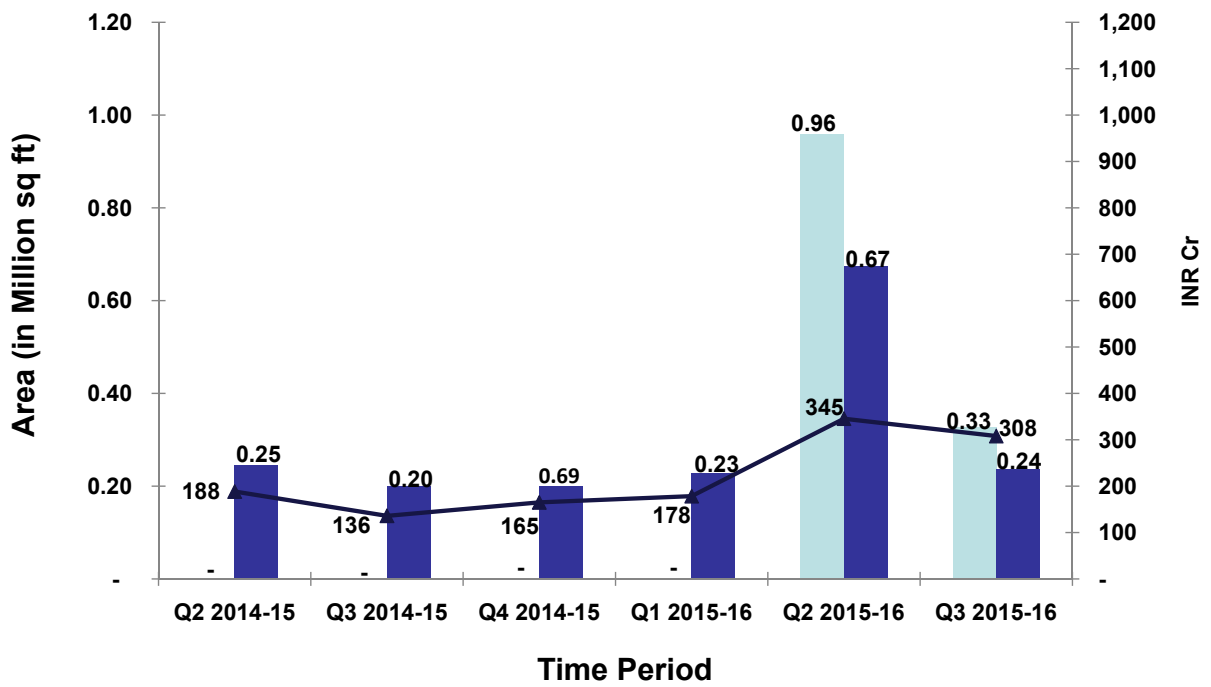
City	Area Launched (mn sq ft)	Area sold (mn sq ft)	Sales Value (INR Cr)
Gurgaon	0.37	0.34	420
Noida & G Noida	0.48	0.59	325
Kolkata	0.00	0.04	27
Chennai	0.00	0.07	24
Other Cities	0.43	0.10	37
Total	1.29	1.14	832

Segment	Area sold (mn sq ft)	Booked Value (INR Cr)	Avg. Realisation (INR per sq ft)
Non-Residential	0.30	398	13345
Residential	0.84	434	5174
Total	1.14	832	7316

REGIONWISE SALES BOOKINGS (VALUE) (Apr 2015 – Dec 2015)



SALES BOOKINGS DURING LAST 6 QUARTERS



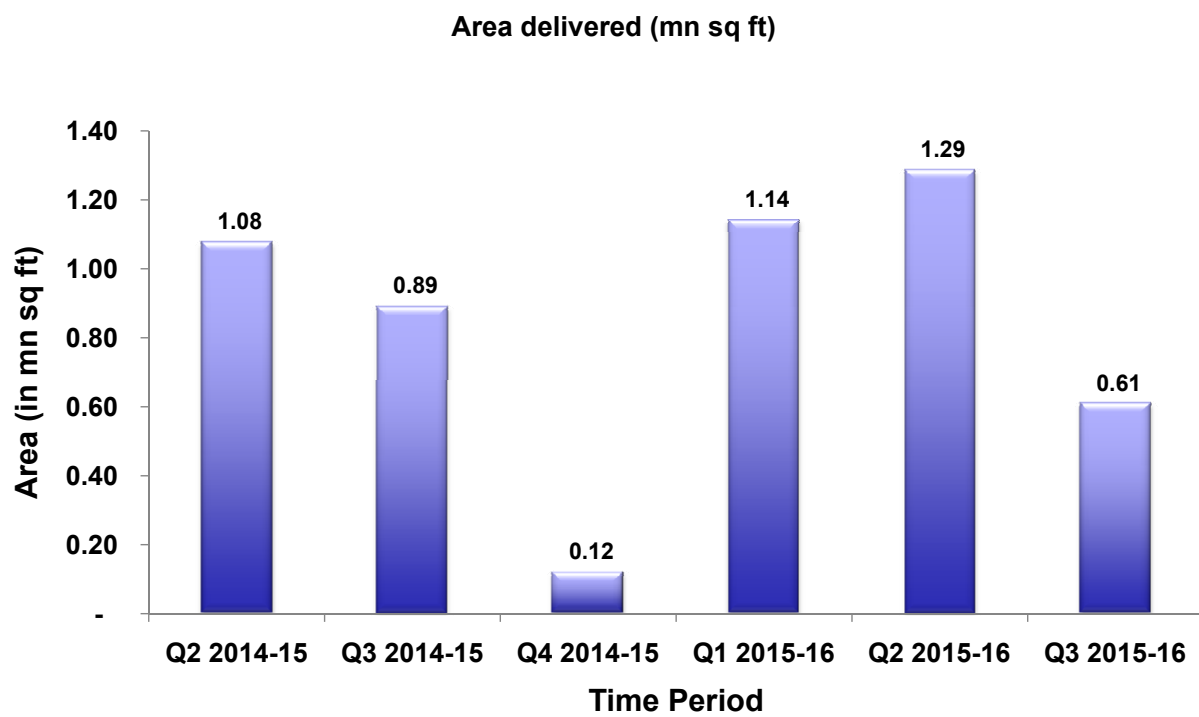
■ Area Launched (mn sq ft)
 ■ Area sold (mn sq ft)
 ▲ Sales Value (Rs Cr)

DELIVERY STATUS OF PROJECTS

S No.	Particulars	Total Area *	Area Delivered During Apr - Dec 2015	Area delivered till 31st Dec 2015 (mn sq ft)	Balance Area under development (in mn sq ft.)
1	Sold Area	58.02	3.03	22.43	35.59
2	Leased Area	-	-	-	-
	Total	58.02	3.03	22.43	35.59

** This is the total area sold till 31st Dec 2015 and only a part of this is due for delivery*

- 3.03 million sq ft area delivered during first three quarters of F.Y. 2015-16
- Handing over is in progress in 50 projects across regions
- Handing over started in 1 more projects in NCR and 3 in Chennai

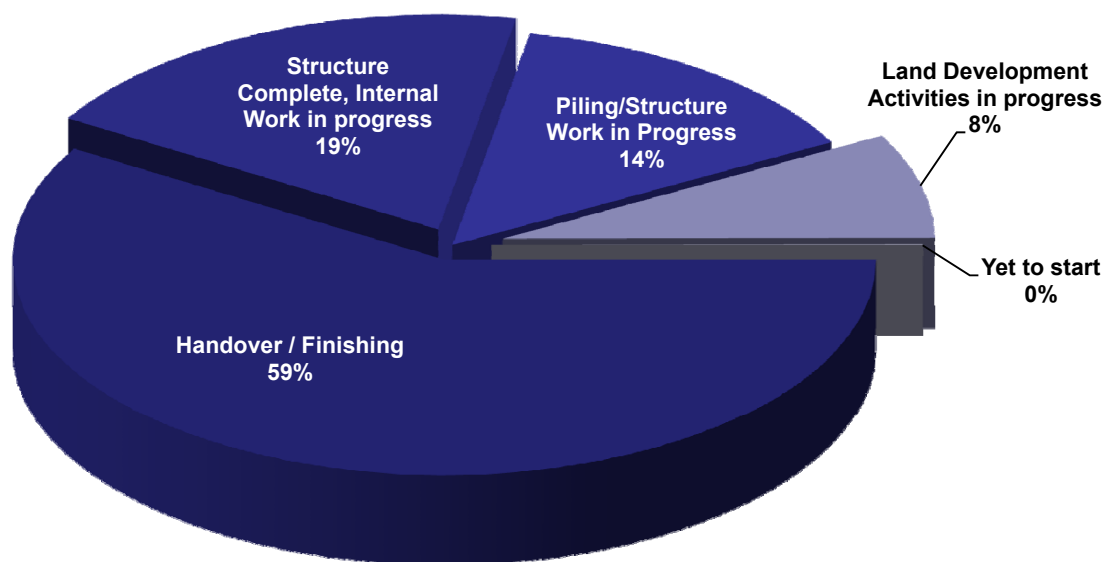
POSSESSION STATUS OF PROJECTS FOR LAST 6 QUARTERS

CONSTRUCTION STATUS OF PROJECTS

Construction Stage	No. of projects	mn sq ft	% of total	Projects
Handover / Finishing	50	34.01	59%	Gurgaon: The Close (South), The Close (North), World Spa, Fresco, Escape, Harmony, Espace, Nirvana Floors, The Residences, Signature Tower II, South City Floors, Nirvana Courtyard, Arcadia, Business Zone, Comm Tower GW City, South City II Shops, Others Sites, UW Gardens II, Institutional Plots, Arcadia 2; Greater Noida/Noida: Horizon, Heights, Cascades, Habitat, Verve, Unihomes 1, Gardens Galleria, Other Sites; Kolkata: Gardens, Horizons, Heights, Downtown, Cascades, Vistas, Gateway Cluster I, Chambers, DT Retail; Bhopal: Unihomes; Mohali: Plotted Development; Chennai: Unihomes, Aspen, Palm Villas, Greenwood City, Birch Court, Ananda, Gulmohar Avenue, Brahma, Unihomes 2; Lucknow: South City Gardens, Plots
Structure Complete, Internal work in progress	17	11.19	19%	Gurgaon: UW Resorts Villas, Nirvana Country II, Exquisite, UW Towers, Sunbreeze, Vistas, Signature Tower III; Noida/Greater Noida: Grande, Unihomes Ph-2; Kolkata: Air, Harmony, Fresco; Mohali: Singleton Floors, Executive Floors, Unihomes, Gardens; Lucknow: Gardens Galleria
Structure work in progress	21	8.21	14%	Gurgaon: Espace Premiere, South Park, The One, The Concourse, Global Gateway; Noida/Greater Noida: Burgundy, UW Gardens, Unihomes 3, The Residences, Exquisite; Kolkata: Gateway Cluster II; Bangalore: UW Resorts, Gardens Galleria; Bhopal: The Great India Place; Mohali: Downtown; Chennai: Gardens, Chaitanya, Ekanta Phase-1; Dehradun: The Residences, The Great India Place; Bhubneshwar: Bhubneshwar One
Land development activities in progress	17	4.58	8%	Gurgaon: UW Resorts Plotted, The Willows, Anthea Floors, Crestview, The Spruce, Ivy Terraces, Nirvana Courtyard II; Noida/Greater Noida: UW City, Unihomes plotted, The Willows; Mohali: Gardens Galleria, Aspen Greens; Rewari: Unihomes, Ananda; Ambala: Unihomes, Ananda; Dehradun: Signature Towers
Yet to start	1	0.03	0%	Noida: Unihomes Superb
Total	106	58.02	100%	

CONSTRUCTION STATUS OF PROJECTS

Total area under construction - 58.01 mn sq ft



THANK YOU

